

GOVERNMENT OF GIBRALTAR

**HOTEL OCCUPANCY
SURVEY**

2001

STATISTICS OFFICE

PREFACE

The Statistics (Hotel Occupancy) Order 1971 requires that the Government Statistician prepares a report and summary of the findings of the Hotel Occupancy Survey to be laid before the House of Assembly.

This is the twenty-sixth such report and it contains a summary of the statistics collected for the years 1975 – 2001.

I must express my thanks to the hotels for their continued co-operation in the conduct of this survey.

GOVERNMENT STATISTICIAN

FEBRUARY 2002

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A. Definitions and Notes

- (a) Tourist: A tourist is a person who is primarily in Gibraltar for the purpose of a holiday. It is nevertheless up to the discretion of the individual hotels who to include under this category.
- (b) Guest Nights: Calculated on the basis of “one guest x one night”.
- (c) Sleeper Occupancy: Calculated as the percentage of guest-nights sold over guest-nights offered. It should be noted that this measure does not necessarily give an accurate indication of the ability of the hotel to accept more guests. e.g. one person staying in a room with two beds gives a 50% sleeper occupancy and a 100% room occupancy.
- (d) In interpreting the figures it should be noted that:
 - From April 1976, the Victoria Hotel is not included.
 - The Continental Hotel is included as from January 1986.
 - The Sunrise Motel is included for the period January 1992 to December 1994.
 - As from September 1992, the Montarik Hotel is not included.
 - As from November 1992, the Gibraltar Beach Hotel is not included.
 - The Cannon Hotel is included with effect from July 1995.
- (e) Abbreviations: GNS - Guest Nights Sold, GNO - Guest Nights Offered.

B. Tables

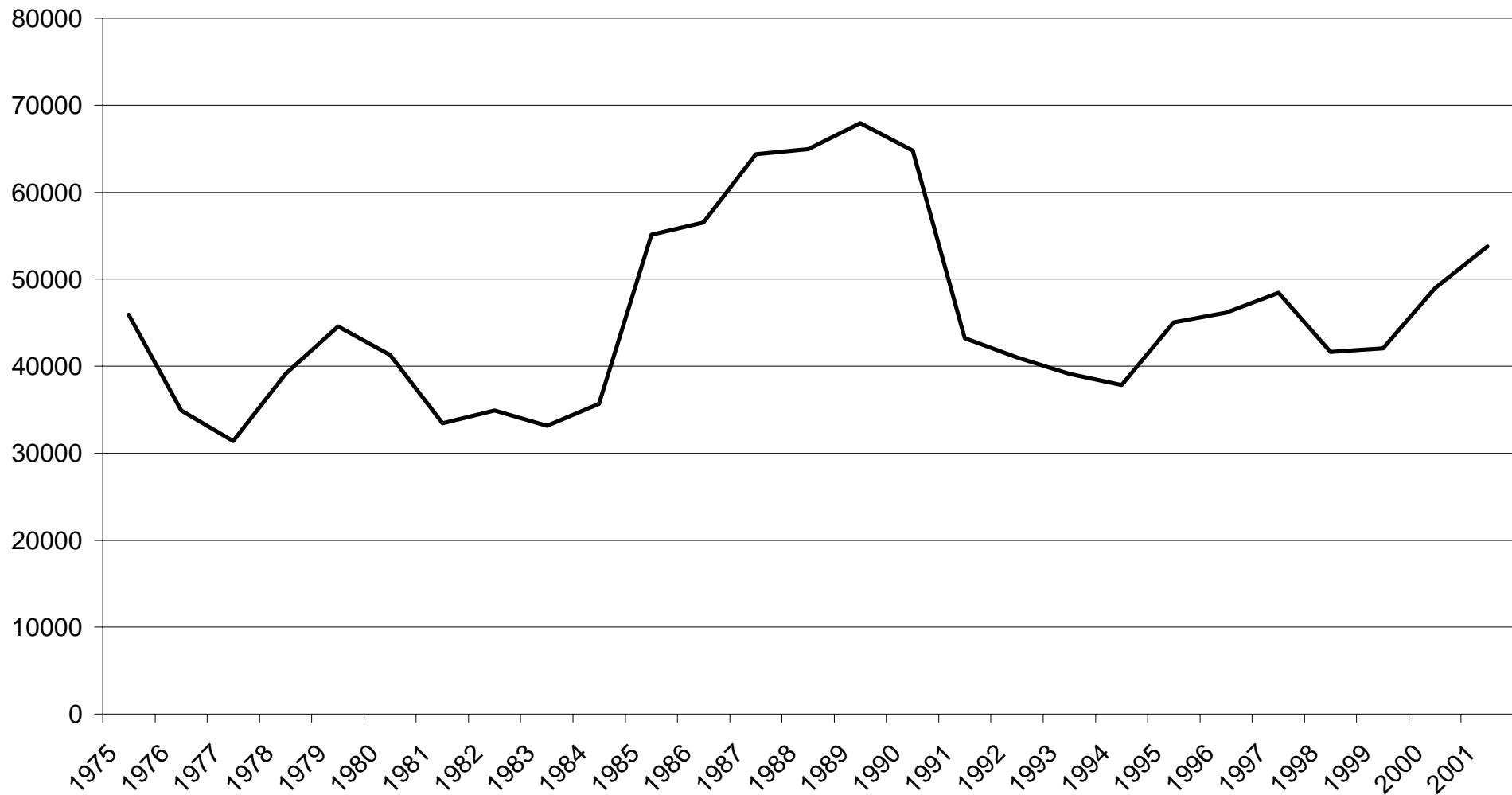
Table 1: General Analysis, All Hotels 1975 - 2001

