

GOVERNMENT OF GIBRALTAR

**HOTEL OCCUPANCY  
SURVEY**

**2005**

**STATISTICS OFFICE**



GOVERNMENT OF GIBRALTAR

## HOTEL OCCUPANCY SURVEY 2005

STATISTICS OFFICE

Government of Gibraltar  
Statistics Office

Statistics Online

Copies of the Hotel Occupancy Survey can be obtained, free of charge from the Statistics Office and are also available electronically on the Gibraltar Government Website [www.gibraltar.gov.gi](http://www.gibraltar.gov.gi).

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## PREFACE

The Statistics (Hotel Occupancy) Order 1971 requires that the Government Statistician prepares a report and summary of the findings of the Hotel Occupancy Survey to be laid before the House of Assembly.

This is the thirtieth such report and it contains a summary of the statistics collected for the years 1979 – 2005.

I must express my thanks to the hotels for their continued co-operation in the conduct of this survey.

GOVERNMENT STATISTICIAN

MARCH 2006

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## A. DEFINITIONS AND NOTES

- (a) Tourist: A tourist is a person who is primarily in Gibraltar for the purpose of a holiday. It is nevertheless up to the discretion of the individual hotels who to include under this category.
- (b) Guest Nights: Calculated on the basis of “one guest x one night”.
- (c) Room Nights: Calculated on the basis of “one room x one night”.
- (d) Sleeper Occupancy: Calculated as the percentage of guest nights sold over guest nights offered. It should be noted that this measure does not necessarily give an accurate indication of the ability of the hotel to accept more guests. e.g. one person staying in a room with two beds gives a 50% sleeper occupancy and a 100% room occupancy.
- (e) Room Occupancy: Calculated as the percentage of room nights sold over room nights offered.
- (f) In interpreting the figures it should be noted that:
  - The Continental Hotel is included as from January 1986.
  - The Sunrise Motel is included for the period January 1992 to December 1994.
  - As from September 1992, the Montarik Hotel is not included.
  - As from November 1992, the Gibraltar Beach Hotel is not included.
  - The Cannon Hotel is included with effect from July 1995.
- (g) Abbreviations:
  - GNS - Guest Nights Sold.
  - GNO - Guest Nights Offered.
  - RNS - Room Nights Sold.
  - RNO - Room Nights Offered.

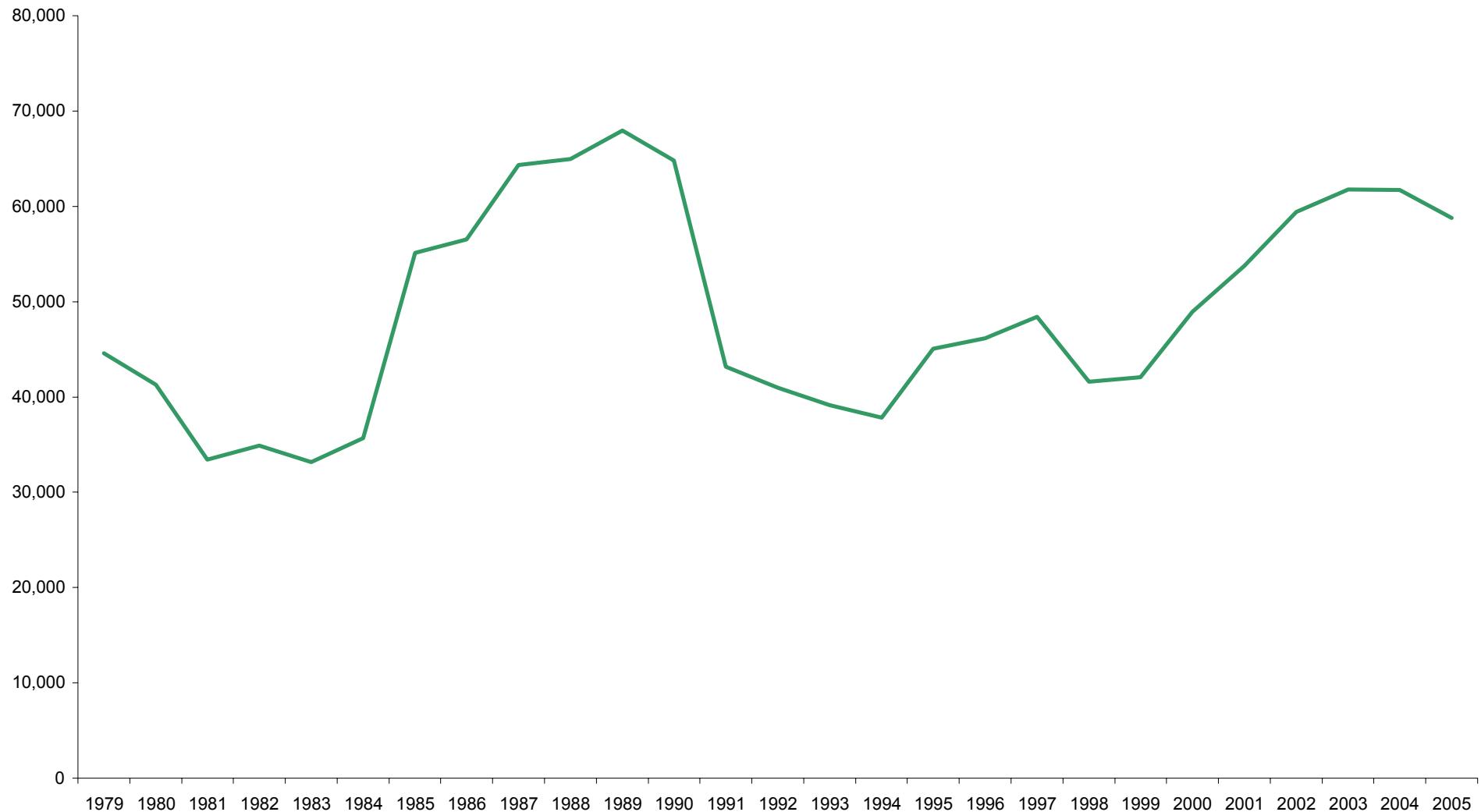
**Table 1: General Analysis, All Hotels, 1979 - 2005**

| YEAR | TOTAL ARRIVALS | ALL VISITORS  |               |                  |                |                |                     | AVERAGE LENGTH OF STAY |
|------|----------------|---------------|---------------|------------------|----------------|----------------|---------------------|------------------------|
|      |                | RNO<br>(00's) | RNS<br>(00's) | ROOM OCCUPANCY % | GNO<br>(000's) | GNS<br>(000's) | SLEEPER OCCUPANCY % |                        |
| 1979 | 44,569         | n/a           | n/a           | n/a              | 559            | 296            | 53.0                | 6.6                    |
| 1980 | 41,308         | n/a           | n/a           | n/a              | 551            | 256            | 46.5                | 6.2                    |
| 1981 | 33,417         | n/a           | n/a           | n/a              | 519            | 188            | 36.2                | 5.6                    |
| 1982 | 34,896         | n/a           | n/a           | n/a              | 529            | 223            | 42.2                | 6.4                    |
| 1983 | 33,142         | n/a           | n/a           | n/a              | 546            | 210            | 38.4                | 6.3                    |
| 1984 | 35,690         | n/a           | n/a           | n/a              | 546            | 226            | 41.3                | 6.3                    |
| 1985 | 55,119         | n/a           | n/a           | n/a              | 552            | 282            | 51.0                | 5.1                    |
| 1986 | 56,525         | n/a           | n/a           | n/a              | 519            | 266            | 51.3                | 4.6                    |
| 1987 | 64,349         | n/a           | n/a           | n/a              | 535            | 278            | 52.3                | 4.3                    |
| 1988 | 64,942         | n/a           | n/a           | 61.3             | 551            | 286            | 52.0                | 4.4                    |
| 1989 | 67,934         | n/a           | n/a           | 53.3             | 501            | 220            | 44.0                | 3.2                    |
| 1990 | 64,793         | n/a           | n/a           | 51.3             | 481            | 197            | 40.8                | 3.0                    |
| 1991 | 43,193         | n/a           | n/a           | 50.6             | 502            | 178            | 35.5                | 4.1                    |
| 1992 | 40,986         | 2,367         | 976           | 41.2             | 497            | 157            | 31.6                | 3.8                    |
| 1993 | 39,123         | 1,946         | 941           | 48.4             | 391            | 157            | 40.2                | 4.0                    |
| 1994 | 37,851         | 1,986         | 885           | 44.5             | 401            | 149            | 37.2                | 3.9                    |
| 1995 | 45,056         | 1,919         | 884           | 46.1             | 369            | 144            | 39.2                | 3.2                    |
| 1996 | 46,142         | 1,908         | 826           | 43.3             | 372            | 141            | 37.8                | 3.1                    |
| 1997 | 48,420         | 1,904         | 900           | 47.3             | 370            | 144            | 39.0                | 3.0                    |
| 1998 | 41,616         | 1,733         | 930           | 53.6             | 335            | 145            | 43.1                | 3.5                    |
| 1999 | 42,031         | 1,792         | 991           | 55.3             | 351            | 154            | 43.7                | 3.7                    |
| 2000 | 48,949         | 1,790         | 1,054         | 58.9             | 368            | 164            | 44.6                | 3.4                    |
| 2001 | 53,776         | 1,789         | 1,149         | 64.2             | 366            | 179            | 48.9                | 3.3                    |
| 2002 | 59,417         | 1,825         | 1,176         | 64.4             | 367            | 182            | 49.7                | 3.1                    |
| 2003 | 61,743         | 1,855         | 1,192         | 64.2             | 367            | 188            | 51.2                | 3.0                    |
| 2004 | 61,710         | 1,855         | 1,264         | 68.2             | 366            | 202            | 55.1                | 3.3                    |
| 2005 | 58,796         | 1,772         | 1,216         | 68.6             | 349            | 196            | 56.2                | 3.3                    |

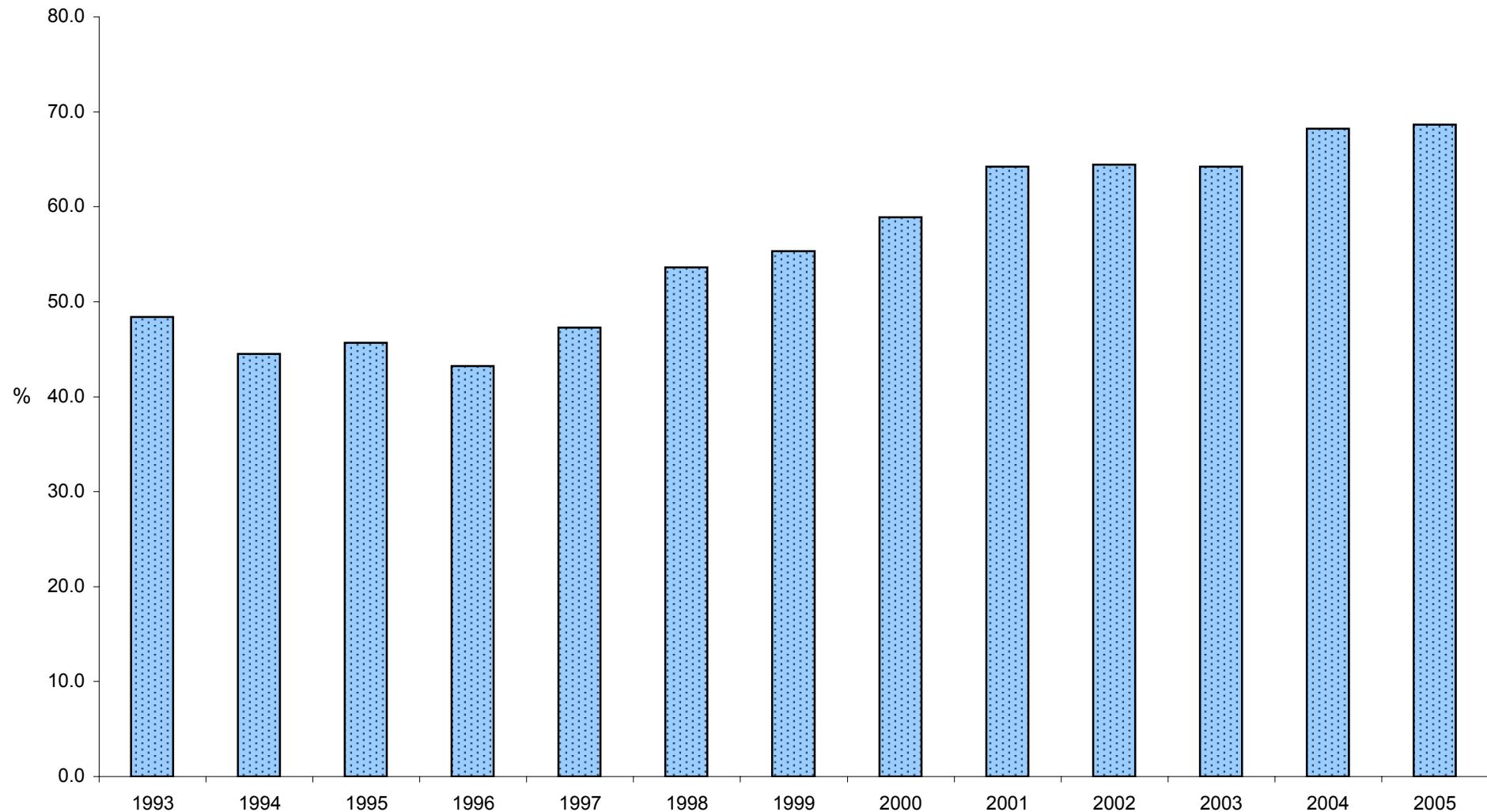
Notes:

1. RNO - Room Nights Offered.
2. RNS - Room Nights Sold.
3. GNO - Guest Nights Offered.
4. GNS - Guest Nights Sold.
5. With effect from January 1992, hotels were required under the legislation to submit returns which included the % room occupancy figures. For the period 1988 to 1991, these figures were provided voluntarily by the hotels.

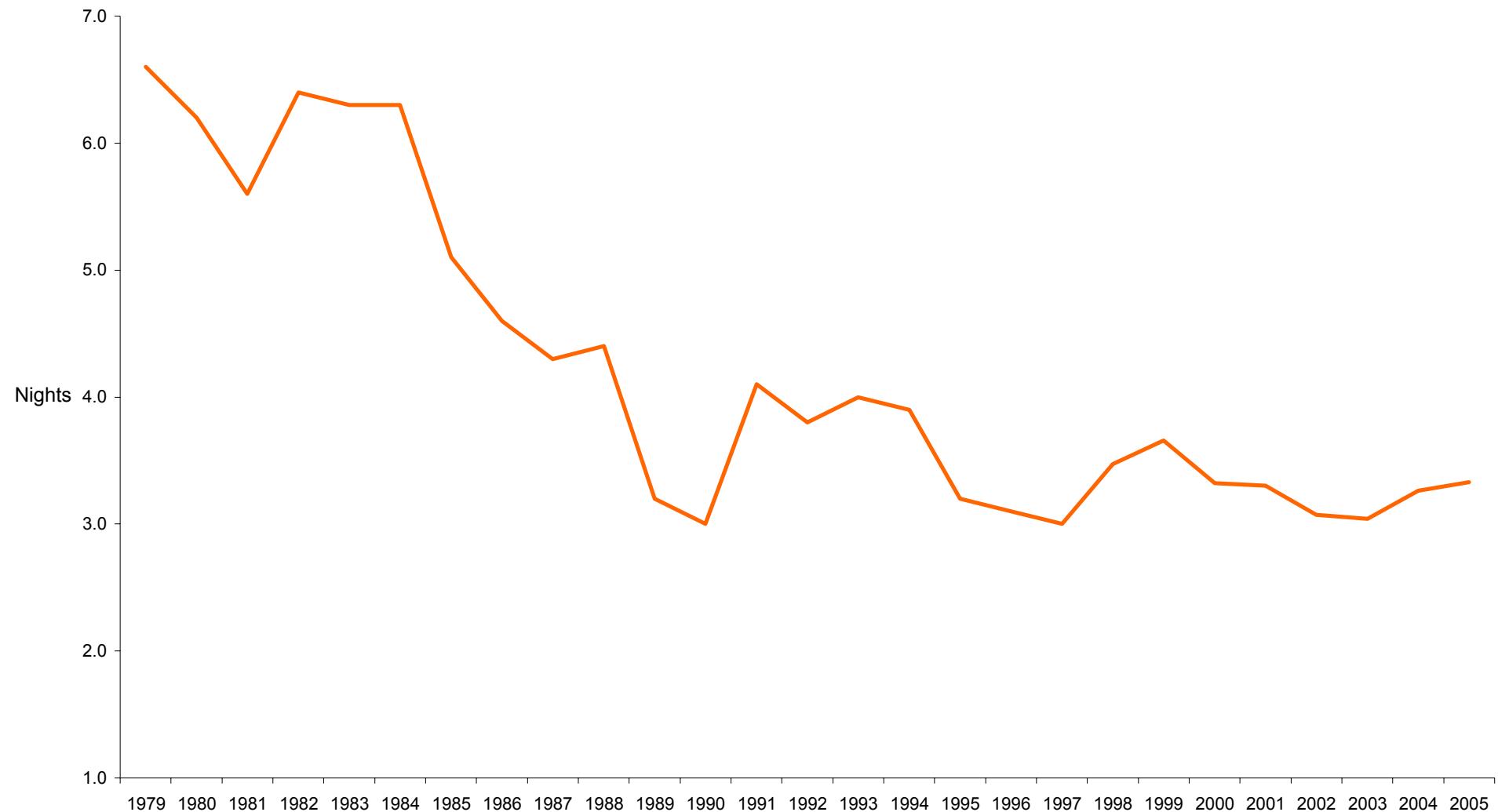
**ALL ARRIVALS AT HOTELS, 1979 - 2005**



**% ROOM OCCUPANCY, ALL ARRIVALS, 1993 - 2005**



AVERAGE LENGTH OF STAY, ALL ARRIVALS, 1979 - 2005



**Table 2(a): Room Nights Sold and Offered, All Hotels, 1999 - 2003**

| <u>MONTH</u> | <u>ROOM NIGHTS SOLD</u> |              |              |              |              | <u>ROOM NIGHTS OFFERED</u> |              |              |              |              |
|--------------|-------------------------|--------------|--------------|--------------|--------------|----------------------------|--------------|--------------|--------------|--------------|
|              | <u>(00's)</u>           |              |              |              |              | <u>(00's)</u>              |              |              |              |              |
|              | <u>1999</u>             | <u>2000</u>  | <u>2001</u>  | <u>2002</u>  | <u>2003</u>  | <u>1999</u>                | <u>2000</u>  | <u>2001</u>  | <u>2002</u>  | <u>2003</u>  |
| JANUARY      | 59                      | 46           | 67           | 64           | 74           | 152                        | 150          | 151          | 152          | 158          |
| FEBRUARY     | 60                      | 59           | 76           | 78           | 84           | 137                        | 141          | 137          | 138          | 142          |
| MARCH        | 89                      | 78           | 102          | 95           | 105          | 152                        | 151          | 151          | 152          | 158          |
| APRIL        | 84                      | 86           | 97           | 91           | 102          | 148                        | 147          | 147          | 148          | 153          |
| MAY          | 83                      | 125          | 108          | 91           | 102          | 152                        | 152          | 151          | 151          | 158          |
| JUNE         | 89                      | 106          | 111          | 106          | 117          | 149                        | 148          | 147          | 148          | 153          |
| JULY         | 83                      | 96           | 101          | 112          | 104          | 152                        | 151          | 151          | 157          | 158          |
| AUGUST       | 99                      | 94           | 100          | 106          | 100          | 152                        | 151          | 151          | 158          | 157          |
| SEPTEMBER    | 103                     | 119          | 120          | 128          | 121          | 148                        | 148          | 148          | 153          | 152          |
| OCTOBER      | 98                      | 98           | 112          | 115          | 112          | 151                        | 151          | 152          | 158          | 157          |
| NOVEMBER     | 91                      | 78           | 87           | 102          | 97           | 147                        | 147          | 148          | 153          | 152          |
| DECEMBER     | 53                      | 68           | 68           | 76           | 68           | 151                        | 151          | 152          | 158          | 157          |
| <b>TOTAL</b> | <b>991</b>              | <b>1,054</b> | <b>1,149</b> | <b>1,176</b> | <b>1,192</b> | <b>1,792</b>               | <b>1,790</b> | <b>1,789</b> | <b>1,825</b> | <b>1,855</b> |

Note: Yearly totals have been rounded off and need not necessarily equal the sum of the rounded-off monthly figures.

