

GOVERNMENT OF GIBRALTAR

TOURIST
SURVEY
1992

STATISTICS OFFICE

PREFACE

The Statistics (Tourist Survey) Order 1972 requires that the Government Statistician prepares a report for the House of Assembly. This is the nineteenth such report and it contains a summary of the statistics collected from the 1992 Survey.

OCTOBER 1993

GOVERNMENT STATISTICIAN

1. INTRODUCTION

- 1.1 The results of the Tourist Survey provide a basis for:
 - (a) The formulation of the Tourist Agency marketing strategy.
 - (b) The analysis of the Tourist Market to Gibraltar.
 - (c) Monitoring the development of tourism in Gibraltar.
 - (d) The calculation of tourist expenditure.

1.2 Methodology

(a) Sampling Method

The 1992 Tourist Survey was run on the lines of previous surveys. The sample was on a stratified random basis dividing groups of visitors by modes of departure.

The sampling unit was the <u>party</u> of one or more persons travelling together and visiting Gibraltar for business or holiday.

A total of 538 interviews were completed by the Statistics Office as follows:

| (a) | Airport | 246 |
|-----|------------|-----|
| (b) | Coach Park | 109 |
| (c) | Frontier | 149 |
| (d) | Marina | 21 |
| (e) | Port | 13 |
| | | - |
| | | 538 |
| | | |

(b) Timing

The survey was conducted between January 1992 and December 1992.

1.3 Operations

(a) Data Collection

Questionnaires were completed by interviewers. The information was voluntarily given by departing visitors at each of the interviewing points.

(b) Interviewer Selection and Training

Interviews were conducted by persons seconded for the purpose who were suitably briefed prior to commencing the survey.

(c) Data Processing

The questionnaires were processed by computer at the Statistics Office.

2. GENERAL

2.1 Due to the effects of the World Recession visitors by air continued to drop by 9.3% from 96,829 in 1991 to 87,826 in 1992. Both visitors from Spain across the frontier and visitors by sea recovered from the 1991 Slump increasing by 4.7% and 45% respectively. Land visitors from Spain increased from 3,909,741 in 1991 to 4,096,033 in 1992. Visitors by Sea

increased from 63,655 to 92,312 largely due to an increase in Cruise . Ship arrivals. Arrivals at hotels fell by 5.1% with sleeper occupancy rates dropping from 35.5% in 1991 to 31.6% in 1992.

2.2 Tourist expenditure in 1992 was estimated to be £69.95 million, broken down as follows:-

| | | (MA) |
|------------------|--|-------|
| (i) | Visitor arrivals at hotels | 13.40 |
| (ii) | Excursionists from Morocco | 0.05 |
| (iii) | Excursionists from Cruises | 1.42 |
| (iv) | Visitors on Yachts | 2.23 |
| (_V) | Visitors in Supplementary Accommodation | 2.70 |
| (vi) | In-Transit Visitors | 1.48 |
| (vii) | Excursionists from Spain | 48.67 |
| | | 69.95 |
| | | |

3. PROFILE OF VISITORS TO GIBRALTAR

- 3.1 The Tourist Survey provides a profile of the tourist market to Gibraltar. The tables in the report show how long visitors stayed and how much they spent in Gibraltar. The main findings of the 1992 report can be summarised as follows:-
 - (a) The majority of visitors arriving by air to Gibraltar were residents of the U.K. (83% of all air arrivals from the U.K.).
 - (b) The average length of stay of visitors arriving by Air from the U.K. stood at 5 days.
 - (c) The majority of coach park visitors were of British Nationality (66% of all coach park visitors).