| YEAR | ALL ARRIVALS | RNO (00's) | RNS (00's) ALL | % ROOM OCCUPANCY ALL | GNO (000's) | GNS (000's) ALL | % SLEEPER OCCUPANCY ALL | AVERAGE LGTH. OF STAY ALL |
|------|--------------|---------------|----------------------|-------------------------|----------------|-----------------------|----------------------------|------------------------------|
| 1975 | 45894 | n/a | n/a | n/a | 581 | 308 | 53.0 | 6.7 |
| 1976 | 34933 | n/a | n/a | n/a | 563 | 245 | 43.5 | 7.0 |
| 1977 | 31402 | n/a | n/a | n/a | 526 | 208 | 39.4 | 6.6 |
| 1978 | 39102 | n/a | n/a | n/a | 539 | 257 | 47.8 | 6.6 |
| 1979 | 44569 | n/a | n/a | n/a | 559 | 296 | 53.0 | 6.6 |
| 1980 | 41308 | n/a | n/a | n/a | 551 | 256 | 46.5 | 6.2 |
| 1981 | 33417 | n/a | n/a | n/a | 519 | 188 | 36.2 | 5.6 |
| 1982 | 34896 | n/a | n/a | n/a | 529 | 223 | 42.2 | 6.4 |
| 1983 | 33142 | n/a | n/a | n/a | 546 | 210 | 38.4 | 6.3 |
| 1984 | 35690 | n/a | n/a | n/a | 546 | 226 | 41.3 | 6.3 |
| 1985 | 55119 | n/a | n/a | n/a | 552 | 282 | 51.0 | 5.1 |
| 1986 | 56525 | n/a | n/a | n/a | 519 | 266 | 51.3 | 4.6 |
| 1987 | 64349 | n/a | n/a | n/a | 535 | 278 | 52.3 | 4.3 |
| 1988 | 64942 | n/a | n/a | 61.3 | 551 | 286 | 52.0 | 4.4 |
| 1989 | 67934 | n/a | n/a | 53.3 | 501 | 220 | 44.0 | 3.2 |
| 1990 | 64793 | n/a | n/a | 51.3 | 481 | 197 | 40.8 | 3.0 |
| 1991 | 43193 | n/a | n/a | 50.6 | 502 | 178 | 35.5 | 4.1 |
| 1992 | 40986 | 2367 | 976 | 41.2 | 497 | 157 | 31.6 | 3.8 |
| 1993 | 39123 | 1946 | 941 | 48.4 | 391 | 157 | 40.2 | 4.0 |
| 1994 | 37851 | 1986 | 885 | 44.5 | 401 | 149 | 37.2 | 3.9 |
| 1995 | 45056 | 1919 | 884 | 46.1 | 369 | 144 | 39.2 | 3.2 |
| 1996 | 46142 | 1908 | 826 | 43.3 | 372 | 141 | 37.8 | 3.1 |
| 1997 | 48420 | 1904 | 900 | 47.3 | 370 | 144 | 39.0 | 3.0 |
| 1998 | 41616 | 1733 | 930 | 53.6 | 335 | 145 | 43.1 | 3.5 |
| 1999 | 42031 | 1792 | 991 | 55.3 | 351 | 154 | 43.7 | 3.7 |
| 2000 | 48949 | 1790 | 1054 | 58.9 | 368 | 164 | 44.6 | 3.4 |
| 2001 | 53776 | 1789 | 1149 | 64.2 | 366 | 179 | 48.9 | 3.3 |