**Table 2(b): Room Nights Sold and Offered, All Hotels, 2004 - 2005**

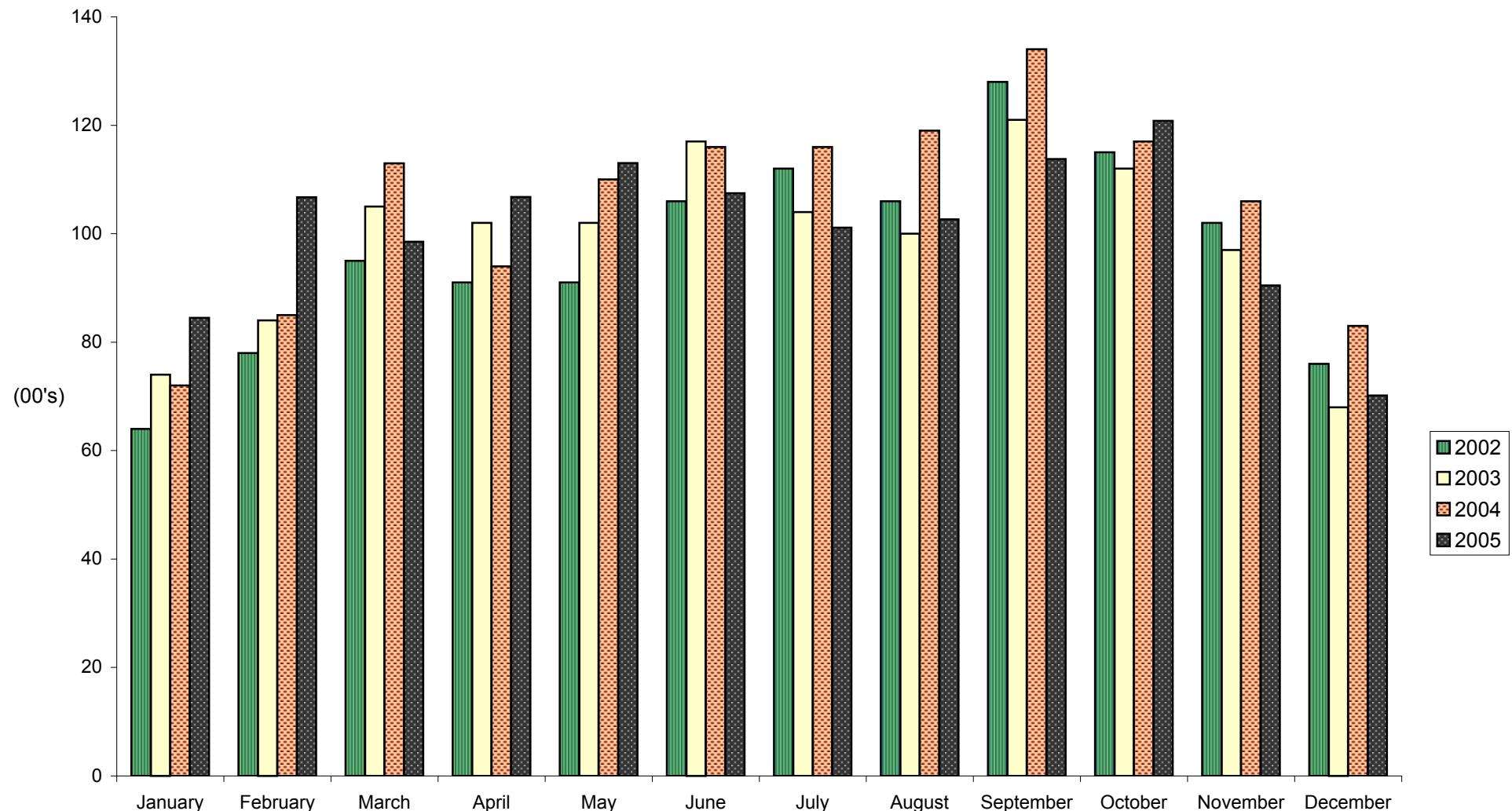
ALL ARRIVALS

| <u>MONTH</u> | (00's)                      |              | (00's)                         |              |
|--------------|-----------------------------|--------------|--------------------------------|--------------|
|              | <u>ROOM NIGHTS<br/>SOLD</u> |              | <u>ROOM NIGHTS<br/>OFFERED</u> |              |
|              | <u>2004</u>                 | <u>2005</u>  | <u>2004</u>                    | <u>2005</u>  |
| JANUARY      | 72                          | 84           | 147                            | 156          |
| FEBRUARY     | 85                          | 107          | 146                            | 135          |
| MARCH        | 113                         | 99           | 158                            | 149          |
| APRIL        | 94                          | 107          | 153                            | 146          |
| MAY          | 110                         | 113          | 158                            | 153          |
| JUNE         | 116                         | 107          | 153                            | 143          |
| JULY         | 116                         | 101          | 159                            | 148          |
| AUGUST       | 119                         | 103          | 159                            | 147          |
| SEPTEMBER    | 134                         | 114          | 153                            | 142          |
| OCTOBER      | 117                         | 121          | 158                            | 147          |
| NOVEMBER     | 106                         | 90           | 153                            | 146          |
| DECEMBER     | 83                          | 70           | 158                            | 161          |
| <b>TOTAL</b> | <b>1,264</b>                | <b>1,216</b> | <b>1,855</b>                   | <b>1,772</b> |

Note:

Yearly totals have been rounded off and need not necessarily equal the sum of the rounded-off monthly figures.

### ROOM NIGHTS SOLD, ALL ARRIVALS 2002 - 2005



**Table 2(c): Room Nights Sold and Offered, All Hotels, 1999 - 2003**

| <u>MONTH</u> |                         |             |             |             |             | <u>TOURIST ARRIVALS</u>    |              |              |              |              |
|--------------|-------------------------|-------------|-------------|-------------|-------------|----------------------------|--------------|--------------|--------------|--------------|
|              | <u>ROOM NIGHTS SOLD</u> |             |             |             |             | <u>ROOM NIGHTS OFFERED</u> |              |              |              |              |
|              | <u>1999</u>             | <u>2000</u> | <u>2001</u> | <u>2002</u> | <u>2003</u> | <u>1999</u>                | <u>2000</u>  | <u>2001</u>  | <u>2002</u>  | <u>2003</u>  |
| JANUARY      | 33                      | 30          | 40          | 39          | 43          | 152                        | 150          | 151          | 152          | 158          |
| FEBRUARY     | 37                      | 35          | 46          | 48          | 45          | 137                        | 141          | 137          | 138          | 142          |
| MARCH        | 52                      | 50          | 60          | 66          | 65          | 152                        | 151          | 151          | 152          | 158          |
| APRIL        | 49                      | 56          | 53          | 61          | 58          | 148                        | 147          | 147          | 148          | 153          |
| MAY          | 52                      | 77          | 64          | 69          | 64          | 152                        | 152          | 151          | 151          | 158          |
| JUNE         | 55                      | 66          | 71          | 60          | 70          | 149                        | 148          | 147          | 148          | 153          |
| JULY         | 50                      | 60          | 67          | 74          | 64          | 152                        | 151          | 151          | 157          | 158          |
| AUGUST       | 61                      | 65          | 68          | 71          | 67          | 152                        | 151          | 151          | 158          | 157          |
| SEPTEMBER    | 65                      | 80          | 82          | 87          | 82          | 148                        | 148          | 148          | 153          | 152          |
| OCTOBER      | 63                      | 66          | 74          | 71          | 74          | 151                        | 151          | 152          | 158          | 157          |
| NOVEMBER     | 52                      | 50          | 55          | 56          | 61          | 147                        | 147          | 148          | 153          | 152          |
| DECEMBER     | 34                      | 41          | 41          | 45          | 39          | 151                        | 151          | 152          | 158          | 157          |
| <b>TOTAL</b> | <b>602</b>              | <b>675</b>  | <b>721</b>  | <b>747</b>  | <b>731</b>  | <b>1,792</b>               | <b>1,790</b> | <b>1,789</b> | <b>1,825</b> | <b>1,855</b> |

Note: Yearly totals have been rounded off and need not necessarily equal the sum of the rounded-off monthly figures.

**Table 2(d): Room Nights Sold and Offered, All Hotels, 2004 - 2005**

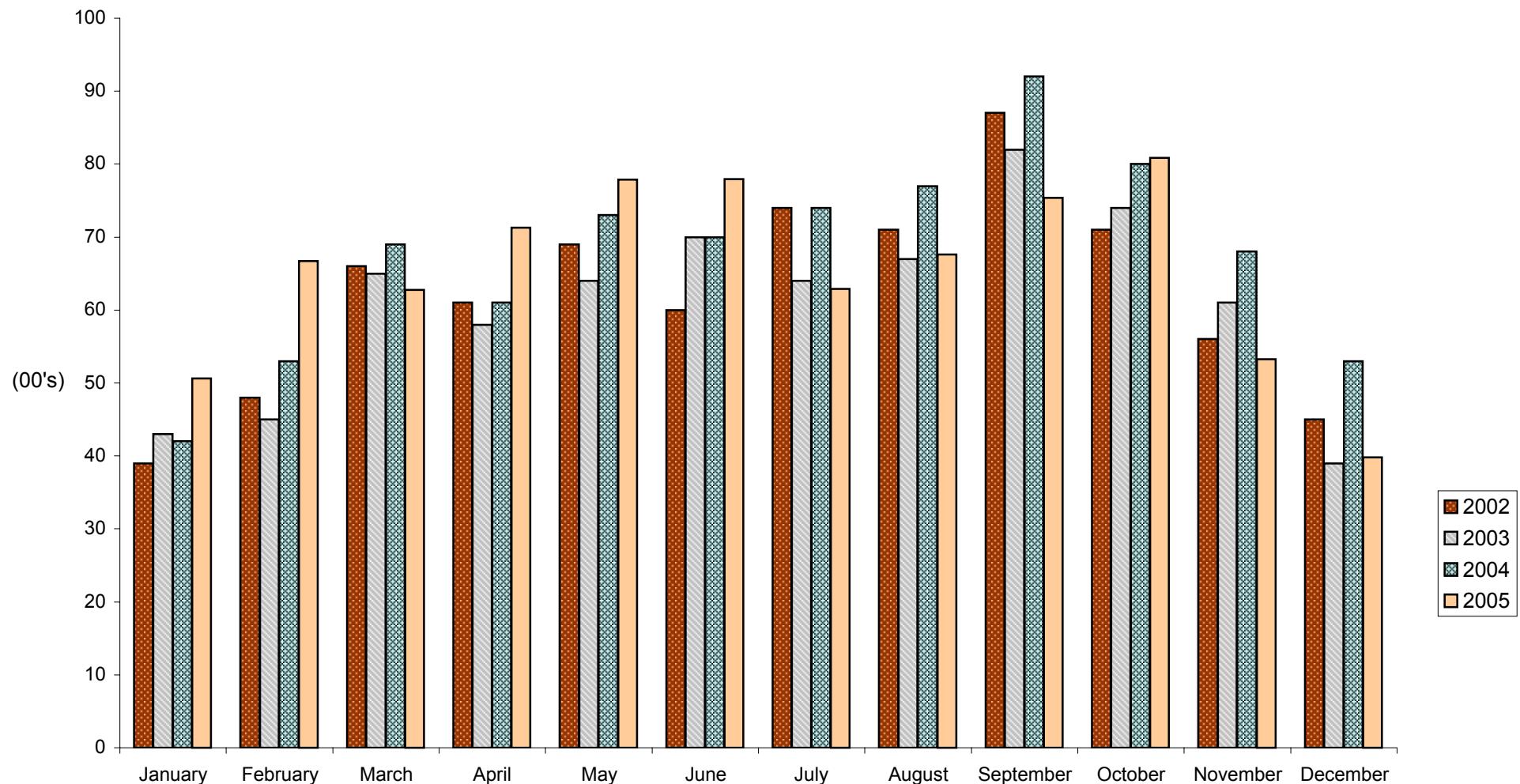
TOURIST ARRIVALS

| <u>MONTH</u> | (00's)                      |             | (00's)                         |              |
|--------------|-----------------------------|-------------|--------------------------------|--------------|
|              | <u>ROOM NIGHTS<br/>SOLD</u> |             | <u>ROOM NIGHTS<br/>OFFERED</u> |              |
|              | <u>2004</u>                 | <u>2005</u> | <u>2004</u>                    | <u>2005</u>  |
| JANUARY      | 42                          | 51          | 147                            | 156          |
| FEBRUARY     | 53                          | 67          | 146                            | 135          |
| MARCH        | 69                          | 63          | 158                            | 149          |
| APRIL        | 61                          | 71          | 153                            | 146          |
| MAY          | 73                          | 78          | 158                            | 153          |
| JUNE         | 70                          | 78          | 153                            | 143          |
| JULY         | 74                          | 63          | 159                            | 148          |
| AUGUST       | 77                          | 68          | 159                            | 147          |
| SEPTEMBER    | 92                          | 75          | 153                            | 142          |
| OCTOBER      | 80                          | 81          | 158                            | 147          |
| NOVEMBER     | 68                          | 53          | 153                            | 146          |
| DECEMBER     | 53                          | 40          | 158                            | 161          |
| <b>TOTAL</b> | <b>812</b>                  | <b>787</b>  | <b>1,855</b>                   | <b>1,772</b> |

Note:

Yearly totals have been rounded off and need not necessarily equal the sum of the rounded-off monthly figures.

### ROOM NIGHTS SOLD, TOURIST ARRIVALS, 2002 - 2005



**Table 3(a): % Room Occupancy Rates, 1995 - 1999**

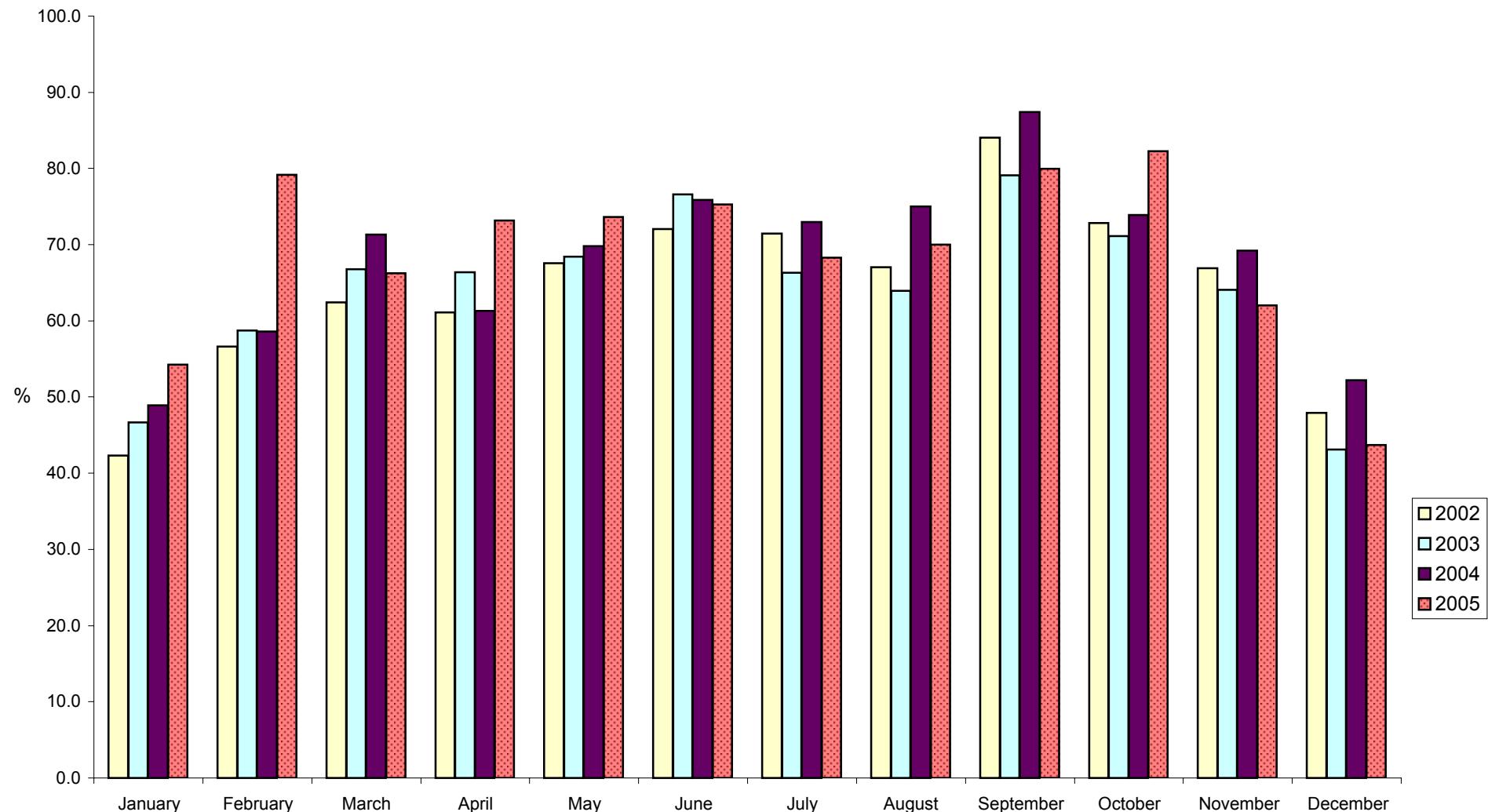
| <u>MONTH</u> | <u>ALL ARRIVALS</u> |             |             |             |             | <u>TOURIST ARRIVALS</u> |             |             |             |             |
|--------------|---------------------|-------------|-------------|-------------|-------------|-------------------------|-------------|-------------|-------------|-------------|
|              | <u>1995</u>         | <u>1996</u> | <u>1997</u> | <u>1998</u> | <u>1999</u> | <u>1995</u>             | <u>1996</u> | <u>1997</u> | <u>1998</u> | <u>1999</u> |
| JANUARY      | 23.1                | 30.4        | 28.6        | 34.8        | 38.7        | 16.2                    | 16.3        | 14.8        | 23.1        | 21.9        |
| FEBRUARY     | 39.7                | 34.2        | 39.9        | 44.7        | 43.9        | 26.2                    | 21.8        | 23.4        | 29.4        | 26.9        |
| MARCH        | 42.1                | 42.6        | 41.7        | 48.3        | 58.4        | 30.8                    | 26.9        | 26.3        | 36.0        | 34.0        |
| APRIL        | 52.7                | 44.2        | 43.3        | 51.4        | 56.5        | 38.8                    | 30.1        | 25.1        | 33.5        | 32.9        |
| MAY          | 50.3                | 49.3        | 51.5        | 61.6        | 54.5        | 35.4                    | 31.7        | 31.5        | 40.4        | 34.4        |
| JUNE         | 54.2                | 51.8        | 52.2        | 58.9        | 59.7        | 41.2                    | 32.6        | 30.0        | 37.7        | 37.1        |
| JULY         | 56.0                | 41.0        | 48.3        | 55.7        | 54.6        | 38.1                    | 27.4        | 27.0        | 34.6        | 32.6        |
| AUGUST       | 51.4                | 44.5        | 54.3        | 65.1        | 65.4        | 37.3                    | 29.7        | 30.2        | 42.4        | 40.2        |
| SEPTEMBER    | 64.4                | 59.0        | 62.5        | 69.4        | 69.9        | 51.0                    | 34.3        | 35.0        | 47.0        | 43.9        |
| OCTOBER      | 48.5                | 49.4        | 56.1        | 59.3        | 64.9        | 38.7                    | 30.2        | 28.2        | 39.5        | 41.6        |
| NOVEMBER     | 35.2                | 37.0        | 50.7        | 55.1        | 62.0        | 27.0                    | 22.5        | 25.4        | 32.2        | 35.0        |
| DECEMBER     | 31.7                | 36.2        | 38.9        | 39.7        | 35.1        | 24.5                    | 20.4        | 19.7        | 23.1        | 22.4        |
| <b>TOTAL</b> | <b>46.1</b>         | <b>43.3</b> | <b>47.3</b> | <b>53.6</b> | <b>55.3</b> | <b>33.8</b>             | <b>27.0</b> | <b>26.3</b> | <b>34.9</b> | <b>33.6</b> |

Note: The yearly totals for 1995 and 1996 have been adjusted as a result of a program malfunction in the cumulative totals for those years.