4. APPENDIX A: List of Tables, 1992 Tourist Survey

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Table 1: Percentage of visitors by country of residence, 1992

| Category | UK/N. IRELAND | SPAIN | O. EC | OTHER |
|-----------------------------|------------------|-------|-------|-------|
| U.K. Flight Departures | | | | |
| Total | 83 | 4 | 8 | 5 |
| Family/Friends | 90 | 5 | 5 | - |
| Business | 74 | - | 21 | 5 |
| Holiday | 90 | | 4 | 6 |
| Transit | 81 | 6 | 8 | 5 |
| Excursionists from Spain | | | | |
| Coach Park | 66 | 7 | 20 | 6 |
| Frontier | 30 | 44 | 20 | 7 |

CHART 1

PERCENTAGE OF VISITORS BY COUNTRY OF RESIDENCE, 1992

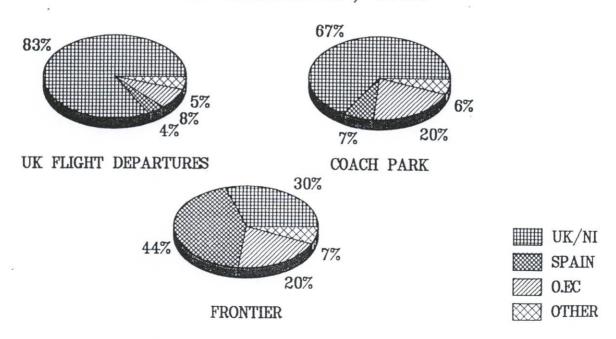


Table 2: Size of party - % of visitors by size of party, 1992

| Category | 1 | 2 | 3 | 4 or more | Average |
|-----------------------------|----|----|----|--------------|---------|
| U.K. Flight Departures | | | | | |
| Total | 33 | 43 | 7 | 18 | 2.0 |
| Business | 74 | 21 | - | 5 | 1.2 |
| Family/Friends | 50 | 35 | 5 | 10 | 1.5 |
| Holiday | 23 | 55 | 4 | 17 | 2.1 |
| Transit | 30 | 41 | 8 | 21 | 2.1 |
| Excursionists From Spain | | | | | |
| Coach Park | 17 | 52 | 13 | 19 | 2.4 |
| Frontier | 2 | 58 | 14 | 26 | 2.8 |

CHART 2

PERCENTAGE OF VISITORS BY SIZE OF PARTY,1992

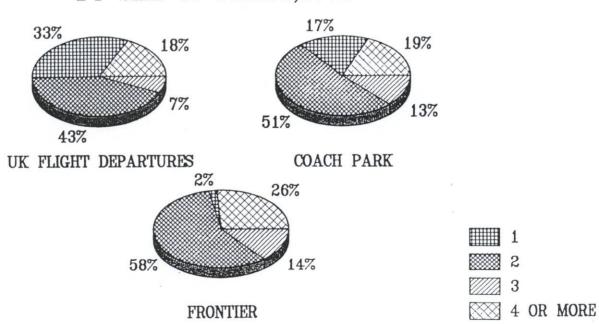


Table 3: Length of stay - % of visitors by no. of days spent in Gibraltar, 1992

| Category | | Leng | th of sta | y (days) | |
|---------------------------|----|------|-----------|----------|---------|
| category | 1 | 2-7 | 8-14 | 15+ | Average |
| U.K. Flight Departures | | | | | |
| Total | 52 | 25 | 17 | 7 | 5 |
| Business | - | 80 | 20 | - | 5 |
| Family/Friends | - | 27 | 55 | 18 | 13 |
| Holiday | - | 58 | 28 | 14 | 9 |
| Transit | 94 | 3 | 3 | - | 1 |

CHART 3

PERCENTAGE OF VISITORS BY NUMBER OF DAYS SPENT IN GIBRALTAR ,1992

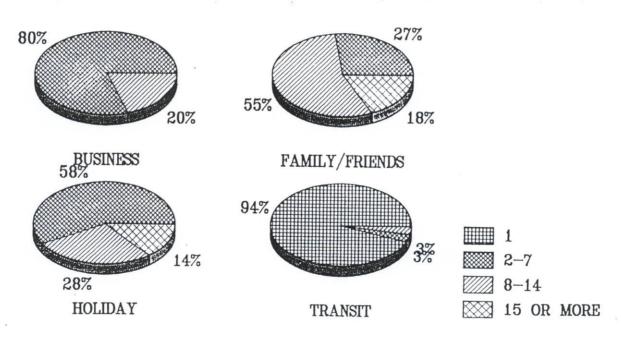


Table 4: Expenditure excluding accommodation - Average amount spent per person per day (£) 1992

| Category | Average Expenditure per person per day (£) |
|------------------------------|--|
| U.K. Flight Departures | |
| Total | £25.03 |
| Business | £28.79 |
| Family/Friends | £11.70 |
| Holiday | £23.79 |
| Transit | £27.52 |
| Arrivals from Morocco | £21.76 ⁽¹⁾ |
| Cruise Ship Excursionists | £20.00 ⁽¹⁾ |
| Visitors from Yachts | £32.06 ⁽¹⁾ |
| Excursionists from Spain | |
| Coach Park | £21.67 |
| Frontier | £12.93 ⁽¹⁾ |