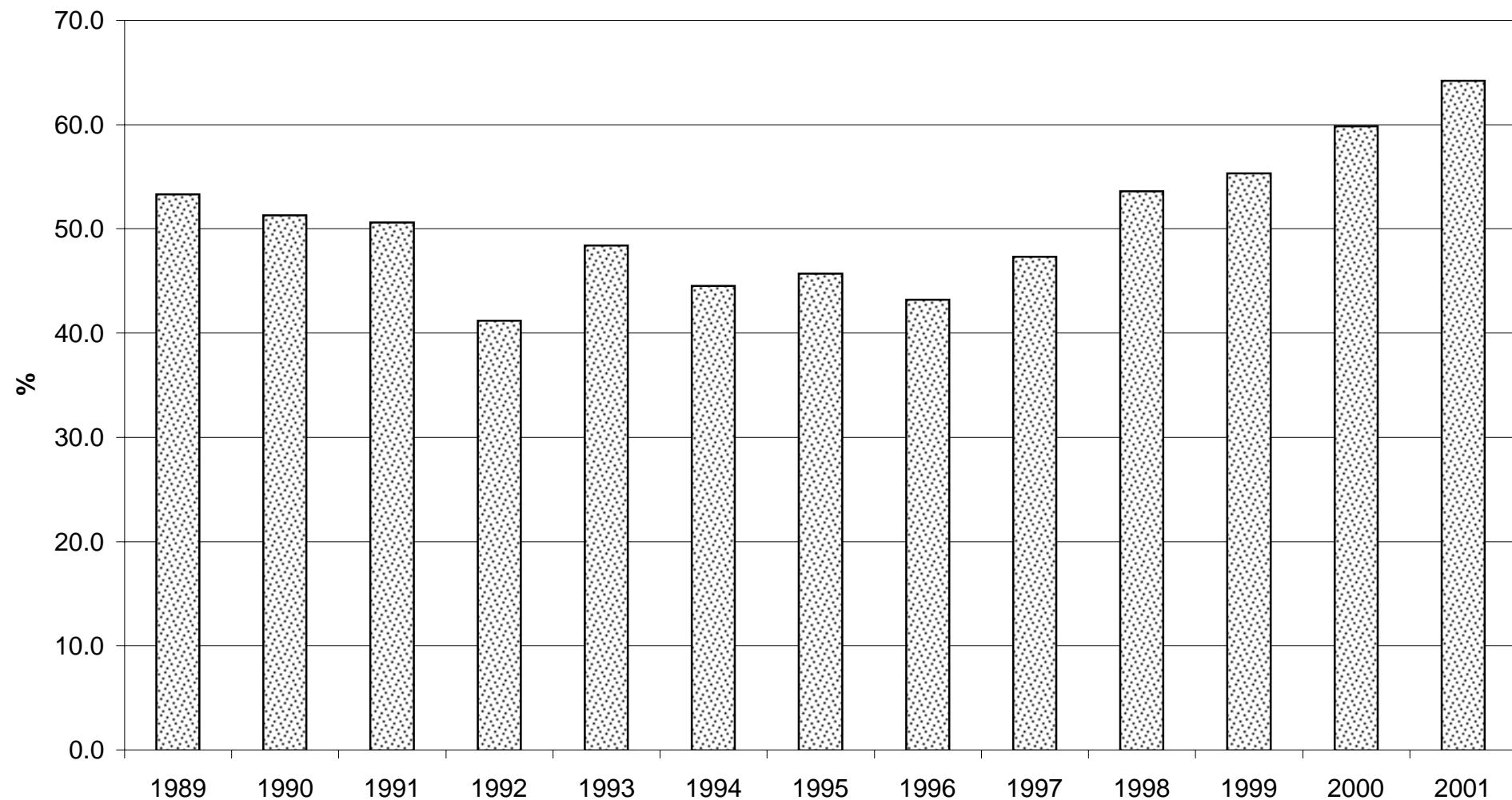
Notes:

1. RNO - Room Nights Offered.
2. RNS - Room nights Sold.
3. GNO - Guest Nights Offered.
4. GNS - Guest Nights Sold.
5. With effect from January 1992, hotels were required under the legislation to submit returns which included the % room occupancy figures. For the period 1988 to 1991, these figures were provided voluntarily by the hotels.
6. The RNO and RNS figures for 1995 and 1996 have been adjusted as result of a computer program malfunction in the cumulative total for those years. The corresponding occupancy rates have also been amended.