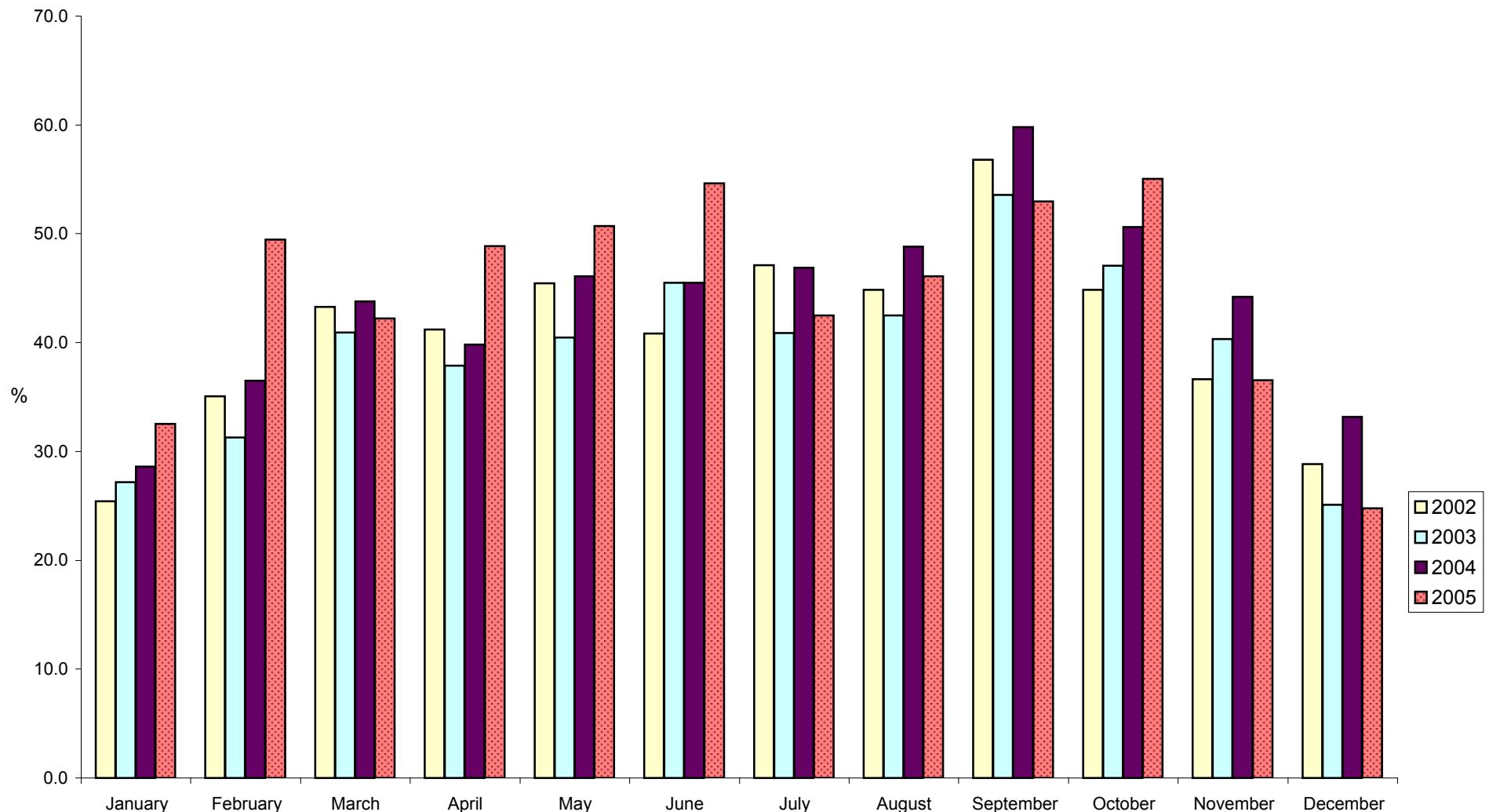
**Table 3(b): % Room Occupancy Rates, 2000 - 2005**

| MONTH        | <u>ALL ARRIVALS</u> |             |             |             |             |             | <u>TOURIST ARRIVALS</u> |             |             |             |             |             |             |
|--------------|---------------------|-------------|-------------|-------------|-------------|-------------|-------------------------|-------------|-------------|-------------|-------------|-------------|-------------|
|              | <u>%</u>            |             |             |             |             |             | <u>%</u>                |             |             |             |             |             |             |
|              | <u>2000</u>         | <u>2001</u> | <u>2002</u> | <u>2003</u> | <u>2004</u> | <u>2005</u> |                         | <u>2000</u> | <u>2001</u> | <u>2002</u> | <u>2003</u> | <u>2004</u> | <u>2005</u> |
| JANUARY      | 30.6                | 44.4        | 42.3        | 46.7        | 48.9        | 54.3        |                         | 19.6        | 26.1        | 25.4        | 27.2        | 28.6        | 32.5        |
| FEBRUARY     | 41.6                | 55.1        | 56.6        | 58.7        | 58.6        | 79.2        |                         | 24.8        | 33.7        | 35.1        | 31.3        | 36.5        | 49.5        |
| MARCH        | 51.7                | 67.3        | 62.4        | 66.8        | 71.3        | 66.2        |                         | 33.1        | 39.4        | 43.3        | 40.9        | 43.8        | 42.2        |
| APRIL        | 58.6                | 66.0        | 61.1        | 66.4        | 61.3        | 73.2        |                         | 38.3        | 35.8        | 41.2        | 37.9        | 39.8        | 48.9        |
| MAY          | 82.2                | 71.6        | 67.6        | 68.4        | 69.8        | 73.6        |                         | 50.9        | 42.6        | 45.5        | 40.5        | 46.1        | 50.7        |
| JUNE         | 72.2                | 75.3        | 72.0        | 76.6        | 75.9        | 75.3        |                         | 44.4        | 48.2        | 40.8        | 45.5        | 45.5        | 54.6        |
| JULY         | 63.6                | 67.0        | 71.4        | 66.3        | 73.0        | 68.3        |                         | 39.6        | 44.5        | 47.1        | 40.9        | 46.9        | 42.5        |
| AUGUST       | 61.9                | 66.0        | 67.0        | 63.9        | 75.0        | 70.0        |                         | 42.9        | 44.7        | 44.8        | 42.5        | 48.8        | 46.1        |
| SEPTEMBER    | 80.5                | 80.7        | 84.0        | 79.1        | 87.4        | 80.0        |                         | 54.2        | 55.2        | 56.8        | 53.6        | 59.8        | 53.0        |
| OCTOBER      | 64.8                | 73.3        | 72.9        | 71.1        | 73.9        | 82.2        |                         | 43.4        | 48.9        | 44.9        | 47.1        | 50.6        | 55.0        |
| NOVEMBER     | 52.9                | 58.8        | 66.9        | 64.1        | 69.2        | 62.0        |                         | 33.7        | 37.2        | 36.6        | 40.3        | 44.2        | 36.5        |
| DECEMBER     | 45.0                | 44.8        | 47.9        | 43.1        | 52.2        | 43.7        |                         | 26.8        | 27.3        | 28.8        | 25.1        | 33.2        | 24.8        |
| <b>TOTAL</b> | <b>58.9</b>         | <b>64.2</b> | <b>64.4</b> | <b>64.2</b> | <b>68.2</b> | <b>68.6</b> |                         | <b>37.7</b> | <b>40.3</b> | <b>40.9</b> | <b>39.4</b> | <b>43.7</b> | <b>44.4</b> |

### **% ROOM OCCUPANCY RATES, ALL ARRIVALS, 2002 - 2005**



**% ROOM OCCUPANCY RATES, TOURIST ARRIVALS, 2002 - 2005**



**Table 4(a): Number of Arrivals by Month, All Hotels, 1979 - 1985**

| MONTH        | (00's)              |             |             |             |             |             |             | (00's)                  |             |             |             |             |             |             |
|--------------|---------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------------------|-------------|-------------|-------------|-------------|-------------|-------------|
|              | <u>ALL ARRIVALS</u> |             |             |             |             |             |             | <u>TOURIST ARRIVALS</u> |             |             |             |             |             |             |
|              | <u>1979</u>         | <u>1980</u> | <u>1981</u> | <u>1982</u> | <u>1983</u> | <u>1984</u> | <u>1985</u> | <u>1979</u>             | <u>1980</u> | <u>1981</u> | <u>1982</u> | <u>1983</u> | <u>1984</u> | <u>1985</u> |
| JANUARY      | 21                  | 27          | 20          | 16          | 16          | 18          | 26          | 16                      | 23          | 16          | 11          | 11          | 11          | 10          |
| FEBRUARY     | 38                  | 31          | 26          | 25          | 23          | 25          | 45          | 23                      | 26          | 21          | 18          | 16          | 13          | 27          |
| MARCH        | 40                  | 37          | 33          | 37          | 26          | 26          | 49          | 27                      | 31          | 26          | 24          | 18          | 17          | 36          |
| APRIL        | 28                  | 35          | 29          | 34          | 30          | 29          | 46          | 23                      | 29          | 24          | 23          | 19          | 16          | 33          |
| MAY          | 39                  | 43          | 29          | 33          | 34          | 38          | 46          | 34                      | 32          | 23          | 26          | 21          | 20          | 37          |
| JUNE         | 41                  | 44          | 28          | 32          | 27          | 28          | 46          | 34                      | 27          | 23          | 23          | 20          | 21          | 35          |
| JULY         | 45                  | 34          | 31          | 29          | 31          | 33          | 52          | 39                      | 29          | 21          | 23          | 20          | 21          | 38          |
| AUGUST       | 46                  | 39          | 32          | 34          | 32          | 34          | 54          | 37                      | 34          | 23          | 22          | 21          | 23          | 43          |
| SEPTEMBER    | 47                  | 38          | 33          | 33          | 36          | 35          | 54          | 39                      | 34          | 25          | 23          | 25          | 26          | 41          |
| OCTOBER      | 46                  | 37          | 31          | 31          | 30          | 40          | 51          | 38                      | 31          | 25          | 20          | 19          | 27          | 35          |
| NOVEMBER     | 32                  | 26          | 23          | 23          | 25          | 30          | 46          | 26                      | 20          | 18          | 17          | 16          | 20          | 35          |
| DECEMBER     | 23                  | 22          | 20          | 22          | 21          | 21          | 36          | 18                      | 15          | 16          | 15          | 14          | 12          | 24          |
| <b>TOTAL</b> | <b>446</b>          | <b>413</b>  | <b>334</b>  | <b>349</b>  | <b>331</b>  | <b>357</b>  | <b>551</b>  | <b>354</b>              | <b>331</b>  | <b>261</b>  | <b>245</b>  | <b>220</b>  | <b>227</b>  | <b>394</b>  |

Note: Yearly totals have been rounded off and need not necessarily equal the sum of the rounded-off monthly figures.

**Table 4(b): Number of Arrivals by Month, All Hotels, 1986 - 1992**

| MONTH        | (00's)              |            |            |            |            |            |            | (00's)                  |            |            |            |            |            |            |
|--------------|---------------------|------------|------------|------------|------------|------------|------------|-------------------------|------------|------------|------------|------------|------------|------------|
|              | <u>ALL ARRIVALS</u> |            |            |            |            |            |            | <u>TOURIST ARRIVALS</u> |            |            |            |            |            |            |
|              | 1986                | 1987       | 1988       | 1989       | 1990       | 1991       | 1992       | 1986                    | 1987       | 1988       | 1989       | 1990       | 1991       | 1992       |
| JANUARY      | 31                  | 41         | 46         | 34         | 34         | 34         | 23         | 24                      | 37         | 32         | 24         | 20         | 19         | 16         |
| FEBRUARY     | 40                  | 46         | 47         | 43         | 41         | 34         | 30         | 29                      | 35         | 36         | 35         | 24         | 19         | 22         |
| MARCH        | 46                  | 63         | 63         | 52         | 79         | 39         | 34         | 38                      | 50         | 47         | 41         | 30         | 23         | 27         |
| APRIL        | 44                  | 62         | 61         | 53         | 84         | 36         | 36         | 36                      | 50         | 48         | 41         | 34         | 21         | 28         |
| MAY          | 57                  | 58         | 60         | 46         | 60         | 42         | 40         | 40                      | 38         | 46         | 36         | 28         | 24         | 29         |
| JUNE         | 51                  | 51         | 58         | 50         | 53         | 32         | 41         | 39                      | 35         | 40         | 42         | 23         | 21         | 28         |
| JULY         | 45                  | 44         | 54         | 66         | 63         | 39         | 38         | 34                      | 36         | 36         | 39         | 31         | 25         | 26         |
| AUGUST       | 52                  | 51         | 53         | 59         | 46         | 35         | 36         | 40                      | 41         | 36         | 41         | 25         | 24         | 29         |
| SEPTEMBER    | 55                  | 62         | 58         | 74         | 58         | 43         | 41         | 44                      | 48         | 38         | 44         | 31         | 24         | 26         |
| OCTOBER      | 50                  | 63         | 49         | 77         | 50         | 47         | 39         | 42                      | 48         | 36         | 53         | 26         | 25         | 27         |
| NOVEMBER     | 49                  | 60         | 58         | 67         | 41         | 26         | 28         | 43                      | 48         | 36         | 44         | 21         | 16         | 20         |
| DECEMBER     | 46                  | 52         | 42         | 58         | 39         | 25         | 24         | 29                      | 34         | 26         | 35         | 20         | 17         | 19         |
| <b>TOTAL</b> | <b>566</b>          | <b>653</b> | <b>649</b> | <b>679</b> | <b>648</b> | <b>432</b> | <b>410</b> | <b>438</b>              | <b>500</b> | <b>457</b> | <b>475</b> | <b>313</b> | <b>260</b> | <b>299</b> |

Note: Yearly totals have been rounded off and need not necessarily equal the sum of the rounded-off monthly figures.

**Table 4(c): Number of Arrivals by Month, All Hotels, 1993 - 1999**

| <u>MONTH</u> | <u>ALL ARRIVALS</u> |             |             |             |             |             |             | <u>TOURIST ARRIVALS</u> |             |             |             |             |             |             |
|--------------|---------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------------------|-------------|-------------|-------------|-------------|-------------|-------------|
|              | <u>1993</u>         | <u>1994</u> | <u>1995</u> | <u>1996</u> | <u>1997</u> | <u>1998</u> | <u>1999</u> | <u>1993</u>             | <u>1994</u> | <u>1995</u> | <u>1996</u> | <u>1997</u> | <u>1998</u> | <u>1999</u> |
| JANUARY      | 19                  | 25          | 20          | 28          | 24          | 30          | 26          | 15                      | 17          | 16          | 20          | 15          | 16          | 17          |
| FEBRUARY     | 24                  | 24          | 28          | 34          | 32          | 28          | 26          | 15                      | 17          | 22          | 25          | 19          | 17          | 17          |
| MARCH        | 29                  | 31          | 34          | 40          | 33          | 31          | 36          | 21                      | 21          | 24          | 27          | 19          | 21          | 23          |
| APRIL        | 30                  | 31          | 40          | 41          | 39          | 34          | 37          | 21                      | 21          | 28          | 30          | 22          | 23          | 23          |
| MAY          | 38                  | 39          | 38          | 42          | 48          | 38          | 36          | 26                      | 24          | 26          | 26          | 28          | 25          | 25          |
| JUNE         | 35                  | 33          | 39          | 41          | 47          | 35          | 38          | 24                      | 23          | 27          | 26          | 27          | 24          | 25          |
| JULY         | 33                  | 34          | 46          | 38          | 43          | 34          | 34          | 22                      | 24          | 33          | 27          | 28          | 23          | 22          |
| AUGUST       | 33                  | 33          | 44          | 39          | 55          | 42          | 43          | 25                      | 23          | 31          | 30          | 33          | 30          | 28          |
| SEPTEMBER    | 44                  | 43          | 57          | 47          | 54          | 40          | 42          | 29                      | 29          | 41          | 30          | 31          | 30          | 27          |
| OCTOBER      | 45                  | 39          | 41          | 43          | 39          | 42          | 43          | 29                      | 27          | 32          | 31          | 28          | 29          | 30          |
| NOVEMBER     | 35                  | 25          | 31          | 33          | 38          | 36          | 37          | 23                      | 17          | 25          | 22          | 20          | 24          | 23          |
| DECEMBER     | 25                  | 22          | 32          | 35          | 32          | 28          | 24          | 19                      | 16          | 25          | 25          | 19          | 18          | 17          |
| <b>TOTAL</b> | <b>391</b>          | <b>379</b>  | <b>451</b>  | <b>461</b>  | <b>484</b>  | <b>416</b>  | <b>421</b>  | <b>270</b>              | <b>259</b>  | <b>331</b>  | <b>319</b>  | <b>289</b>  | <b>279</b>  | <b>277</b>  |

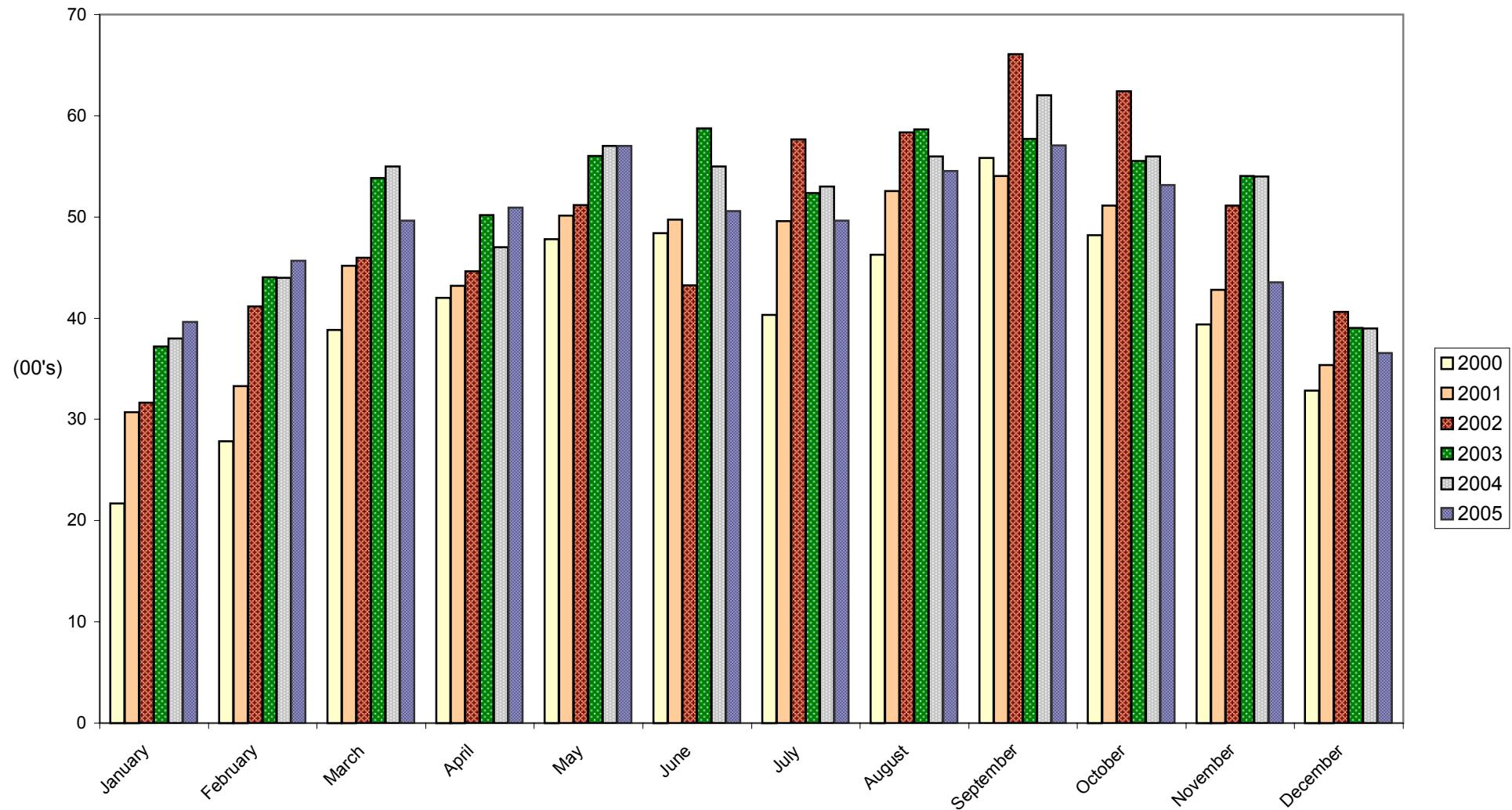
Note: Yearly totals have been rounded off and need not necessarily equal the sum of the rounded-off monthly figures.