Note: (1) Estimated

Table 5: Tourist Expenditure in Gibraltar 1978 to 1992

(£ million)

| Vicitor arrivals | 1978 | 1979 | 1980 | 1981 | 1982 | 1983 | 1984 | 1985 | 1986 | 1987 | 1988 | 1989 | 1990 | 1991 | 1 |
|---|------|------|------|------|------|------|------|------|-------|-------|-------|-------|-------|-------|-------|
| at hotels | 4.11 | 5.79 | 5.87 | 6.04 | 6.52 | 6.36 | 6.28 | 8.66 | 7.37 | 8.92 | 10.32 | 13.40 | 16.08 | 12. | 12.12 |
| Excursionists from Możocco | 0.64 | 0.65 | 0.74 | 0.70 | 0.84 | 0.74 | 0.23 | 0.27 | 0.34 | 0.42 | 0.31 | 0.24 | 0.30 | Ö | 0.03 |
| Excursionists from Cruises | 0.45 | 0.52 | 09.0 | 0.58 | 0.44 | 0.79 | 1.00 | 1.09 | 96.0 | 1.28 | 1.27 | 0.62 | 0.75 | 0.83 | 2 |
| Visitors on Yachts | 0.77 | 0.97 | 1.17 | 1.50 | 1.71 | 1.98 | 1.55 | 1.35 | 1.58 | 1.56 | 1.73 | 1.86 | 1.95 | 1.83 | 33 |
| Visitors in Supplementary Accommodation | 0.88 | 1.47 | 2.02 | 2.08 | 1.93 | 1.46 | 1.01 | 1.84 | 1.99 | 2.53 | 2.64 | 3.74 | 2.89 | 3.38 | 8 |
| In-Transit Visitors | 0.01 | 0.01 | 0.01 | 0.01 | 0.02 | 0.02 | 0.01 | 0.10 | 0.17 | 0.72 | 1.39 | 1.37 | 1.99 | 1.21 | 7. |
| Excursionists from Spain | ı | ı | ı | ı | 1 | 2.00 | 1.57 | 7.80 | 15.60 | 20.48 | 25.61 | 40.88 | 52.42 | 55.30 | 30 |
| | | | | | | | | | | | | | | | |

The expenditure figures in respect of Excursionists from Spain for the period 1985–1989 and for 1992 have to be treated with certain caution given the small sample size of the annual Tourist Survey. Note:

69.95

74.72

76.38

62.11

43.27

35.91

28.01

21.11

11.65

10.91 11.46 13.35

9.41 10.41

6.86

V

0

Table 6: Visitor arrivals in Gibraltar 1968-1992

| YEAR | BY AIR | BY SEA | BY LAND | TOTAL |
|--------|---------|--------------|-----------------|-----------|
| 1968 | 45,952 | 206,135 (ii) | 57 027 | |
| 1969 | 46,204 | 173,967 (ii) | 1 | 306,010 |
| 1970 | 47,726 | 92,943 | _ | 220,171 |
| 1971 | 48,255 | 83,754 | | 140,669 |
| , 1972 | 49,109 | 90,169 | | 132,009 |
| 1973 | 57,460 | 77,140 | | 139,278 |
| 1974 | 53,399 | 86,525 | | 134,600 |
| 1975 | 53,958 | 75,685 | | 139,924 |
| 1976 | 44,490 | 80,729 | | 129,643 |
| 1977 | 43,585 | 77,584 | _ | 125,219 |
| 1978 | 47,066 | 72,300 | _ | 121,169 |
| 1979 | 54,079 | 94,369 | | 119,366 |
| 1980 | 51,035 | 102,721 | _ | 148,448 |
| 1981 | 47,528 | 84,845 | | 153,756 |
| 1982 | 46,180 | 81,063 | (iii) 46,595 | 132,373 |
| 1983 | 45,565 | 93,456 | 643,609 | 173,838 |
| 1984 | 47,813 | 80,654 | 477,571 | 782,630 |
| 1985 | 73,664 | 77,952 | 2,260,039 | 606,038 |
| 1986 | 89,842 | 83,808 | 2,634,250 | 2,411,655 |
| 1987 | 123,287 | 97,955 | 2,963,248 | 2,807,900 |
| 1988 | 156,075 | 85,539 | | 3,184,490 |
| 1989 | 162,438 | 78,014 | 3,529,005 | 3,770,619 |
| 1990 | 132,468 | 84,815 | 3,743,725 | 3,984,177 |
| 1991 | 96,829 | 63,655 | 4,155,975 | 4,373,258 |
| 1992 | 87,826 | 92,312 | 3,909,741 | 4,070,225 |
| | | -,-1- | 4,096,033 | 4,276,171 |

Notes:

- (i) Land Frontier with Spain closed to tourists 20.5.68.
- (ii) Ferry Link with Spain ceased operation 20.6.69. Includes arrivals by ferry from Spain 1968 99,446 and 1969 64,640.
- (iii) Land Frontier with Spain opened on 15.12.82 for pedestrians only and on a restricted basis.
- (iv) Normalisation at the land frontier with effect from 5.2.85.
- (v) The figure for the number of people entering Gibraltar by the land frontier includes non-Gibraltarian frontier workers.

Table 7: All Tourist Arrivals by entry point by month, 1991-1992

| | | | - 1 | | | | | | | | | | | | | | | | |
|--------|-------------|----------|------|---------|----------|-------|-------|------|-------|--------|--------|--------|-----------|---------|----------|------|----------|-------------------|----------|
| | ò? | A Z | + | + | | | ı t | + 1 | î | 6+ | 9+ | C+ | 1 1 | + | +21 | +12 | 6+ | ı | ↑ |
| (9 | TOTAL | | 1992 | 3099 | 3030 | 3799 | 7777 | 757% | t777 | 3322 | 3672 | 3947 | 7075 | 777 | 4704 | 3732 | 3598 | 0,70,7 | 79/75 |
| (00,8) |)1 | | 1991 | 2954 | 3259 | 3420 | 2080 | 102/ | t () | 5000 | 3465 | 3888 | 3501 | 7072 | | 3346 | 3297 | 60701/ | 10.01 |
| | 96 | CHANGE + | | +5 | . 8 | 7- | +7 | | | 0 | +5 | +2 | 8+ | +20 |) , | T+ | 6+ | 5+ | ` |
| | LAND | 1992 | 7//7 | 3003 | 2949 | 3192 | 3365 | 3326 | 1/7[2 | t 0 | 3478 | 3760 | 3549 | 4121 | | 7260 | 3492 | 09607 | |
| | BY L | 1991 | 1 | 2863 | 3192 | 3317 | 3141 | 3514 | 2914 | 1 | 3306 | 3677 | 3303 | 3431 | 21.62 | 777 | 3197 | 39097 | |
| | CHANGE | + | | -21 | -16 | 1- | +29 | 6- | 80 | (| 81- | -27 | -10 | 6- | α | P | 61 | 6- | |
| | AIR | 1992 | | 54 | 53 | . 89 | 80 | 80 | 84 | C | B K | 83 | 89 | 80 | 59 | | 50 | 878 | |
| | ВҮ | 1991 | | 69 | 63 | 69 | 62 | 87 | 92 | 120 | 071 | 113 | 66 | 88 | 54 | | 54 | 896 | |
| | % CHANGE | + | | +81 | +513 | +12 | -27 | +255 | +290 | +1/1/1 | t t | +5 | -111 | +39 | +43 | | +24 | +45 | _ |
| | SEA | 1992 | | 41 | 27 | 38 | 62 | 118 | 74 | 96 | | 104 | 88 | 103 | 113 | | 56 | 923 | |
| | ВУ | 1991 | | 23 | 7 | 34 | 98 | 33 | 19 | 39 | | 66 | 66 | 74 | 79 | | 9†7 | 637 | |
| | MONTH | | | JANUARY | FEBRUARY | MARCH | APRIL | МАҮ | JUNE | JULY | | AUGUST | SEPTEMBER | OCTOBER | NOVEMBER | | DELEMBER | TOTAL FOR YEAR | |

Note: Figures have been rounded to the nearest hundred but percentage change has been calculated on actual figures.