**Table 4(d): Number of Arrivals by Month, All Hotels, 2000 - 2005**

| <u>MONTH</u> | <u>ALL ARRIVALS</u> |             |             |             |             |             | <u>TOURIST ARRIVALS</u> |             |             |             |             |             |
|--------------|---------------------|-------------|-------------|-------------|-------------|-------------|-------------------------|-------------|-------------|-------------|-------------|-------------|
|              | <u>2000</u>         | <u>2001</u> | <u>2002</u> | <u>2003</u> | <u>2004</u> | <u>2005</u> | <u>2000</u>             | <u>2001</u> | <u>2002</u> | <u>2003</u> | <u>2004</u> | <u>2005</u> |
| JANUARY      | 22                  | 31          | 32          | 37          | 38          | 40          | 15                      | 23          | 23          | 23          | 27          | 28          |
| FEBRUARY     | 28                  | 33          | 41          | 44          | 44          | 46          | 19                      | 24          | 30          | 29          | 30          | 33          |
| MARCH        | 39                  | 45          | 46          | 54          | 55          | 50          | 28                      | 32          | 35          | 36          | 38          | 37          |
| APRIL        | 42                  | 43          | 45          | 50          | 47          | 51          | 30                      | 31          | 32          | 32          | 34          | 36          |
| MAY          | 48                  | 50          | 51          | 56          | 57          | 57          | 35                      | 35          | 38          | 35          | 44          | 43          |
| JUNE         | 48                  | 50          | 43          | 59          | 55          | 51          | 36                      | 34          | 30          | 37          | 38          | 38          |
| JULY         | 40                  | 50          | 58          | 52          | 53          | 50          | 29                      | 37          | 40          | 35          | 39          | 35          |
| AUGUST       | 46                  | 53          | 58          | 59          | 56          | 55          | 35                      | 41          | 41          | 41          | 42          | 40          |
| SEPTEMBER    | 56                  | 54          | 66          | 58          | 62          | 57          | 41                      | 41          | 47          | 40          | 46          | 41          |
| OCTOBER      | 48                  | 51          | 62          | 56          | 56          | 53          | 36                      | 38          | 40          | 39          | 41          | 38          |
| NOVEMBER     | 39                  | 43          | 51          | 54          | 54          | 44          | 29                      | 34          | 33          | 35          | 38          | 27          |
| DECEMBER     | 33                  | 35          | 41          | 39          | 39          | 37          | 24                      | 25          | 27          | 26          | 28          | 22          |
| <b>TOTAL</b> | <b>489</b>          | <b>538</b>  | <b>594</b>  | <b>617</b>  | <b>617</b>  | <b>588</b>  | <b>359</b>              | <b>394</b>  | <b>415</b>  | <b>409</b>  | <b>445</b>  | <b>419</b>  |

Note: Yearly totals have been rounded off and need not necessarily equal the sum of the rounded-off monthly figures.

### ALL ARRIVALS AT HOTELS, 2000 - 2005



**Table 5(a): Guest Nights Sold/Offered, % Sleeper Occupancy, All Hotels, 1979 - 1982**

| MONTH        | <u>ALL ARRIVALS</u>      |            |            |            |                             |            |            |            |                          |             |             |             |
|--------------|--------------------------|------------|------------|------------|-----------------------------|------------|------------|------------|--------------------------|-------------|-------------|-------------|
|              | <u>(000's)</u>           |            |            |            | <u>(000's)</u>              |            |            |            | <u>%</u>                 |             |             |             |
|              | <u>GUEST NIGHTS SOLD</u> |            |            |            | <u>GUEST NIGHTS OFFERED</u> |            |            |            | <u>SLEEPER OCCUPANCY</u> |             |             |             |
| MONTH        | 1979                     | 1980       | 1981       | 1982       | 1979                        | 1980       | 1981       | 1982       | 1979                     | 1980        | 1981        | 1982        |
| JANUARY      | 10                       | 12         | 10         | 9          | 45                          | 45         | 44         | 43         | 23.3                     | 26.6        | 23.2        | 20.2        |
| FEBRUARY     | 17                       | 14         | 13         | 14         | 42                          | 42         | 40         | 40         | 40.3                     | 32.9        | 31.9        | 35.2        |
| MARCH        | 20                       | 21         | 17         | 19         | 47                          | 46         | 44         | 44         | 43.1                     | 46.4        | 38.8        | 42.4        |
| APRIL        | 17                       | 23         | 18         | 22         | 46                          | 47         | 44         | 44         | 38.0                     | 48.5        | 40.3        | 50.5        |
| MAY          | 24                       | 22         | 16         | 23         | 47                          | 48         | 44         | 45         | 50.9                     | 46.9        | 37.1        | 50.0        |
| JUNE         | 33                       | 28         | 18         | 24         | 47                          | 47         | 42         | 45         | 69.2                     | 60.2        | 42.0        | 54.7        |
| JULY         | 35                       | 26         | 17         | 24         | 48                          | 48         | 42         | 46         | 71.8                     | 53.1        | 40.2        | 51.9        |
| AUGUST       | 37                       | 31         | 19         | 24         | 48                          | 47         | 43         | 45         | 76.9                     | 64.9        | 43.5        | 52.0        |
| SEPTEMBER    | 39                       | 30         | 19         | 22         | 47                          | 47         | 43         | 43         | 82.2                     | 63.0        | 44.1        | 51.7        |
| OCTOBER      | 34                       | 24         | 18         | 19         | 47                          | 46         | 47         | 45         | 73.2                     | 52.2        | 39.1        | 42.6        |
| NOVEMBER     | 18                       | 14         | 13         | 12         | 47                          | 44         | 42         | 44         | 38.8                     | 31.8        | 30.1        | 27.9        |
| DECEMBER     | 12                       | 11         | 10         | 11         | 48                          | 44         | 44         | 45         | 24.7                     | 26.2        | 23.6        | 25.6        |
| <b>TOTAL</b> | <b>296</b>               | <b>256</b> | <b>188</b> | <b>223</b> | <b>559</b>                  | <b>551</b> | <b>519</b> | <b>529</b> | <b>53.0</b>              | <b>46.5</b> | <b>36.2</b> | <b>42.2</b> |

Note: Yearly totals have been rounded off and need not necessarily equal the sum of the rounded-off monthly figures.

**Table 5(b): Guest Nights Sold/Offered, % Sleeper Occupancy, All Hotels, 1983 - 1986**

| <u>MONTH</u> | <u>ALL ARRIVALS</u>      |             |             |             |                             |             |             |             |                          |             |             |             |
|--------------|--------------------------|-------------|-------------|-------------|-----------------------------|-------------|-------------|-------------|--------------------------|-------------|-------------|-------------|
|              | <u>(000's)</u>           |             |             |             | <u>(000's)</u>              |             |             |             | <u>%</u>                 |             |             |             |
|              | <u>GUEST NIGHTS SOLD</u> |             |             |             | <u>GUEST NIGHTS OFFERED</u> |             |             |             | <u>SLEEPER OCCUPANCY</u> |             |             |             |
| <u>MONTH</u> | <u>1983</u>              | <u>1984</u> | <u>1985</u> | <u>1986</u> | <u>1983</u>                 | <u>1984</u> | <u>1985</u> | <u>1986</u> | <u>1983</u>              | <u>1984</u> | <u>1985</u> | <u>1986</u> |
| JANUARY      | 9                        | 9           | 11          | 13          | 45                          | 46          | 45          | 43          | 19.0                     | 20.7        | 24.3        | 30.1        |
| FEBRUARY     | 11                       | 13          | 18          | 15          | 41                          | 43          | 41          | 38          | 27.7                     | 30.0        | 42.7        | 39.0        |
| MARCH        | 16                       | 15          | 25          | 21          | 46                          | 47          | 46          | 43          | 34.8                     | 32.5        | 54.0        | 48.7        |
| APRIL        | 16                       | 18          | 25          | 18          | 45                          | 45          | 45          | 42          | 35.9                     | 39.9        | 56.8        | 42.0        |
| MAY          | 20                       | 23          | 23          | 25          | 46                          | 46          | 47          | 45          | 43.2                     | 50.5        | 50.3        | 57.2        |
| JUNE         | 23                       | 23          | 31          | 29          | 45                          | 45          | 45          | 43          | 49.7                     | 50.8        | 69.4        | 67.9        |
| JULY         | 20                       | 22          | 28          | 23          | 47                          | 45          | 48          | 44          | 42.3                     | 50.1        | 58.0        | 51.8        |
| AUGUST       | 25                       | 25          | 32          | 27          | 47                          | 47          | 48          | 46          | 54.0                     | 53.0        | 67.7        | 59.7        |
| SEPTEMBER    | 25                       | 27          | 32          | 29          | 46                          | 44          | 46          | 44          | 54.6                     | 61.0        | 68.2        | 64.8        |
| OCTOBER      | 21                       | 25          | 27          | 26          | 47                          | 46          | 48          | 45          | 43.7                     | 53.2        | 55.6        | 59.3        |
| NOVEMBER     | 13                       | 15          | 17          | 23          | 45                          | 45          | 46          | 43          | 30.2                     | 32.3        | 36.9        | 54.1        |
| DECEMBER     | 11                       | 11          | 13          | 17          | 46                          | 47          | 47          | 44          | 24.4                     | 22.9        | 27.3        | 38.5        |
| <b>TOTAL</b> | <b>210</b>               | <b>226</b>  | <b>282</b>  | <b>266</b>  | <b>546</b>                  | <b>546</b>  | <b>552</b>  | <b>520</b>  | <b>38.4</b>              | <b>41.3</b> | <b>51.0</b> | <b>51.3</b> |

Note: Yearly totals have been rounded off and need not necessarily equal the sum of the rounded-off monthly figures.

**Table 5(c): Guest Nights Sold/Offered, % Sleeper Occupancy, All Hotels, 1987 - 1990**

| <u>MONTH</u> | <u>ALL ARRIVALS</u>      |             |             |             |                             |             |             |             |                          |             |             |             |
|--------------|--------------------------|-------------|-------------|-------------|-----------------------------|-------------|-------------|-------------|--------------------------|-------------|-------------|-------------|
|              | <u>(000's)</u>           |             |             |             | <u>(000's)</u>              |             |             |             | <u>%</u>                 |             |             |             |
|              | <u>GUEST NIGHTS SOLD</u> |             |             |             | <u>GUEST NIGHTS OFFERED</u> |             |             |             | <u>SLEEPER OCCUPANCY</u> |             |             |             |
| <u>MONTH</u> | <u>1987</u>              | <u>1988</u> | <u>1989</u> | <u>1990</u> | <u>1987</u>                 | <u>1988</u> | <u>1989</u> | <u>1990</u> | <u>1987</u>              | <u>1988</u> | <u>1989</u> | <u>1990</u> |
| JANUARY      | 19                       | 16          | 15          | 11          | 46                          | 46          | 42          | 37          | 42.1                     | 35.8        | 35.2        | 31.2        |
| FEBRUARY     | 18                       | 19          | 18          | 14          | 42                          | 44          | 40          | 37          | 43.9                     | 42.6        | 46.0        | 37.3        |
| MARCH        | 26                       | 26          | 22          | 19          | 46                          | 48          | 42          | 42          | 57.5                     | 53.6        | 52.0        | 45.3        |
| APRIL        | 24                       | 26          | 23          | 23          | 43                          | 45          | 42          | 41          | 55.6                     | 57.1        | 54.8        | 55.4        |
| MAY          | 25                       | 26          | 19          | 21          | 45                          | 47          | 44          | 42          | 55.7                     | 55.1        | 41.9        | 50.4        |
| JUNE         | 22                       | 29          | 19          | 15          | 44                          | 47          | 43          | 39          | 49.1                     | 61.6        | 43.9        | 37.3        |
| JULY         | 20                       | 27          | 20          | 18          | 45                          | 48          | 43          | 42          | 44.5                     | 55.8        | 46.8        | 43.8        |
| AUGUST       | 26                       | 24          | 19          | 15          | 45                          | 48          | 43          | 41          | 57.7                     | 50.4        | 45.1        | 35.2        |
| SEPTEMBER    | 29                       | 26          | 19          | 18          | 45                          | 44          | 42          | 41          | 65.6                     | 60.4        | 46.0        | 44.4        |
| OCTOBER      | 26                       | 26          | 19          | 18          | 44                          | 46          | 40          | 40          | 58.8                     | 56.4        | 46.2        | 44.5        |
| NOVEMBER     | 24                       | 22          | 14          | 12          | 44                          | 43          | 38          | 40          | 54.4                     | 51.4        | 38.2        | 30.2        |
| DECEMBER     | 20                       | 19          | 13          | 13          | 46                          | 45          | 42          | 39          | 42.5                     | 42.6        | 31.2        | 32.4        |
| <b>TOTAL</b> | <b>279</b>               | <b>286</b>  | <b>220</b>  | <b>197</b>  | <b>535</b>                  | <b>551</b>  | <b>501</b>  | <b>481</b>  | <b>52.3</b>              | <b>52.0</b> | <b>44.0</b> | <b>40.8</b> |

Note: Yearly totals have been rounded off and need not necessarily equal the sum of the rounded-off monthly figures.

**Table 5(d): Guest Nights Sold/Offered, % Sleeper Occupancy, All Hotels, 1991 - 1994**

| <u>MONTH</u> | <u>ALL ARRIVALS</u>      |             |             |             |                             |             |             |             |                          |             |             |             |
|--------------|--------------------------|-------------|-------------|-------------|-----------------------------|-------------|-------------|-------------|--------------------------|-------------|-------------|-------------|
|              | <u>(000's)</u>           |             |             |             | <u>(000's)</u>              |             |             |             | <u>%</u>                 |             |             |             |
|              | <u>GUEST NIGHTS SOLD</u> |             |             |             | <u>GUEST NIGHTS OFFERED</u> |             |             |             | <u>SLEEPER OCCUPANCY</u> |             |             |             |
| <u>MONTH</u> | <u>1991</u>              | <u>1992</u> | <u>1993</u> | <u>1994</u> | <u>1991</u>                 | <u>1992</u> | <u>1993</u> | <u>1994</u> | <u>1991</u>              | <u>1992</u> | <u>1993</u> | <u>1994</u> |
| JANUARY      | 12                       | 9           | 7           | 10          | 40                          | 42          | 33          | 34          | 29.4                     | 20.6        | 21.5        | 29.4        |
| FEBRUARY     | 13                       | 9           | 9           | 9           | 37                          | 41          | 30          | 30          | 34.5                     | 22.8        | 30.1        | 31.3        |
| MARCH        | 17                       | 14          | 12          | 12          | 44                          | 46          | 33          | 33          | 37.5                     | 29.6        | 36.2        | 37.2        |
| APRIL        | 14                       | 14          | 12          | 12          | 41                          | 42          | 32          | 31          | 34.0                     | 32.6        | 38.3        | 39.2        |
| MAY          | 17                       | 15          | 16          | 15          | 41                          | 43          | 34          | 35          | 40.2                     | 35.6        | 45.6        | 42.5        |
| JUNE         | 16                       | 16          | 15          | 14          | 44                          | 47          | 32          | 33          | 35.8                     | 34.8        | 48.0        | 40.6        |
| JULY         | 16                       | 16          | 14          | 15          | 43                          | 45          | 32          | 35          | 37.9                     | 35.2        | 41.8        | 42.4        |
| AUGUST       | 16                       | 14          | 14          | 13          | 40                          | 44          | 33          | 35          | 41.2                     | 32.2        | 44.0        | 37.0        |
| SEPTEMBER    | 17                       | 16          | 18          | 16          | 44                          | 41          | 32          | 33          | 39.2                     | 39.7        | 56.2        | 48.9        |
| OCTOBER      | 18                       | 15          | 17          | 15          | 43                          | 42          | 34          | 35          | 42.5                     | 34.6        | 50.9        | 43.9        |
| NOVEMBER     | 13                       | 10          | 13          | 9           | 41                          | 32          | 32          | 33          | 31.1                     | 32.6        | 39.4        | 27.8        |
| DECEMBER     | 10                       | 9           | 10          | 9           | 45                          | 33          | 33          | 34          | 22.4                     | 27.0        | 29.6        | 25.2        |
| <b>TOTAL</b> | <b>178</b>               | <b>157</b>  | <b>157</b>  | <b>149</b>  | <b>502</b>                  | <b>497</b>  | <b>391</b>  | <b>401</b>  | <b>35.5</b>              | <b>31.6</b> | <b>40.2</b> | <b>37.2</b> |

Note: Yearly totals have been rounded off and need not necessarily equal the sum of the rounded-off monthly figures.

**Table 5(e): Guest Nights Sold/Offered, % Sleeper Occupancy, All Hotels, 1995 - 1998**

| <u>MONTH</u> | <u>ALL ARRIVALS</u>      |             |             |             |                             |             |             |             |                          |             |             |             |
|--------------|--------------------------|-------------|-------------|-------------|-----------------------------|-------------|-------------|-------------|--------------------------|-------------|-------------|-------------|
|              | <u>(000's)</u>           |             |             |             | <u>(000's)</u>              |             |             |             | <u>%</u>                 |             |             |             |
|              | <u>GUEST NIGHTS SOLD</u> |             |             |             | <u>GUEST NIGHTS OFFERED</u> |             |             |             | <u>SLEEPER OCCUPANCY</u> |             |             |             |
| <u>MONTH</u> | <u>1995</u>              | <u>1996</u> | <u>1997</u> | <u>1998</u> | <u>1995</u>                 | <u>1996</u> | <u>1997</u> | <u>1998</u> | <u>1995</u>              | <u>1996</u> | <u>1997</u> | <u>1998</u> |
| JANUARY      | 6                        | 8           | 8           | 7           | 32                          | 32          | 31          | 30          | 19.0                     | 24.9        | 24.1        | 24.8        |
| FEBRUARY     | 10                       | 9           | 10          | 9           | 28                          | 30          | 29          | 25          | 34.9                     | 29.9        | 34.1        | 35.4        |
| MARCH        | 10                       | 12          | 10          | 11          | 31                          | 32          | 31          | 28          | 33.4                     | 36.3        | 33.0        | 38.8        |
| APRIL        | 13                       | 12          | 11          | 11          | 25                          | 31          | 31          | 26          | 49.5                     | 39.1        | 36.3        | 42.4        |
| MAY          | 13                       | 14          | 14          | 12          | 31                          | 32          | 32          | 27          | 41.4                     | 43.0        | 45.0        | 45.6        |
| JUNE         | 14                       | 13          | 13          | 13          | 30                          | 30          | 30          | 28          | 46.3                     | 37.2        | 44.4        | 45.9        |
| JULY         | 15                       | 12          | 14          | 13          | 32                          | 31          | 31          | 29          | 48.2                     | 39.0        | 44.1        | 43.9        |
| AUGUST       | 15                       | 13          | 16          | 16          | 32                          | 31          | 31          | 29          | 46.2                     | 42.3        | 51.3        | 54.4        |
| SEPTEMBER    | 18                       | 16          | 16          | 17          | 31                          | 31          | 31          | 28          | 58.0                     | 51.9        | 50.7        | 59.8        |
| OCTOBER      | 13                       | 13          | 14          | 15          | 32                          | 31          | 31          | 29          | 41.1                     | 42.8        | 44.1        | 50.2        |
| NOVEMBER     | 9                        | 10          | 10          | 12          | 31                          | 30          | 31          | 28          | 28.1                     | 31.3        | 31.7        | 43.8        |
| DECEMBER     | 9                        | 9           | 9           | 9           | 32                          | 31          | 31          | 29          | 26.7                     | 29.0        | 28.2        | 32.2        |
| <b>TOTAL</b> | <b>144</b>               | <b>141</b>  | <b>144</b>  | <b>145</b>  | <b>369</b>                  | <b>372</b>  | <b>370</b>  | <b>335</b>  | <b>39.2</b>              | <b>37.8</b> | <b>39.0</b> | <b>43.1</b> |

Note: Yearly totals have been rounded off and need not necessarily equal the sum of the rounded-off monthly figures.

**Table 5(f): Guest Nights Sold/Offered, % Sleeper Occupancy, All Hotels, 1999 - 2002**

| <u>MONTH</u> | <u>ALL ARRIVALS</u>      |             |             |             |                             |             |             |             |                          |             |             |             |
|--------------|--------------------------|-------------|-------------|-------------|-----------------------------|-------------|-------------|-------------|--------------------------|-------------|-------------|-------------|
|              | <u>GUEST NIGHTS SOLD</u> |             |             |             | <u>GUEST NIGHTS OFFERED</u> |             |             |             | <u>SLEEPER OCCUPANCY</u> |             |             |             |
|              | <u>1999</u>              | <u>2000</u> | <u>2001</u> | <u>2002</u> | <u>1999</u>                 | <u>2000</u> | <u>2001</u> | <u>2002</u> | <u>1999</u>              | <u>2000</u> | <u>2001</u> | <u>2002</u> |
| JANUARY      | 8                        | 6           | 8           | 9           | 29                          | 31          | 31          | 31          | 28.8                     | 20.0        | 27.0        | 30.5        |
| FEBRUARY     | 9                        | 9           | 11          | 12          | 26                          | 29          | 28          | 28          | 34.2                     | 30.4        | 40.0        | 42.9        |
| MARCH        | 13                       | 12          | 15          | 15          | 29                          | 31          | 31          | 31          | 45.5                     | 37.5        | 47.9        | 47.7        |
| APRIL        | 13                       | 14          | 15          | 14          | 29                          | 30          | 30          | 30          | 44.3                     | 45.0        | 48.4        | 46.3        |
| MAY          | 13                       | 19          | 17          | 16          | 29                          | 31          | 31          | 31          | 43.7                     | 60.3        | 55.0        | 51.3        |
| JUNE         | 14                       | 17          | 18          | 13          | 29                          | 30          | 30          | 30          | 49.1                     | 56.6        | 58.3        | 43.6        |
| JULY         | 13                       | 16          | 17          | 18          | 29                          | 31          | 31          | 31          | 44.5                     | 50.2        | 53.5        | 56.8        |
| AUGUST       | 16                       | 16          | 18          | 18          | 29                          | 31          | 31          | 31          | 56.3                     | 51.8        | 57.4        | 58.8        |
| SEPTEMBER    | 16                       | 19          | 20          | 21          | 29                          | 31          | 30          | 30          | 56.9                     | 61.7        | 64.6        | 69.3        |
| OCTOBER      | 15                       | 15          | 18          | 19          | 31                          | 31          | 31          | 31          | 50.0                     | 48.7        | 57.3        | 61.3        |
| NOVEMBER     | 14                       | 12          | 13          | 15          | 30                          | 30          | 30          | 30          | 46.0                     | 38.9        | 43.5        | 50.9        |
| DECEMBER     | 8                        | 11          | 11          | 11          | 31                          | 31          | 31          | 31          | 25.6                     | 34.1        | 34.1        | 36.4        |
| <b>TOTAL</b> | <b>154</b>               | <b>164</b>  | <b>179</b>  | <b>182</b>  | <b>351</b>                  | <b>368</b>  | <b>366</b>  | <b>367</b>  | <b>43.8</b>              | <b>44.6</b> | <b>48.9</b> | <b>49.7</b> |

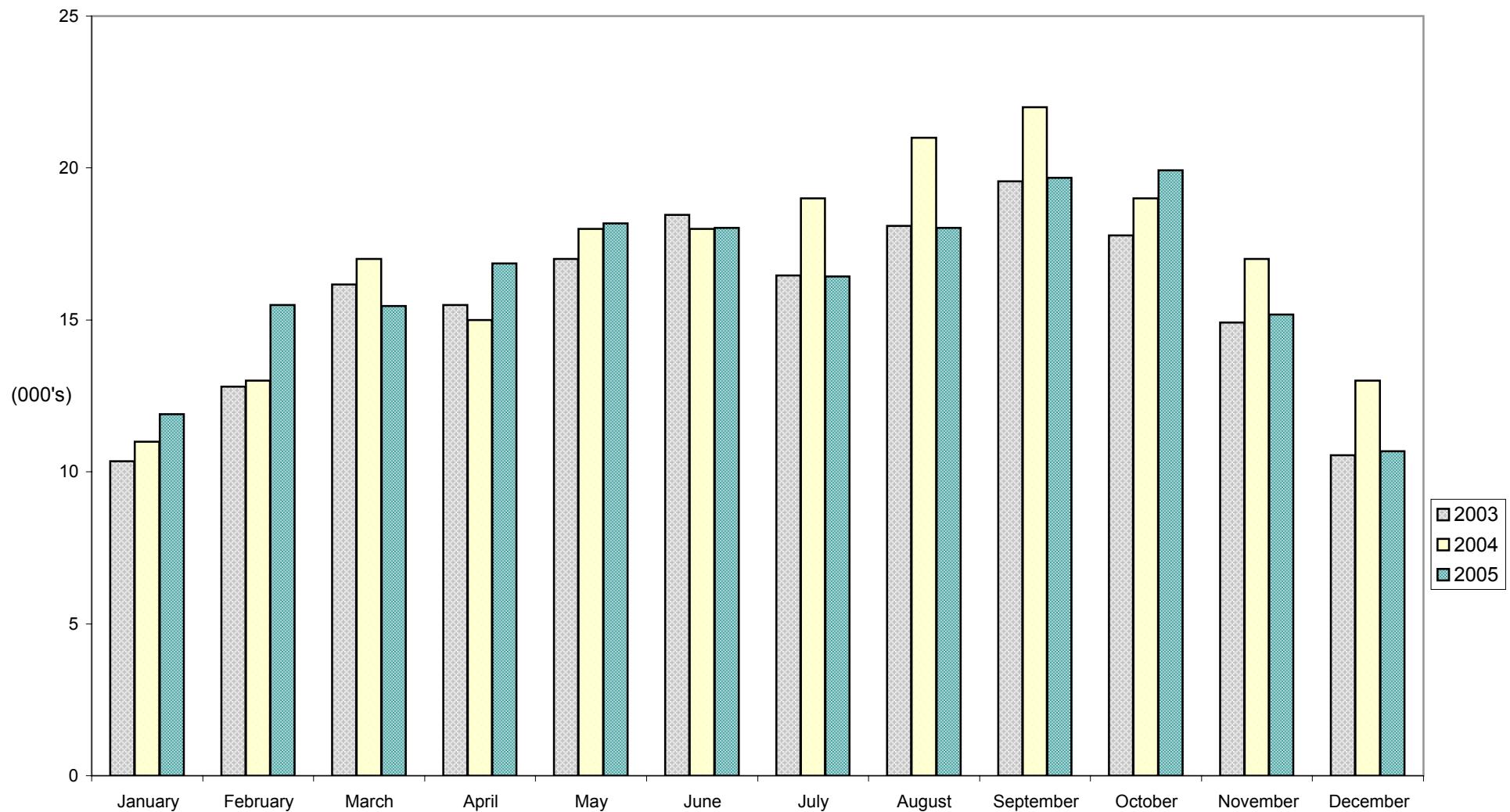
Note: Yearly totals have been rounded off and need not necessarily equal the sum of the rounded-off monthly figures.

**Table 5(g): Guest Nights Sold/Offered, % Sleeper Occupancy, All Hotels, 2003 - 2005**

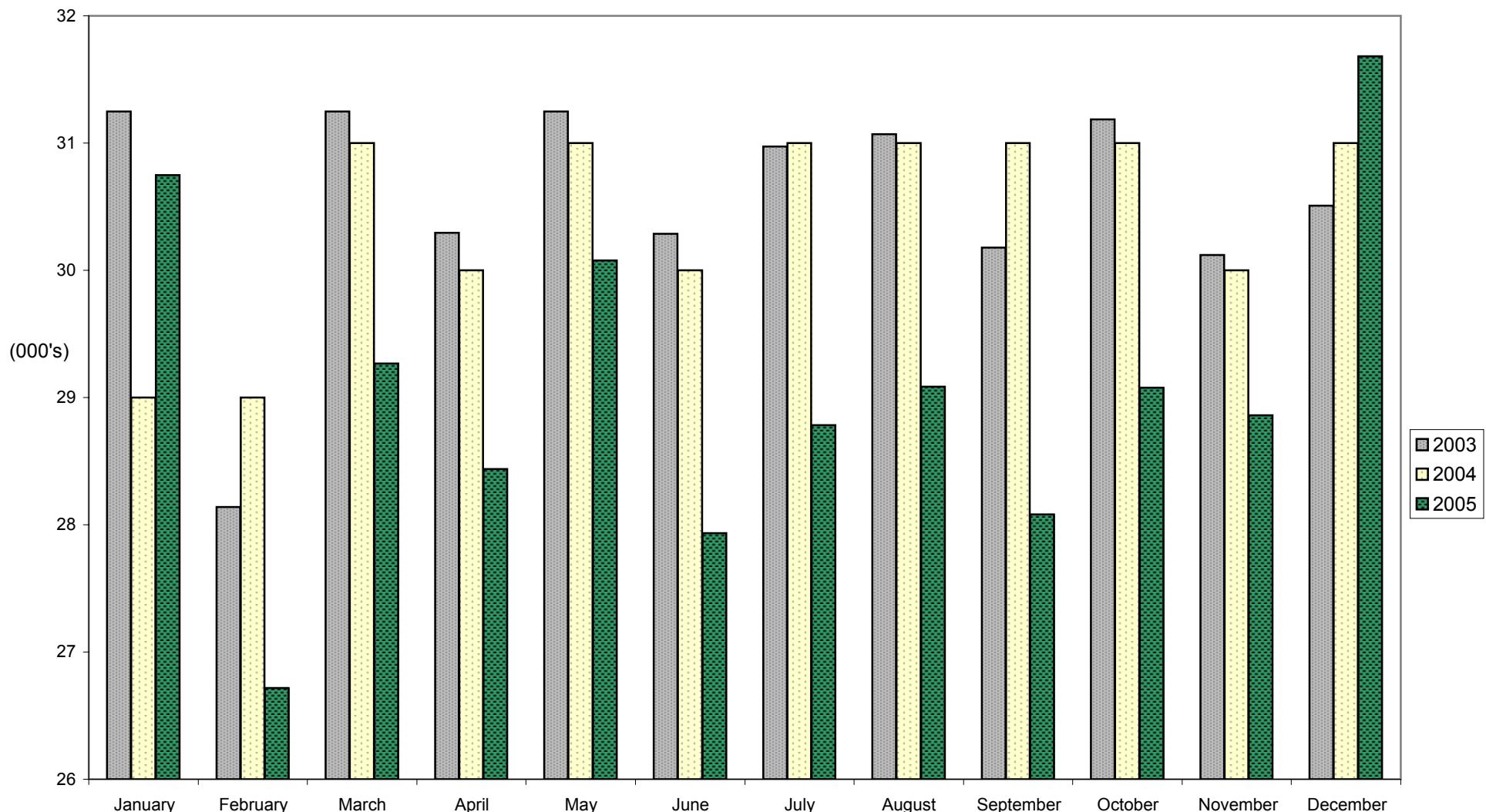
| MONTH        | <u>ALL ARRIVALS</u>      |             |             |                             |             |             |                          |             |             |
|--------------|--------------------------|-------------|-------------|-----------------------------|-------------|-------------|--------------------------|-------------|-------------|
|              | <u>GUEST NIGHTS SOLD</u> |             |             | <u>GUEST NIGHTS OFFERED</u> |             |             | <u>SLEEPER OCCUPANCY</u> |             |             |
|              | <u>2003</u>              | <u>2004</u> | <u>2005</u> | <u>2003</u>                 | <u>2004</u> | <u>2005</u> | <u>2003</u>              | <u>2004</u> | <u>2005</u> |
| JANUARY      | 10                       | 11          | 12          | 31                          | 29          | 31          | 33.1                     | 36.7        | 38.7        |
| FEBRUARY     | 13                       | 13          | 15          | 28                          | 29          | 27          | 45.5                     | 45.2        | 58.0        |
| MARCH        | 16                       | 17          | 15          | 31                          | 31          | 29          | 51.8                     | 56.3        | 52.8        |
| APRIL        | 15                       | 15          | 17          | 30                          | 30          | 28          | 51.1                     | 50.0        | 59.3        |
| MAY          | 17                       | 18          | 18          | 31                          | 31          | 30          | 54.4                     | 57.8        | 60.4        |
| JUNE         | 18                       | 18          | 18          | 30                          | 30          | 28          | 60.9                     | 59.4        | 64.5        |
| JULY         | 16                       | 19          | 16          | 31                          | 31          | 29          | 53.2                     | 61.2        | 57.1        |
| AUGUST       | 18                       | 21          | 18          | 31                          | 31          | 29          | 58.2                     | 65.9        | 62.0        |
| SEPTEMBER    | 20                       | 22          | 20          | 30                          | 31          | 28          | 64.8                     | 71.7        | 70.1        |
| OCTOBER      | 18                       | 19          | 20          | 31                          | 31          | 29          | 57.0                     | 60.1        | 68.5        |
| NOVEMBER     | 15                       | 17          | 15          | 30                          | 30          | 29          | 49.5                     | 55.0        | 52.6        |
| DECEMBER     | 11                       | 13          | 11          | 31                          | 31          | 32          | 34.6                     | 40.1        | 33.7        |
| <b>TOTAL</b> | <b>188</b>               | <b>202</b>  | <b>196</b>  | <b>367</b>                  | <b>366</b>  | <b>349</b>  | <b>51.2</b>              | <b>55.1</b> | <b>56.2</b> |

Note: Yearly totals have been rounded off and need not necessarily equal the sum of the rounded-off monthly figures.