Table 8 : Tourist Arrivals by Sea, by month 1991-1992

| | 96 | CHANGE | | 6 | T 2 + 4 2 + | +513 | +12 | -27 | C | 4477 | +290 | +144 | Ĺ | + | -11 | +39 | +43 | | t7+ | +45 | |
|--------|-------------------------|-----------|------|---------|---|-------|-------|------|------|------|------|---------|-----|-----------|-------------|----------|--------|----------|-----------|-----|--|
| | VISITORS | EA | 1992 | | t t | 7.7 | 38 | 62 | 911 | 011 | 74 | 96 | ,01 | t (| 68 | 103 | 113 | 5,6 | 2 | 923 | |
| | TOTAL VI | B | 1991 | 23 |) | t | 34 | 98 | 33 |) (| 61 | 39 | 66 | \ C | K | 74 | 79 | 97 | | 637 | |
| (s,00) | 96/17 70/8/17 | - + - | | -81 | 27/2 | 1 | 9/- | -87 | +83 | 7 | | +185 | +15 | 7.1/1 | | ı | +119 | -59 | | -12 | |
| | VISITORS | 1000 | 7861 | ٦ | 0 | 1 . | -1 | ٦ | 2 | ٣ | ` | _ | 9 | 7 | |) | 1 | | | 38 | |
| | OTHER VI | 1001 | 1771 | 2 | ı | ۲ |) | | 1 | 5 | | 2 | 9 | 5 | ď | ` | 1 | 2 | | 42 | |
| | CHANGE | + | | -37 | -20 | 4 |) | +82 | +12 | +108 | | <u></u> | 77+ | 9+ | +12 | | +17 | -15 | | +15 | |
| | SITORS | .1992 | 1 | 2 | M | 5 | | - 15 | 14 | 17 | Č | 07 | 36 | 20 | 15 | - | 91 | 5 | | 174 | |
| | YACHT VIŞITORS | 1991 | | 2 | 7 | 2 | C | œ. | 12 | 80 | 2.0 | Ĵ | 34 | 19 | 14 | 2. | 7 | 9 | | 151 | |
| | % CHANGE | | | +187 | +100 | +25 | 1/2 | t () | +414 | +802 | +346 |) | 4 | -19 | 67+ | 8/18 | · · | +33 | | +61 | |
| | SHIP | 1992 | | 37 | 23 | 33 | 27 | - | 102 | 54 | 62 | (| 79 | 61 | 83 | 96 |) | 51 | | 712 | |
| | CRUISE SHIP VISITORS | 1991 | | 13 | I | 26 | 7.1 | | 20 | 9 | 14 | C | 60 | 75 | 55 | 65 | | 38 | | 443 | |
| | MONTH | | | JANUARY | FEBRUARY | MARCH | APRIL | > | - 45 | JUNE | JULY | AUGUST | | SEPTEMBER | OCTOBER | NOVEMBER | 0 20 0 | UELEMBER | TITAI FOR | | |

Note: Figures have been rounded to the nearest hundred but percentage change has been calculated on actual figures.

Table 9: Tourist arrivals by Air, by month 1991-1992

(s,00)