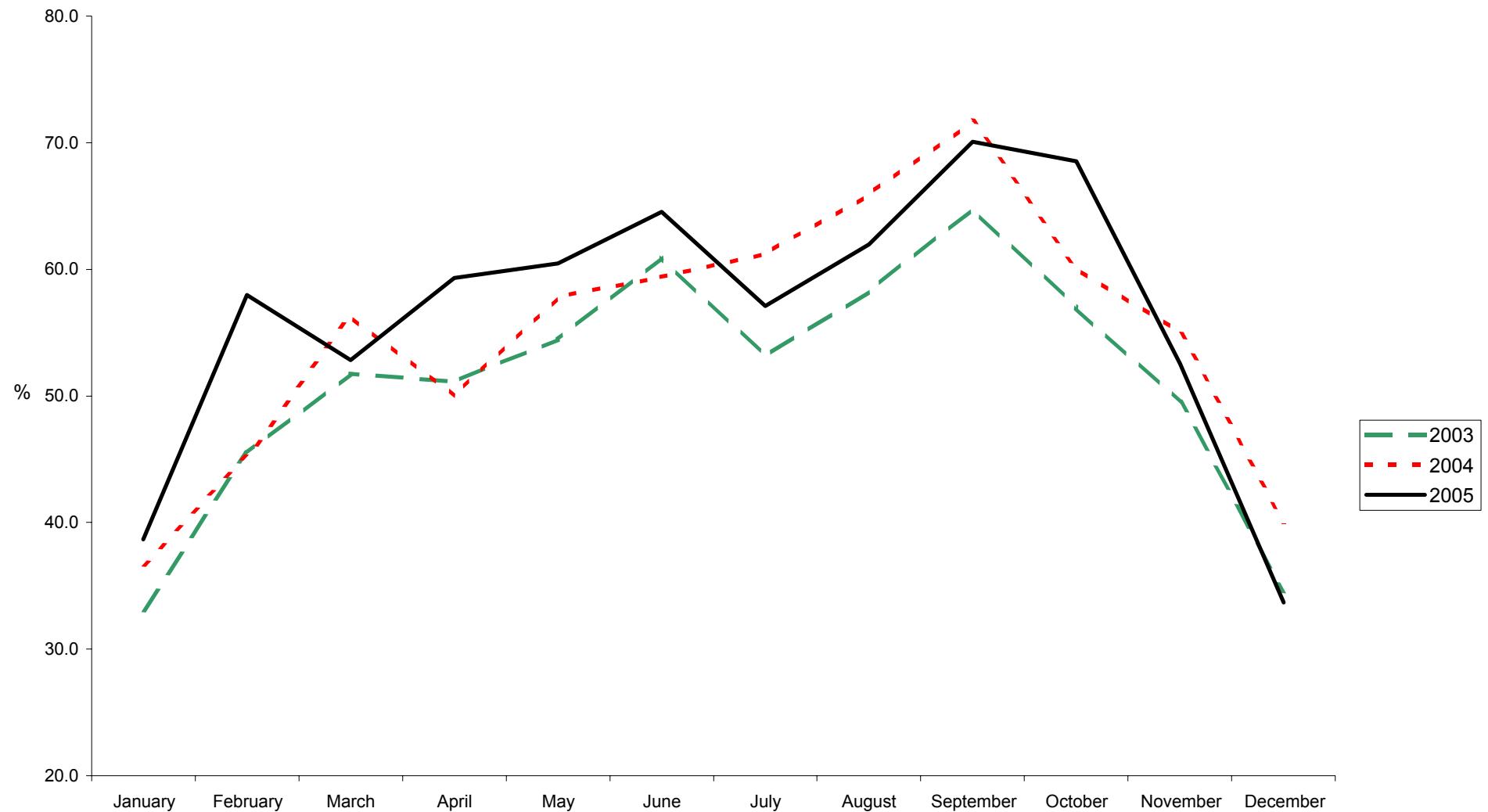
**GUEST NIGHTS SOLD, ALL ARRIVALS, 2003 - 2005**



**GUEST NIGHTS OFFERED, ALL ARRIVALS, 2003 - 2005**



**% SLEEPER OCCUPANCY, ALL ARRIVALS, 2003 - 2005**



**Table 6(a): Guest Nights Sold/Offered, % Sleeper Occupancy, All Hotels, 1979 - 1982**

| MONTH        | TOURIST ARRIVALS  |            |            |            |                      |            |            |            |                   |             |             |             |
|--------------|-------------------|------------|------------|------------|----------------------|------------|------------|------------|-------------------|-------------|-------------|-------------|
|              | (000's)           |            |            |            | (000's)              |            |            |            | %                 |             |             |             |
|              | GUEST NIGHTS SOLD |            |            |            | GUEST NIGHTS OFFERED |            |            |            | SLEEPER OCCUPANCY |             |             |             |
| MONTH        | 1979              | 1980       | 1981       | 1982       | 1979                 | 1980       | 1981       | 1982       | 1979              | 1980        | 1981        | 1982        |
| JANUARY      | 8                 | 10         | 8          | 7          | 45                   | 45         | 44         | 43         | 18.0              | 22.2        | 18.0        | 15.3        |
| FEBRUARY     | 11                | 11         | 9          | 10         | 42                   | 42         | 40         | 40         | 25.3              | 26.4        | 21.4        | 24.8        |
| MARCH        | 14                | 17         | 13         | 13         | 47                   | 46         | 44         | 44         | 30.4              | 36.4        | 30.4        | 30.4        |
| APRIL        | 15                | 17         | 14         | 16         | 46                   | 47         | 44         | 44         | 31.3              | 37.1        | 31.1        | 36.1        |
| MAY          | 21                | 17         | 13         | 16         | 47                   | 48         | 44         | 45         | 44.3              | 35.9        | 30.4        | 35.2        |
| JUNE         | 27                | 22         | 14         | 19         | 47                   | 47         | 42         | 45         | 57.4              | 46.3        | 32.7        | 42.2        |
| JULY         | 30                | 23         | 12         | 19         | 48                   | 48         | 42         | 46         | 62.7              | 46.7        | 28.5        | 40.5        |
| AUGUST       | 30                | 28         | 15         | 18         | 48                   | 47         | 43         | 45         | 63.4              | 59.3        | 34.6        | 40.2        |
| SEPTEMBER    | 34                | 25         | 16         | 16         | 47                   | 47         | 43         | 43         | 72.3              | 53.6        | 37.2        | 43.4        |
| OCTOBER      | 27                | 21         | 15         | 14         | 47                   | 46         | 47         | 45         | 57.4              | 45.7        | 32.1        | 29.9        |
| NOVEMBER     | 13                | 11         | 10         | 9          | 47                   | 44         | 42         | 44         | 27.1              | 25.1        | 24.4        | 21.4        |
| DECEMBER     | 9                 | 8          | 8          | 8          | 48                   | 44         | 44         | 45         | 19.5              | 19.2        | 18.0        | 18.3        |
| <b>TOTAL</b> | <b>239</b>        | <b>210</b> | <b>147</b> | <b>165</b> | <b>559</b>           | <b>551</b> | <b>519</b> | <b>529</b> | <b>42.8</b>       | <b>38.2</b> | <b>28.3</b> | <b>31.1</b> |

Note: Yearly totals have been rounded off and need not necessarily equal the sum of the rounded-off monthly figures.

**Table 6(b): Guest Nights Sold/Offered, % Sleeper Occupancy, All Hotels, 1983 - 1986**

| MONTH        | TOURIST ARRIVALS         |            |            |            |                             |            |            |            |                          |             |             |             |
|--------------|--------------------------|------------|------------|------------|-----------------------------|------------|------------|------------|--------------------------|-------------|-------------|-------------|
|              | (000's)                  |            |            |            | (000's)                     |            |            |            | %                        |             |             |             |
|              | <u>GUEST NIGHTS SOLD</u> |            |            |            | <u>GUEST NIGHTS OFFERED</u> |            |            |            | <u>SLEEPER OCCUPANCY</u> |             |             |             |
| MONTH        | 1983                     | 1984       | 1985       | 1986       | 1983                        | 1984       | 1985       | 1986       | 1983                     | 1984        | 1985        | 1986        |
| JANUARY      | 7                        | 7          | 8          | 10         | 45                          | 46         | 45         | 43         | 15.5                     | 15.0        | 16.5        | 22.1        |
| FEBRUARY     | 8                        | 8          | 14         | 12         | 41                          | 43         | 41         | 38         | 20.7                     | 19.4        | 33.8        | 31.0        |
| MARCH        | 11                       | 12         | 19         | 16         | 46                          | 47         | 46         | 43         | 24.7                     | 24.6        | 42.2        | 38.1        |
| APRIL        | 10                       | 13         | 18         | 13         | 45                          | 45         | 45         | 42         | 23.4                     | 28.4        | 40.2        | 30.7        |
| MAY          | 14                       | 15         | 18         | 19         | 46                          | 46         | 47         | 45         | 29.4                     | 33.2        | 39.4        | 41.9        |
| JUNE         | 18                       | 18         | 24         | 23         | 45                          | 45         | 45         | 43         | 38.7                     | 40.6        | 52.9        | 52.8        |
| JULY         | 16                       | 18         | 23         | 18         | 47                          | 45         | 48         | 44         | 33.6                     | 40.0        | 47.5        | 41.0        |
| AUGUST       | 19                       | 20         | 27         | 21         | 47                          | 47         | 48         | 46         | 41.9                     | 42.0        | 57.0        | 46.3        |
| SEPTEMBER    | 19                       | 22         | 26         | 21         | 46                          | 44         | 46         | 44         | 41.7                     | 50.2        | 56.7        | 48.1        |
| OCTOBER      | 14                       | 19         | 19         | 20         | 47                          | 46         | 48         | 45         | 30.5                     | 41.0        | 40.2        | 45.3        |
| NOVEMBER     | 10                       | 11         | 13         | 18         | 45                          | 45         | 46         | 43         | 21.2                     | 24.6        | 28.4        | 41.7        |
| DECEMBER     | 9                        | 8          | 9          | 12         | 46                          | 47         | 47         | 44         | 18.4                     | 17.4        | 18.8        | 27.5        |
| <b>TOTAL</b> | <b>155</b>               | <b>171</b> | <b>218</b> | <b>203</b> | <b>546</b>                  | <b>546</b> | <b>552</b> | <b>520</b> | <b>28.4</b>              | <b>31.3</b> | <b>39.6</b> | <b>38.6</b> |

Note: Yearly totals have been rounded off and need not necessarily equal the sum of the rounded-off monthly figures.

**Table 6(c): Guest Nights Sold/Offered, % Sleeper Occupancy, All Hotels, 1987 - 1990**

| MONTH        | TOURIST ARRIVALS         |            |            |            |                             |            |            |            |                          |             |             |             |
|--------------|--------------------------|------------|------------|------------|-----------------------------|------------|------------|------------|--------------------------|-------------|-------------|-------------|
|              | (000's)                  |            |            |            | (000's)                     |            |            |            | %                        |             |             |             |
|              | <u>GUEST NIGHTS SOLD</u> |            |            |            | <u>GUEST NIGHTS OFFERED</u> |            |            |            | <u>SLEEPER OCCUPANCY</u> |             |             |             |
| MONTH        | 1987                     | 1988       | 1989       | 1990       | 1987                        | 1988       | 1989       | 1990       | 1987                     | 1988        | 1989        | 1990        |
| JANUARY      | 15                       | 13         | 10         | 8          | 46                          | 46         | 42         | 37         | 33.6                     | 27.5        | 23.7        | 22.7        |
| FEBRUARY     | 15                       | 14         | 13         | 10         | 42                          | 44         | 40         | 37         | 34.8                     | 32.2        | 33.4        | 27.1        |
| MARCH        | 21                       | 19         | 15         | 13         | 46                          | 48         | 42         | 42         | 46.3                     | 39.8        | 36.2        | 31.0        |
| APRIL        | 19                       | 20         | 16         | 14         | 43                          | 45         | 42         | 41         | 44.9                     | 44.8        | 37.0        | 34.0        |
| MAY          | 18                       | 19         | 12         | 12         | 45                          | 47         | 44         | 42         | 38.6                     | 40.3        | 27.9        | 29.4        |
| JUNE         | 16                       | 20         | 14         | 10         | 44                          | 47         | 43         | 39         | 36.9                     | 43.5        | 32.7        | 24.3        |
| JULY         | 15                       | 19         | 13         | 12         | 45                          | 48         | 43         | 42         | 34.3                     | 39.2        | 30.6        | 27.4        |
| AUGUST       | 19                       | 17         | 13         | 10         | 45                          | 48         | 43         | 41         | 42.5                     | 34.5        | 30.6        | 23.1        |
| SEPTEMBER    | 22                       | 17         | 12         | 12         | 45                          | 44         | 42         | 41         | 49.7                     | 37.8        | 29.8        | 30.0        |
| OCTOBER      | 21                       | 17         | 14         | 11         | 44                          | 46         | 40         | 40         | 46.4                     | 37.9        | 34.0        | 27.8        |
| NOVEMBER     | 18                       | 14         | 11         | 8          | 44                          | 43         | 38         | 40         | 41.8                     | 32.5        | 27.6        | 19.5        |
| DECEMBER     | 14                       | 11         | 9          | 8          | 46                          | 45         | 42         | 39         | 29.8                     | 24.3        | 21.7        | 20.9        |
| <b>TOTAL</b> | <b>213</b>               | <b>200</b> | <b>152</b> | <b>128</b> | <b>535</b>                  | <b>551</b> | <b>501</b> | <b>481</b> | <b>40.0</b>              | <b>36.2</b> | <b>30.4</b> | <b>26.5</b> |

Note: Yearly totals have been rounded off and need not necessarily equal the sum of the rounded-off monthly figures.

**Table 6(d): Guest Nights Sold/Offered, % Sleeper Occupancy, All Hotels, 1991 - 1994**

| MONTH        | TOURIST ARRIVALS         |           |            |            |                             |            |            |            |                          |             |             |             |
|--------------|--------------------------|-----------|------------|------------|-----------------------------|------------|------------|------------|--------------------------|-------------|-------------|-------------|
|              | (000's)                  |           |            |            | (000's)                     |            |            |            | %                        |             |             |             |
|              | <u>GUEST NIGHTS SOLD</u> |           |            |            | <u>GUEST NIGHTS OFFERED</u> |            |            |            | <u>SLEEPER OCCUPANCY</u> |             |             |             |
| MONTH        | 1991                     | 1992      | 1993       | 1994       | 1991                        | 1992       | 1993       | 1994       | 1991                     | 1992        | 1993        | 1994        |
| JANUARY      | 7                        | 5         | 4          | 7          | 40                          | 42         | 33         | 34         | 17.7                     | 12.9        | 12.4        | 19.5        |
| FEBRUARY     | 8                        | 6         | 5          | 6          | 37                          | 41         | 30         | 30         | 20.2                     | 15.4        | 17.7        | 21.1        |
| MARCH        | 8                        | 9         | 8          | 8          | 44                          | 46         | 33         | 33         | 19.1                     | 19.3        | 23.0        | 24.5        |
| APRIL        | 9                        | 9         | 8          | 9          | 41                          | 42         | 32         | 31         | 21.9                     | 21.7        | 25.2        | 27.1        |
| MAY          | 10                       | 9         | 10         | 10         | 41                          | 43         | 34         | 35         | 23.3                     | 20.7        | 28.5        | 28.5        |
| JUNE         | 8                        | 10        | 10         | 9          | 44                          | 47         | 32         | 33         | 19.4                     | 22.0        | 32.7        | 28.3        |
| JULY         | 10                       | 10        | 8          | 10         | 43                          | 45         | 32         | 35         | 23.2                     | 21.3        | 26.2        | 28.7        |
| AUGUST       | 8                        | 10        | 10         | 8          | 40                          | 44         | 33         | 35         | 21.3                     | 22.0        | 30.5        | 25.6        |
| SEPTEMBER    | 8                        | 9         | 12         | 12         | 44                          | 41         | 32         | 33         | 18.2                     | 22.7        | 36.8        | 35.2        |
| OCTOBER      | 10                       | 9         | 11         | 11         | 43                          | 42         | 34         | 35         | 23.3                     | 20.8        | 33.2        | 30.4        |
| NOVEMBER     | 7                        | 6         | 9          | 7          | 41                          | 32         | 32         | 33         | 16.4                     | 20.1        | 27.8        | 20.6        |
| DECEMBER     | 6                        | 6         | 7          | 6          | 45                          | 33         | 33         | 34         | 12.9                     | 17.5        | 21.8        | 18.9        |
| <b>TOTAL</b> | <b>99</b>                | <b>98</b> | <b>103</b> | <b>103</b> | <b>502</b>                  | <b>497</b> | <b>391</b> | <b>401</b> | <b>19.7</b>              | <b>19.8</b> | <b>26.4</b> | <b>25.8</b> |

Note: Yearly totals have been rounded off and need not necessarily equal the sum of the rounded-off monthly figures.

**Table 6(e): Guest Nights Sold/Offered, % Sleeper Occupancy, All Hotels, 1995 - 1998**

| MONTH        | TOURIST ARRIVALS         |            |           |           |                             |            |            |            |                          |             |             |             |
|--------------|--------------------------|------------|-----------|-----------|-----------------------------|------------|------------|------------|--------------------------|-------------|-------------|-------------|
|              | (000's)                  |            |           |           | (000's)                     |            |            |            | %                        |             |             |             |
|              | <u>GUEST NIGHTS SOLD</u> |            |           |           | <u>GUEST NIGHTS OFFERED</u> |            |            |            | <u>SLEEPER OCCUPANCY</u> |             |             |             |
| MONTH        | 1995                     | 1996       | 1997      | 1998      | 1995                        | 1996       | 1997       | 1998       | 1995                     | 1996        | 1997        | 1998        |
| JANUARY      | 5                        | 5          | 5         | 4         | 32                          | 32         | 31         | 30         | 15.1                     | 16.4        | 15.2        | 14.4        |
| FEBRUARY     | 7                        | 7          | 6         | 5         | 28                          | 30         | 29         | 25         | 25.8                     | 22.8        | 22.3        | 21.4        |
| MARCH        | 8                        | 9          | 7         | 7         | 31                          | 32         | 31         | 28         | 26.4                     | 26.7        | 21.3        | 25.8        |
| APRIL        | 10                       | 10         | 7         | 7         | 25                          | 31         | 31         | 26         | 38.1                     | 30.9        | 23.9        | 28.8        |
| MAY          | 9                        | 10         | 10        | 8         | 31                          | 32         | 32         | 27         | 30.8                     | 30.9        | 29.9        | 30.6        |
| JUNE         | 11                       | 9          | 9         | 9         | 30                          | 30         | 30         | 28         | 37.2                     | 30.5        | 28.9        | 30.5        |
| JULY         | 11                       | 9          | 9         | 8         | 32                          | 31         | 31         | 29         | 36.2                     | 29.3        | 28.6        | 28.4        |
| AUGUST       | 11                       | 10         | 11        | 10        | 32                          | 31         | 31         | 29         | 34.8                     | 32.0        | 34.5        | 36.5        |
| SEPTEMBER    | 14                       | 10         | 11        | 12        | 31                          | 31         | 31         | 28         | 45.6                     | 34.3        | 34.8        | 41.5        |
| OCTOBER      | 11                       | 10         | 9         | 10        | 32                          | 31         | 31         | 29         | 34.1                     | 30.9        | 28.3        | 34.6        |
| NOVEMBER     | 7                        | 7          | 6         | 8         | 31                          | 30         | 31         | 28         | 23.8                     | 21.5        | 20.9        | 27.1        |
| DECEMBER     | 7                        | 6          | 6         | 6         | 32                          | 31         | 31         | 29         | 21.8                     | 20.7        | 18.9        | 19.5        |
| <b>TOTAL</b> | <b>113</b>               | <b>101</b> | <b>95</b> | <b>95</b> | <b>369</b>                  | <b>372</b> | <b>370</b> | <b>335</b> | <b>30.7</b>              | <b>27.2</b> | <b>25.6</b> | <b>28.2</b> |

Note: Yearly totals have been rounded off and need not necessarily equal the sum of the rounded-off monthly figures.

**Table 6(f): Guest Nights Sold/Offered, % Sleeper Occupancy, All Hotels, 1999 - 2002**

| MONTH        | TOURIST ARRIVALS         |            |            |            |                             |            |            |            |                          |             |             |             |
|--------------|--------------------------|------------|------------|------------|-----------------------------|------------|------------|------------|--------------------------|-------------|-------------|-------------|
|              | (000's)                  |            |            |            | (000's)                     |            |            |            | %                        |             |             |             |
|              | <u>GUEST NIGHTS SOLD</u> |            |            |            | <u>GUEST NIGHTS OFFERED</u> |            |            |            | <u>SLEEPER OCCUPANCY</u> |             |             |             |
| MONTH        | 1999                     | 2000       | 2001       | 2002       | 1999                        | 2000       | 2001       | 2002       | 1999                     | 2000        | 2001        | 2002        |
| JANUARY      | 5                        | 4          | 6          | 6          | 29                          | 31         | 31         | 31         | 17.2                     | 13.0        | 19.3        | 20.4        |
| FEBRUARY     | 6                        | 6          | 8          | 8          | 26                          | 29         | 28         | 28         | 21.8                     | 20.0        | 26.9        | 28.8        |
| MARCH        | 8                        | 8          | 9          | 11         | 29                          | 31         | 31         | 31         | 27.7                     | 25.9        | 30.7        | 34.5        |
| APRIL        | 8                        | 9          | 9          | 10         | 29                          | 30         | 30         | 30         | 27.3                     | 30.8        | 29.1        | 33.0        |
| MAY          | 9                        | 12         | 11         | 11         | 29                          | 31         | 31         | 31         | 30.0                     | 39.1        | 34.9        | 36.5        |
| JUNE         | 9                        | 11         | 12         | 10         | 29                          | 30         | 30         | 30         | 31.4                     | 36.6        | 39.5        | 33.0        |
| JULY         | 8                        | 10         | 11         | 12         | 29                          | 31         | 31         | 31         | 27.6                     | 33.4        | 37.0        | 38.7        |
| AUGUST       | 10                       | 12         | 12         | 13         | 29                          | 31         | 31         | 31         | 35.2                     | 37.6        | 40.0        | 40.7        |
| SEPTEMBER    | 10                       | 14         | 14         | 15         | 29                          | 31         | 30         | 30         | 36.2                     | 44.3        | 46.3        | 48.7        |
| OCTOBER      | 11                       | 10         | 13         | 13         | 31                          | 31         | 31         | 31         | 34.3                     | 31.6        | 40.6        | 40.9        |
| NOVEMBER     | 9                        | 8          | 9          | 9          | 30                          | 30         | 30         | 30         | 28.8                     | 26.7        | 29.6        | 29.8        |
| DECEMBER     | 5                        | 7          | 7          | 7          | 31                          | 31         | 31         | 31         | 17.3                     | 21.6        | 22.1        | 22.9        |
| <b>TOTAL</b> | <b>98</b>                | <b>111</b> | <b>121</b> | <b>125</b> | <b>351</b>                  | <b>368</b> | <b>366</b> | <b>367</b> | <b>27.9</b>              | <b>30.1</b> | <b>33.0</b> | <b>34.0</b> |

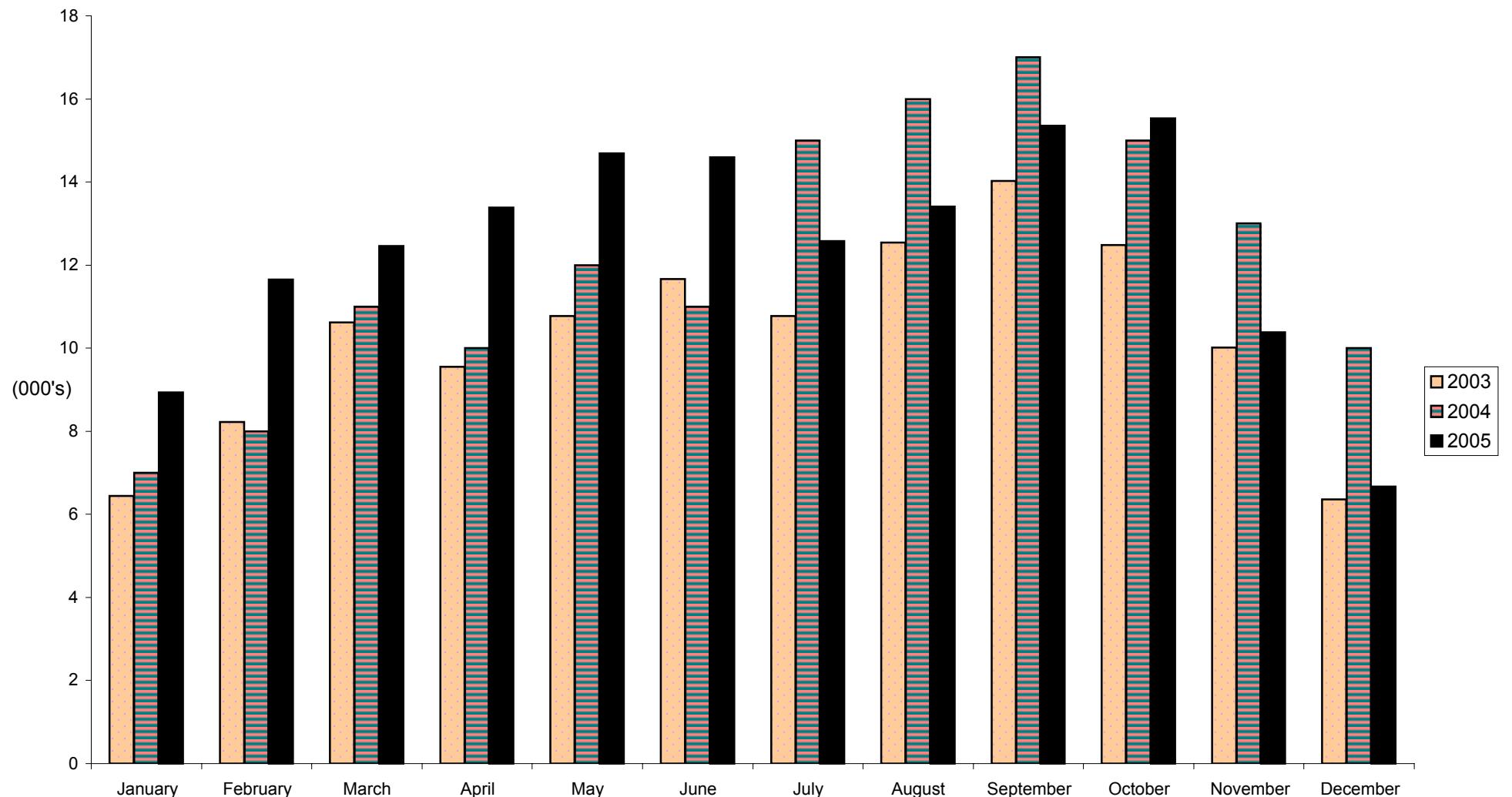
Note: Yearly totals have been rounded off and need not necessarily equal the sum of the rounded-off monthly figures.

**Table 6(g): Guest Nights Sold/Offered, % Sleeper Occupancy, All Hotels, 2003 - 2005**

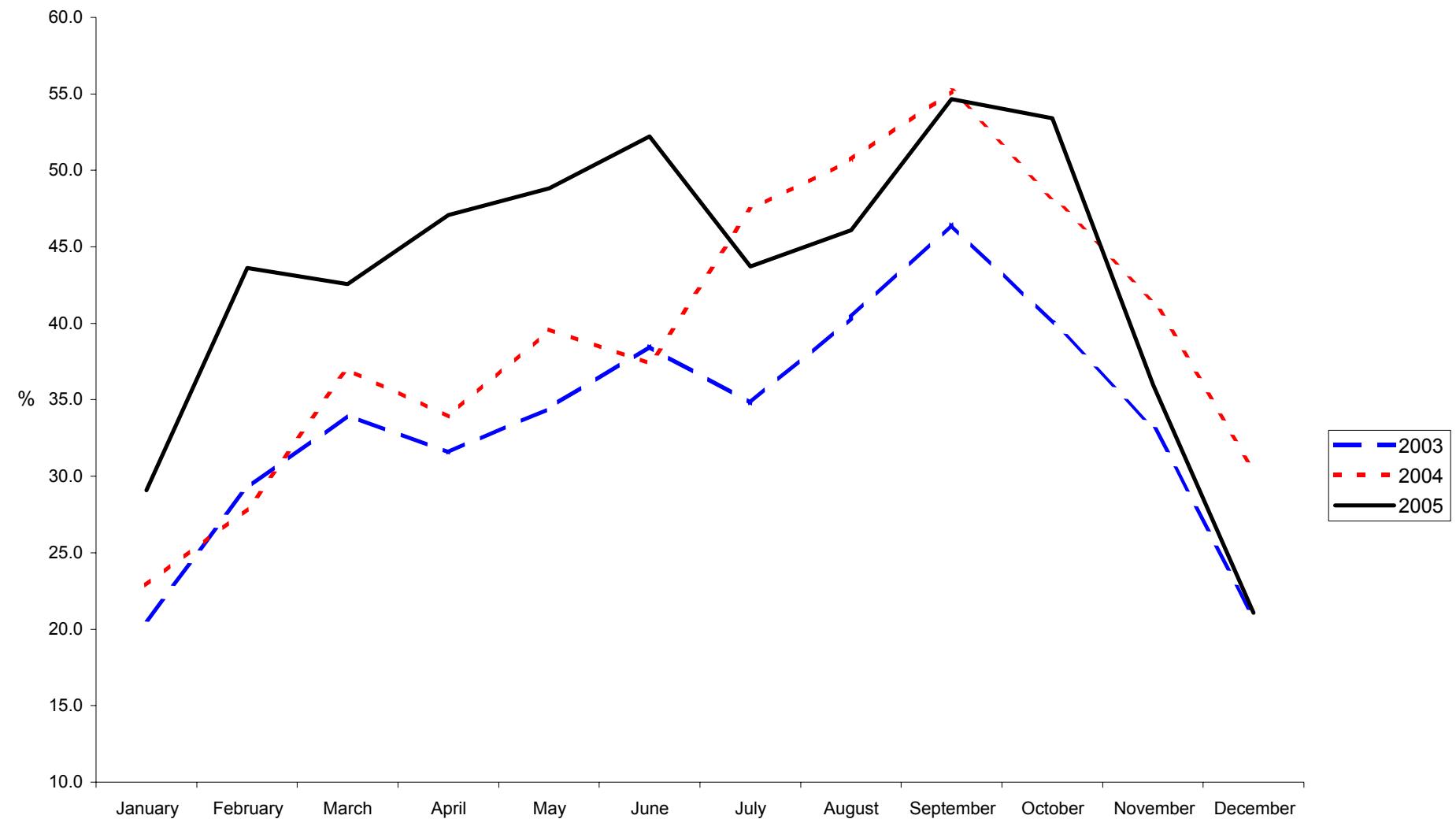
| MONTH        | TOURIST ARRIVALS         |             |             |                             |             |             |                          |             |             |
|--------------|--------------------------|-------------|-------------|-----------------------------|-------------|-------------|--------------------------|-------------|-------------|
|              | (000's)                  |             |             | (000's)                     |             |             | %                        |             |             |
|              | <u>GUEST NIGHTS SOLD</u> |             |             | <u>GUEST NIGHTS OFFERED</u> |             |             | <u>SLEEPER OCCUPANCY</u> |             |             |
| MONTH        | <u>2003</u>              | <u>2004</u> | <u>2005</u> | <u>2003</u>                 | <u>2004</u> | <u>2005</u> | <u>2003</u>              | <u>2004</u> | <u>2005</u> |
| JANUARY      | 6                        | 7           | 9           | 31                          | 29          | 31          | 20.6                     | 22.9        | 29.1        |
| FEBRUARY     | 8                        | 8           | 12          | 28                          | 29          | 27          | 29.2                     | 27.9        | 43.6        |
| MARCH        | 11                       | 11          | 12          | 31                          | 31          | 29          | 34.0                     | 37.0        | 42.6        |
| APRIL        | 10                       | 10          | 13          | 30                          | 30          | 28          | 31.5                     | 33.9        | 47.1        |
| MAY          | 11                       | 12          | 15          | 31                          | 31          | 30          | 34.5                     | 39.6        | 48.8        |
| JUNE         | 12                       | 11          | 15          | 30                          | 30          | 28          | 38.5                     | 37.4        | 52.2        |
| JULY         | 11                       | 15          | 13          | 31                          | 31          | 29          | 34.8                     | 47.4        | 43.7        |
| AUGUST       | 13                       | 16          | 13          | 31                          | 31          | 29          | 40.4                     | 50.7        | 46.1        |
| SEPTEMBER    | 14                       | 17          | 15          | 30                          | 31          | 28          | 46.5                     | 55.2        | 54.7        |
| OCTOBER      | 12                       | 15          | 16          | 31                          | 31          | 29          | 40.0                     | 48.2        | 53.4        |
| NOVEMBER     | 10                       | 13          | 10          | 30                          | 30          | 29          | 33.2                     | 41.5        | 36.0        |
| DECEMBER     | 6                        | 10          | 7           | 31                          | 31          | 32          | 20.9                     | 30.4        | 21.1        |
| <b>TOTAL</b> | <b>123</b>               | <b>145</b>  | <b>150</b>  | <b>367</b>                  | <b>366</b>  | <b>349</b>  | <b>33.7</b>              | <b>39.5</b> | <b>42.9</b> |

Note: Yearly totals have been rounded off and need not necessarily equal the sum of the rounded-off monthly figures.

### GUEST NIGHTS SOLD, TOURIST ARRIVALS, 2003 - 2005



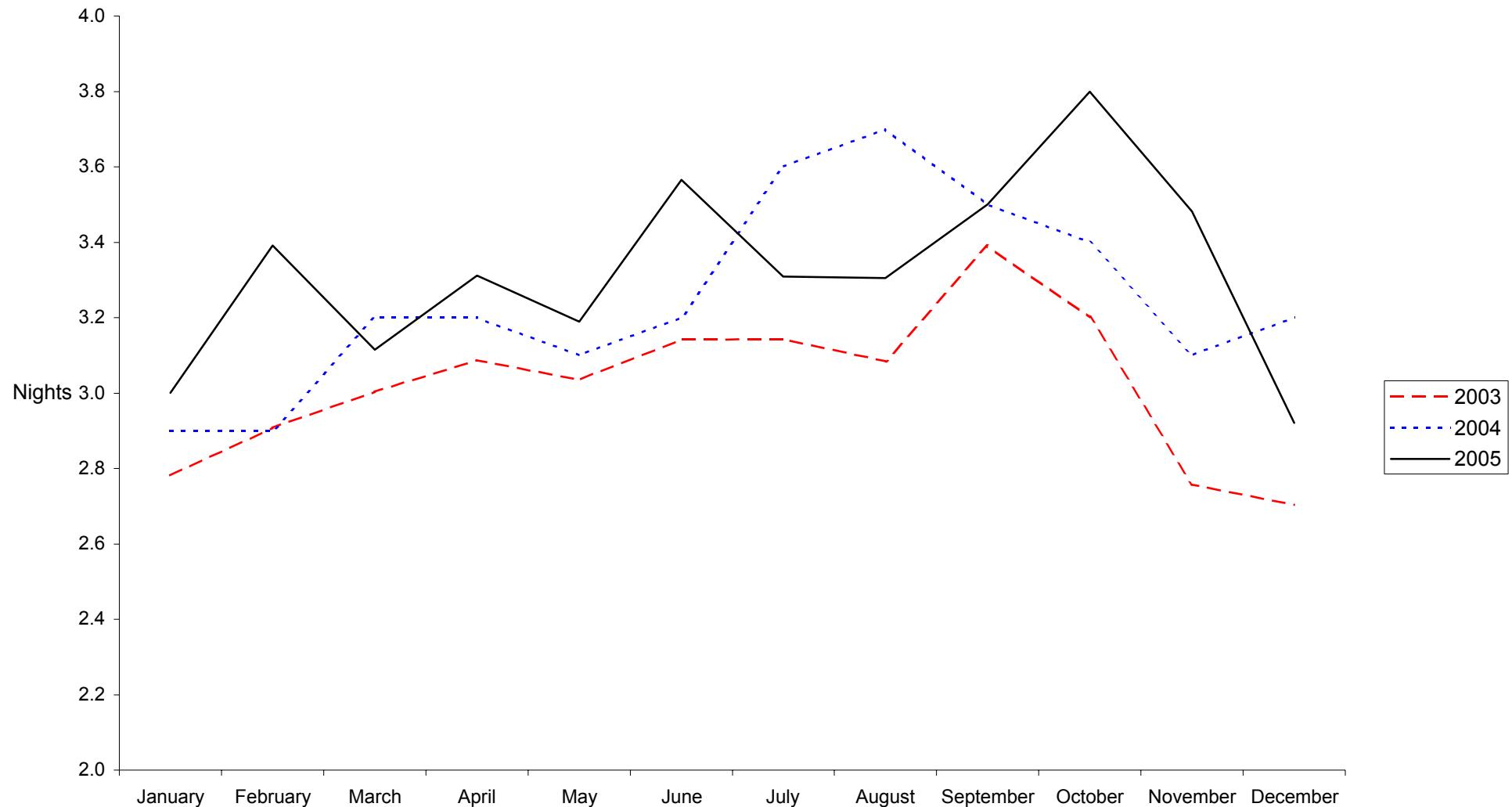
**% SLEEPER OCCUPANCY, TOURIST ARRIVALS, 2003 - 2005**



**Table 7(a): Average Length of Stay Per Person (Nights), All Hotels, 1979 - 2005**

| YEAR | <u>ALL ARRIVALS</u> |            |            |            |            |            |            |            |            |            |            |            | <u>TOTAL</u> |
|------|---------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|--------------|
|      | <u>JAN</u>          | <u>FEB</u> | <u>MAR</u> | <u>APR</u> | <u>MAY</u> | <u>JUN</u> | <u>JUL</u> | <u>AUG</u> | <u>SEP</u> | <u>OCT</u> | <u>NOV</u> | <u>DEC</u> |              |
| 1979 | 5.0                 | 4.5        | 5.0        | 6.2        | 6.2        | 8.0        | 7.7        | 7.9        | 8.3        | 7.5        | 5.6        | 5.2        | 6.6          |
| 1980 | 4.5                 | 4.5        | 5.8        | 6.5        | 5.2        | 6.5        | 7.6        | 7.9        | 7.8        | 6.4        | 5.2        | 5.3        | 6.2          |
| 1981 | 5.1                 | 4.9        | 5.2        | 6.0        | 5.7        | 6.4        | 5.5        | 5.9        | 5.8        | 5.8        | 5.5        | 5.1        | 5.6          |
| 1982 | 5.6                 | 5.6        | 5.1        | 6.5        | 6.3        | 7.6        | 8.2        | 6.9        | 6.7        | 6.3        | 5.3        | 5.2        | 6.4          |
| 1983 | 5.3                 | 5.0        | 6.0        | 5.4        | 5.8        | 8.3        | 6.4        | 7.9        | 7.0        | 7.0        | 5.4        | 5.4        | 6.3          |
| 1984 | 5.3                 | 5.2        | 5.9        | 6.2        | 6.1        | 8.0        | 6.8        | 7.4        | 7.7        | 6.1        | 4.9        | 5.1        | 6.3          |
| 1985 | 4.3                 | 3.9        | 5.1        | 5.5        | 5.1        | 6.7        | 5.3        | 6.0        | 5.8        | 5.2        | 3.7        | 3.6        | 5.1          |
| 1986 | 4.3                 | 3.7        | 4.6        | 4.0        | 4.5        | 5.7        | 5.0        | 5.2        | 5.2        | 5.3        | 4.8        | 3.7        | 4.6          |
| 1987 | 4.7                 | 4.0        | 4.2        | 3.9        | 4.4        | 4.2        | 4.6        | 5.1        | 4.7        | 4.1        | 4.0        | 3.7        | 4.3          |
| 1988 | 3.6                 | 4.1        | 4.1        | 4.3        | 4.3        | 4.9        | 5.0        | 4.6        | 4.6        | 5.2        | 3.8        | 4.6        | 4.4          |
| 1989 | 4.4                 | 4.2        | 4.2        | 4.3        | 4.0        | 3.7        | 3.0        | 3.3        | 2.6        | 2.4        | 2.2        | 2.2        | 3.2          |
| 1990 | 3.3                 | 3.4        | 2.4        | 2.7        | 3.5        | 2.8        | 2.9        | 3.2        | 3.1        | 3.6        | 3.0        | 3.3        | 3.0          |
| 1991 | 3.5                 | 3.8        | 4.3        | 3.9        | 4.0        | 5.0        | 4.2        | 4.7        | 4.0        | 3.9        | 4.8        | 3.9        | 4.1          |
| 1992 | 3.7                 | 3.1        | 4.0        | 3.8        | 3.9        | 4.0        | 4.2        | 3.9        | 3.9        | 3.7        | 3.7        | 3.7        | 3.8          |
| 1993 | 3.7                 | 3.8        | 4.1        | 4.1        | 4.1        | 4.3        | 4.1        | 4.4        | 4.1        | 3.8        | 3.6        | 4.3        | 4.0          |
| 1994 | 4.0                 | 4.0        | 4.0        | 4.0        | 3.8        | 4.0        | 4.4        | 3.9        | 3.8        | 3.9        | 3.7        | 3.8        | 3.9          |
| 1995 | 3.0                 | 3.6        | 3.1        | 3.1        | 3.3        | 3.6        | 3.3        | 3.4        | 3.2        | 3.2        | 2.8        | 2.7        | 3.2          |
| 1996 | 2.8                 | 2.6        | 2.9        | 3.0        | 3.2        | 3.3        | 3.2        | 3.4        | 3.4        | 3.1        | 2.9        | 2.6        | 3.1          |
| 1997 | 3.1                 | 3.0        | 3.1        | 2.9        | 3.0        | 2.9        | 3.2        | 2.9        | 2.9        | 3.5        | 2.6        | 2.7        | 3.0          |
| 1998 | 2.5                 | 3.2        | 3.5        | 3.2        | 3.3        | 3.7        | 3.7        | 3.7        | 4.2        | 3.5        | 3.5        | 3.3        | 3.5          |
| 1999 | 3.3                 | 3.5        | 3.7        | 3.5        | 3.6        | 3.8        | 3.8        | 3.8        | 3.9        | 3.6        | 3.8        | 3.3        | 3.7          |
| 2000 | 2.9                 | 3.2        | 3.0        | 3.2        | 3.9        | 3.5        | 3.9        | 3.5        | 3.4        | 3.1        | 3.0        | 3.2        | 3.4          |
| 2001 | 2.7                 | 3.4        | 3.3        | 3.4        | 3.4        | 3.5        | 3.3        | 3.4        | 3.6        | 3.5        | 3.5        | 3.1        | 3.3          |
| 2002 | 3.0                 | 2.9        | 3.2        | 3.1        | 3.1        | 3.0        | 3.1        | 3.1        | 3.2        | 3.1        | 3.0        | 2.8        | 3.1          |
| 2003 | 2.8                 | 2.9        | 3.0        | 3.1        | 3.0        | 3.1        | 3.1        | 3.1        | 3.4        | 3.2        | 2.8        | 2.7        | 3.0          |
| 2004 | 2.9                 | 2.9        | 3.2        | 3.2        | 3.1        | 3.2        | 3.6        | 3.7        | 3.5        | 3.4        | 3.1        | 3.2        | 3.3          |
| 2005 | 3.0                 | 3.4        | 3.1        | 3.3        | 3.2        | 3.6        | 3.3        | 3.3        | 3.5        | 3.8        | 3.5        | 2.9        | 3.3          |