| 1- | | | | | | | ***** | | | | | | | | |
|------------|--------------------------|------|---------|----------|-------|-------|-------|------------|------|--------|-----------|---------|------------|----------|-------------------|
| - 2 | 78 S8 | + - | -2 | 77 7 | 0 - | 1 62+ | , c | Λ α 1 1 |) @ | 0 1 1 | 7 - | 0 0 | | 0 6- | 6- |
| 000 | ISIIORS AIR | 1992 | 7//1 | 53 | ΄ α | 80 | Δ | 84 | 86 | 83 | 68 | , E |) v | 50 | 878 |
| 14 FOT | IDIAL VISIIORS BY AIR | 1991 | | 63 | 69 | 62 | 78 | 92 | 120 | 113 | 66 | 88 | 75 | 24 | 896 |
| | CHANGE | + | ı | ī | ı | 1 | ı | ı | 1 | ı | 2 1 | 1 | í | ı | 96- |
| TCTTOBC | Y AIR | 1992 | 1 | t | . 1 | ŧ | ı | 1 | ŕ | 1 | 1 | ı | t | t | 1 |
| V AJHED V | OTHER V | 1991 | 2 | 1 | 1 | 1 | 1 | ı | 1 | 1 | 1 | 1 | 1 | Ī | 2 |
| ì | CHANGE | + | -17 | -16 | + | +31 | -13 | 6- | -19 | -26 | 7- | 8 | ∞ + | -17 | 6- |
| ++0144 | IKANSII | 1992 | 33 | 34 | 777 | 51 | 47 | 52 | 58 | 51 | 95 | 67 | 35 | 27 | 538 |
| 2 | T LK | 1991 | 07 | 07 | 77 | 39 | 54 | 57 | 72 | 69 | 09 | 53 | 33 | 32 | 593 |
| 6 | CHANGE | + | -21 | -15 | ~ | +27 | +2 | | -15 | -28 | -13 | -12 | 6+ | + | 6- |
| NI DI | TAR | 1992 | 21 | 19 | 24 | 29 | 33 | 32 | 07 | 31 | 34 | 31 | 24 | 23 | 340 |
| STAYING IN | GIBRAL | 1991 | 27 | 22 | 25 | 23 | 33 | 35 | 47 | 43 | 39 | 35 | 22 | 22 | 373 |
| | MONTH | | JANUARY | FEBRUARY | MARCH | APRIL | MAY | JUNE | JULY | AUGUST | SEPTEMBER | OCTOBER | NOVEMBER | DECEMBER | TOTAL FOR YEAR |

Note: Figures have been rounded to the nearest hundred but percentage change has been calculated on actual figures.

Table 10 : Tourist arrivals by Land, by month 1991-1992

(s.00)

| CHANGE + - | | I . | +19 | +19 | 7 | 8 | -16 | 5 | -26 | 9- | 6- | 6- | -13 | 9 - |
|----------------------------------|------|---------|----------|-------|-------|------|------|------|--------|-----------|---------|----------|----------|-------------------|
| NO. OF COACHES (ACTUAL) | 1992 | 399 | 987 | 622 | 677 | 716 | 550 | 995 | 797 | 707 | 757 | 471 | 392 | 6807 |
| | 1991 | 400 | 607 | 522 | 671 | 774 | 959 | 595 | 626 | 748 | 833 | 518 | 448 | 7198 |
| CHANGE | + | +1 | 7- | 7- | 7+ | 1 | +15 | 6+ | +12 | +24 | +26 | +23 | +17 | +10 |
| NO. OF PRIVATE MOTOR VEHICLES | 1992 | 685 | 673 | 723 | 755 | 744 | 750 | 812 | 887 | 853 | 934 | 879 | 850 | 9546 |
| | 1991 | 619 | 704 | 753 | 750 | 746 | 653 | 746 | 789 | 687 | 740 | 713 | 729 | 8689 |
| CHANGE + - | | +5 | 8 | 7- | + | 9- | +7 | 5+ | +2 | +7 | +20 | +11 | 6+ | 5+ |
| VISITOR ARRIVALS | 1992 | 3003 | 2949 | 3192 | 3365 | 3326 | 3164 | 3478 | 3760 | 3549 | 4121 | 3560 | 3492 | 09607 |
| | 1991 | 2863 | 3192 | 3317 | 3141 | 3514 | 2944 | 3306 | 3677 | 3303 | 3431 | 3213 | 3197 | 38876 |
| MONTH | | JANUARY | FEBRUARY | MARCH | APRIL | МАҮ | JUNE | JULY | AUGUST | SEPTEMBER | OCTOBER | NOVEMBER | DECEMBER | TOTAL FOR YEAR |

<u>Note</u>: Figures have been rounded to the nearest hundred but percentage change has been calculated on actual figures.