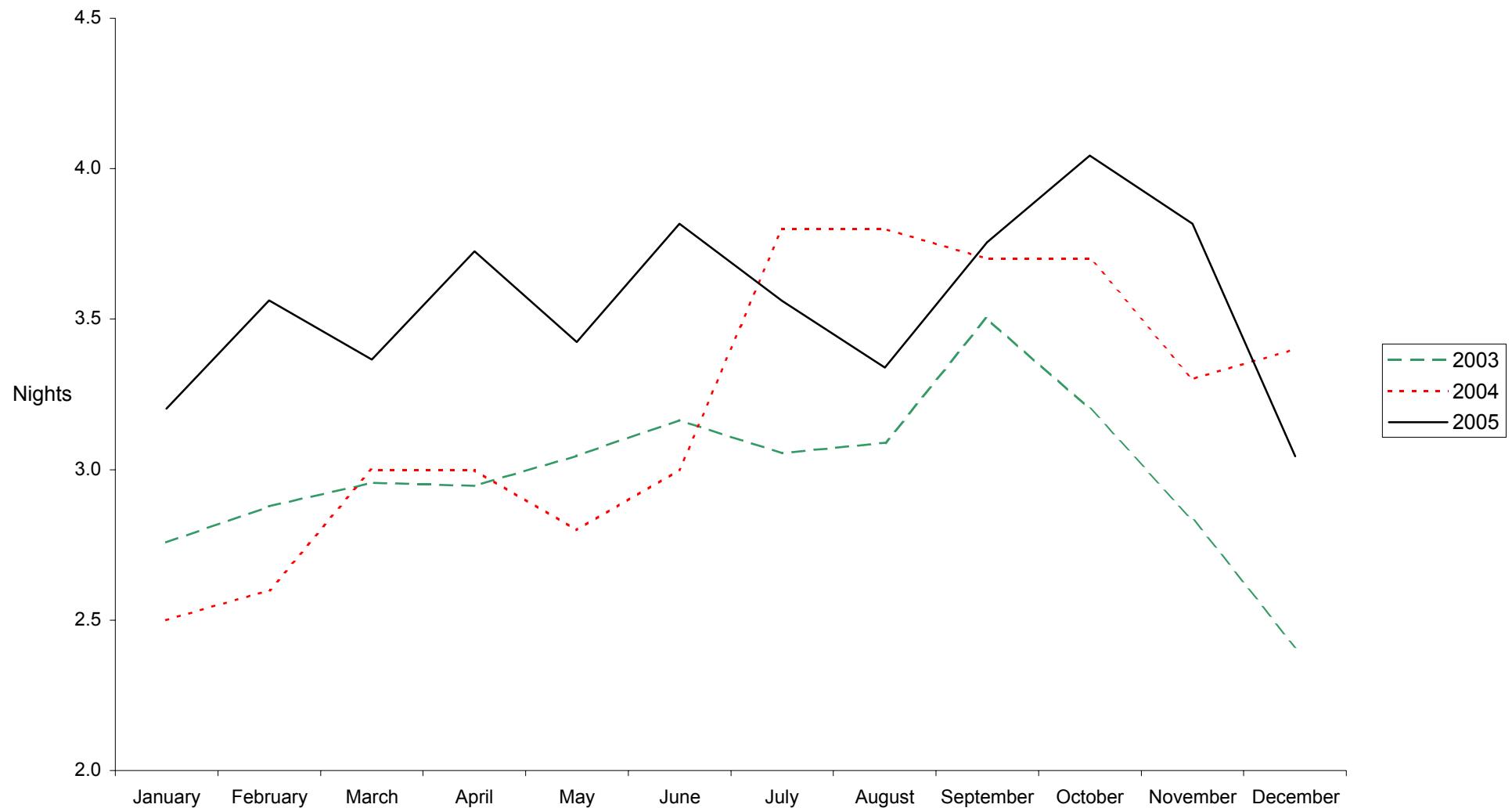
### AVERAGE LENGTH OF STAY, ALL ARRIVALS, 2003 - 2005



**Table 7(b): Average Length of Stay Per Person (Nights), All Hotels, 1979 - 2005**

| YEAR | TOURIST ARRIVALS |            |            |            |            |            |            |            |            |            |            |            | <u>TOTAL</u> |
|------|------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|--------------|
|      | <u>JAN</u>       | <u>FEB</u> | <u>MAR</u> | <u>APR</u> | <u>MAY</u> | <u>JUN</u> | <u>JUL</u> | <u>AUG</u> | <u>SEP</u> | <u>OCT</u> | <u>NOV</u> | <u>DEC</u> |              |
| 1979 | 4.9              | 4.5        | 5.4        | 6.3        | 6.1        | 7.9        | 7.7        | 8.1        | 8.8        | 7.2        | 5.0        | 5.2        | 6.8          |
| 1980 | 4.3              | 4.3        | 5.5        | 6.0        | 5.4        | 8.0        | 7.7        | 8.2        | 7.5        | 6.7        | 5.5        | 5.6        | 6.3          |
| 1981 | 5.0              | 4.1        | 5.1        | 5.8        | 6.3        | 6.1        | 5.6        | 6.4        | 6.4        | 5.9        | 5.7        | 5.0        | 5.6          |
| 1982 | 6.1              | 5.4        | 5.5        | 7.0        | 6.1        | 8.2        | 8.0        | 8.2        | 10.1       | 6.7        | 5.6        | 5.4        | 6.7          |
| 1983 | 6.6              | 5.4        | 6.2        | 5.7        | 6.6        | 8.4        | 7.8        | 9.2        | 7.7        | 7.5        | 5.8        | 6.3        | 7.1          |
| 1984 | 6.4              | 6.3        | 6.6        | 8.0        | 7.8        | 8.8        | 8.4        | 8.7        | 8.5        | 7.1        | 5.7        | 6.6        | 7.5          |
| 1985 | 7.3              | 5.2        | 5.4        | 5.4        | 4.9        | 6.8        | 6.0        | 6.3        | 6.5        | 5.5        | 3.7        | 3.6        | 5.5          |
| 1986 | 4.0              | 4.2        | 4.3        | 3.7        | 4.7        | 5.8        | 5.2        | 5.3        | 4.8        | 4.9        | 4.2        | 4.1        | 4.6          |
| 1987 | 4.2              | 4.1        | 4.3        | 3.9        | 4.6        | 4.6        | 4.3        | 4.6        | 4.6        | 4.3        | 3.8        | 4.0        | 4.3          |
| 1988 | 3.9              | 3.9        | 4.0        | 4.3        | 4.1        | 5.1        | 5.2        | 4.6        | 4.4        | 4.9        | 3.9        | 4.3        | 4.4          |
| 1989 | 4.2              | 3.8        | 3.7        | 3.8        | 3.5        | 3.4        | 3.3        | 3.2        | 2.8        | 2.6        | 2.4        | 2.6        | 3.2          |
| 1990 | 4.1              | 4.3        | 4.4        | 4.1        | 4.3        | 4.3        | 3.7        | 3.8        | 3.9        | 4.2        | 3.7        | 4.1        | 4.1          |
| 1991 | 3.8              | 3.9        | 3.6        | 4.3        | 4.0        | 4.1        | 4.0        | 3.5        | 3.3        | 3.9        | 4.2        | 3.4        | 3.8          |
| 1992 | 3.3              | 2.9        | 3.3        | 3.2        | 3.1        | 3.6        | 3.6        | 3.4        | 3.6        | 3.2        | 3.2        | 3.0        | 3.3          |
| 1993 | 2.7              | 3.5        | 3.7        | 3.8        | 3.8        | 4.4        | 3.8        | 4.1        | 4.1        | 3.9        | 3.8        | 3.8        | 3.8          |
| 1994 | 4.0              | 3.8        | 3.9        | 4.0        | 4.0        | 4.1        | 4.2        | 3.9        | 4.0        | 3.9        | 4.0        | 3.9        | 4.0          |
| 1995 | 3.1              | 3.3        | 3.4        | 3.4        | 3.6        | 4.2        | 3.5        | 3.6        | 3.4        | 3.4        | 3.0        | 2.8        | 3.4          |
| 1996 | 2.7              | 2.8        | 3.2        | 3.2        | 3.8        | 3.6        | 3.3        | 3.3        | 3.5        | 3.1        | 2.9        | 2.6        | 3.2          |
| 1997 | 3.2              | 3.3        | 3.5        | 3.4        | 3.4        | 3.3        | 3.2        | 3.2        | 3.5        | 3.1        | 3.2        | 3.0        | 3.3          |
| 1998 | 2.8              | 3.1        | 3.4        | 3.2        | 3.4        | 3.5        | 3.5        | 3.5        | 3.9        | 3.5        | 3.3        | 3.0        | 3.4          |
| 1999 | 3.0              | 3.4        | 3.5        | 3.4        | 3.5        | 3.6        | 3.6        | 3.6        | 3.9        | 3.6        | 3.8        | 3.2        | 3.5          |
| 2000 | 2.6              | 3.0        | 2.9        | 3.1        | 3.5        | 3.1        | 3.5        | 3.3        | 3.3        | 2.7        | 2.8        | 2.7        | 3.1          |
| 2001 | 2.6              | 3.2        | 3.0        | 2.9        | 3.1        | 3.5        | 3.1        | 3.0        | 3.4        | 3.3        | 2.6        | 2.6        | 3.1          |
| 2002 | 2.8              | 2.7        | 3.0        | 3.1        | 3.0        | 3.4        | 3.0        | 3.1        | 3.2        | 3.2        | 2.7        | 2.7        | 3.0          |
| 2003 | 2.8              | 2.9        | 3.0        | 2.9        | 3.0        | 3.2        | 3.1        | 3.1        | 3.5        | 3.2        | 2.8        | 2.4        | 3.0          |
| 2004 | 2.5              | 2.6        | 3.0        | 3.0        | 2.8        | 3.0        | 3.8        | 3.8        | 3.7        | 3.7        | 3.3        | 3.4        | 3.2          |
| 2005 | 3.2              | 3.6        | 3.4        | 3.7        | 3.4        | 3.8        | 3.6        | 3.3        | 3.8        | 4.0        | 3.8        | 3.0        | 3.6          |

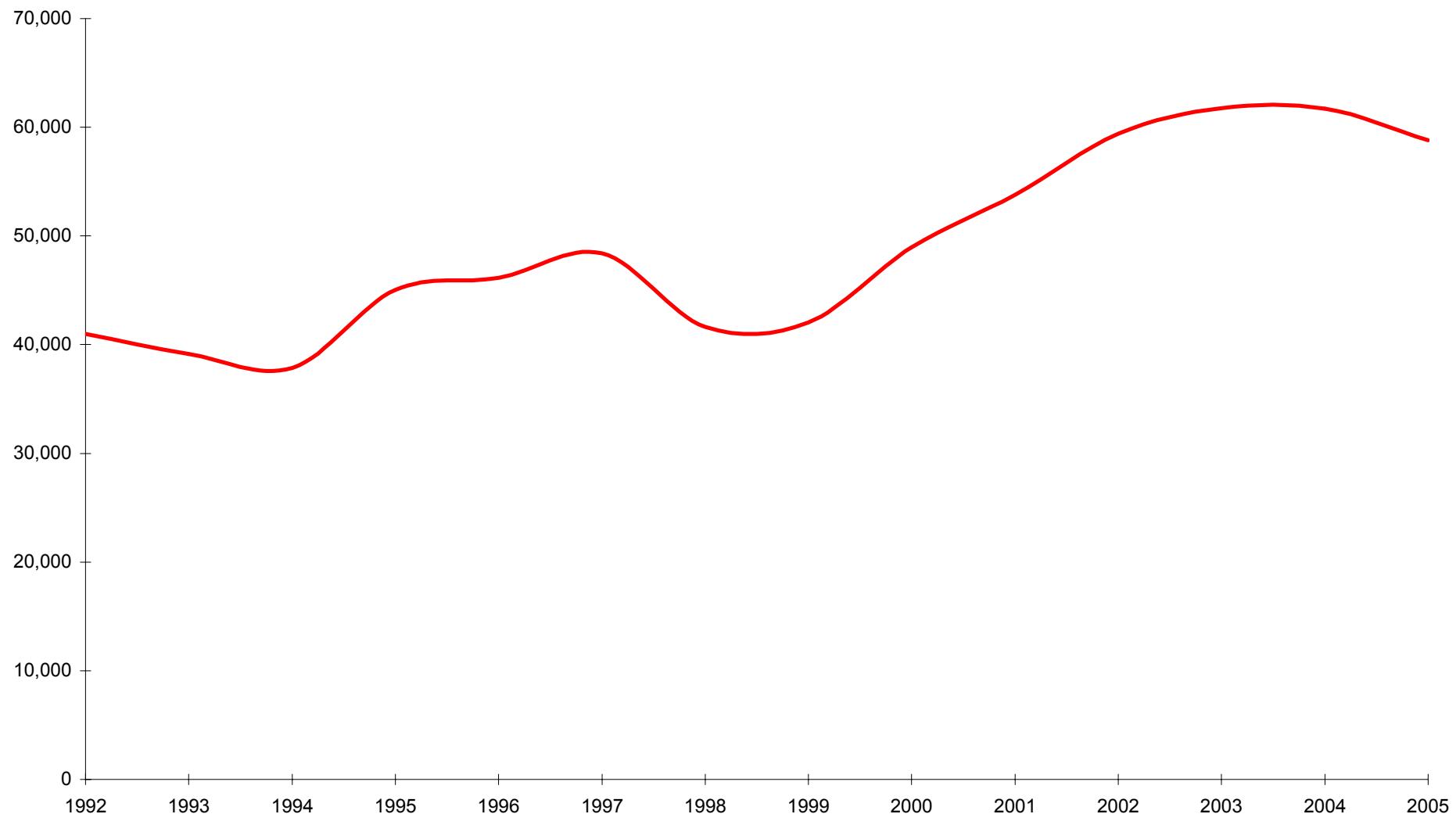
### **AVERAGE LENGTH OF STAY, TOURIST ARRIVALS, 2003 - 2005**



**Table 8: Summary of Hotel Statistics, 1972 - 2005**

| <u>YEAR</u> | <u>ARRIVALS IN HOTELS</u> | <u>SLEEPER NIGHTS</u> | <u>% SLEEPER OCCUPANCY</u> | <u>AV. LENGTH OF STAY (NIGHTS)</u> |
|-------------|---------------------------|-----------------------|----------------------------|------------------------------------|
| 1972        | 33,359                    | 234,228               | 51.5                       | 7.0                                |
| 1973        | 37,012                    | 248,238               | 51.2                       | 6.7                                |
| 1974        | 39,758                    | 271,225               | 49.5                       | 6.8                                |
| 1975        | 45,894                    | 307,913               | 53.0                       | 6.7                                |
| 1976        | 34,933                    | 244,804               | 43.1                       | 7.0                                |
| 1977        | 31,401                    | 207,593               | 39.4                       | 6.6                                |
| 1978        | 39,102                    | 257,295               | 47.8                       | 6.6                                |
| 1979        | 44,569                    | 296,335               | 53.0                       | 6.6                                |
| 1980        | 41,308                    | 255,862               | 46.5                       | 6.2                                |
| 1981        | 33,417                    | 187,679               | 36.2                       | 5.6                                |
| 1982        | 34,896                    | 223,429               | 42.2                       | 6.4                                |
| 1983        | 33,142                    | 209,930               | 38.4                       | 6.3                                |
| 1984        | 35,690                    | 225,873               | 41.3                       | 6.3                                |
| 1985        | 55,119                    | 281,525               | 51.0                       | 5.1                                |
| 1986        | 56,525                    | 266,223               | 51.3                       | 4.6                                |
| 1987        | 64,349                    | 279,377               | 52.3                       | 4.3                                |
| 1988        | 64,942                    | 286,295               | 52.0                       | 4.4                                |
| 1989        | 67,934                    | 220,083               | 44.0                       | 3.2                                |
| 1990        | 64,793                    | 196,516               | 40.8                       | 3.0                                |
| 1991        | 43,193                    | 178,053               | 35.5                       | 4.1                                |
| 1992        | 40,986                    | 156,947               | 31.6                       | 3.8                                |
| 1993        | 39,123                    | 157,215               | 40.2                       | 4.0                                |
| 1994        | 37,851                    | 149,292               | 37.2                       | 3.9                                |
| 1995        | 45,056                    | 144,453               | 39.2                       | 3.2                                |
| 1996        | 46,142                    | 140,596               | 37.8                       | 3.1                                |
| 1997        | 48,420                    | 143,972               | 39.0                       | 3.0                                |
| 1998        | 41,616                    | 144,538               | 43.1                       | 3.5                                |
| 1999        | 42,031                    | 153,583               | 43.7                       | 3.7                                |
| 2000        | 48,949                    | 164,232               | 44.6                       | 3.4                                |
| 2001        | 53,776                    | 178,951               | 48.9                       | 3.3                                |
| 2002        | 59,417                    | 182,444               | 49.7                       | 3.1                                |
| 2003        | 61,743                    | 187,631               | 51.2                       | 3.0                                |
| 2004        | 61,710                    | 201,706               | 55.1                       | 3.3                                |
| 2005        | 58,796                    | 195,827               | 56.2                       | 3.3                                |

**ARRIVALS AT HOTELS, 1992 - 2005**



**AVERAGE LENGTH OF STAY, 1992 - 2005**