ALL ARRIVALS AT HOTELS, 1975 - 2001



% ROOM OCCUPANCY, ALL ARRIVALS, 1989 - 2001



AVERAGE LENGTH OF STAY, ALL ARRIVALS, 1975 - 2001

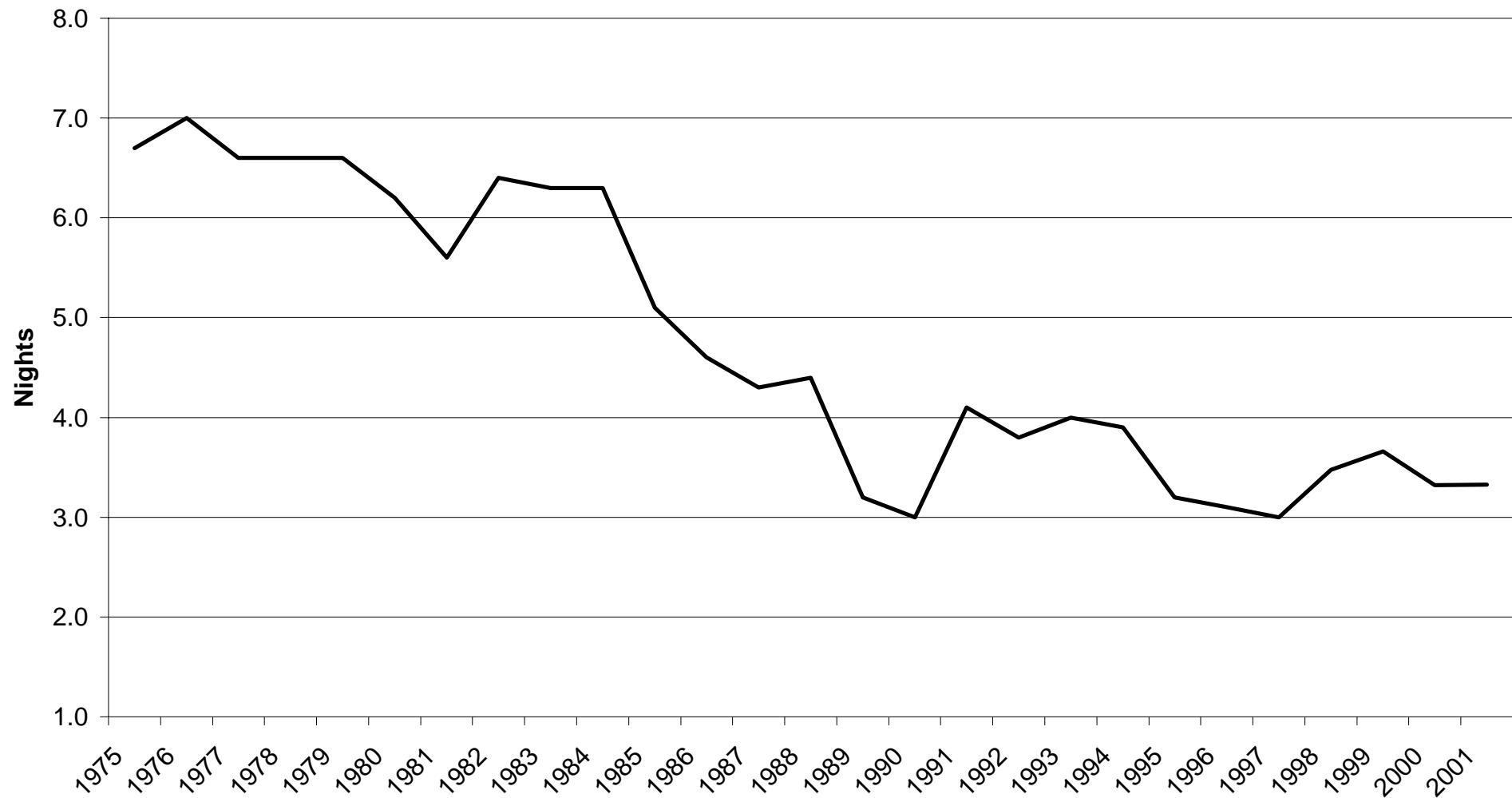


Table 2(a): Room Nights Sold and Offered, all hotels 1995 -1999

ALL ARRIVALS

| MONTH | ROOM NIGHTS SOLD (00's) | | | | | ROOM NIGHTS OFFERED (00's) | | | | |
|-----------|-------------------------|------|------|------|------|----------------------------|------|------|------|------|
| | 1995 | 1996 | 1997 | 1998 | 1999 | 1995 | 1996 | 1997 | 1998 | 1999 |
| JANUARY | 36 | 49 | 46 | 52 | 59 | 157 | 162 | 160 | 150 | 152 |
| FEBRUARY | 58 | 53 | 59 | 58 | 60 | 147 | 154 | 149 | 130 | 137 |
| MARCH | 67 | 70 | 72 | 72 | 89 | 159 | 165 | 173 | 150 | 152 |
| APRIL | 82 | 71 | 68 | 69 | 84 | 155 | 160 | 158 | 134 | 148 |
| MAY | 80 | 79 | 84 | 87 | 83 | 158 | 161 | 163 | 141 | 152 |
| JUNE | 85 | 80 | 82 | 82 | 89 | 157 | 154 | 158 | 140 | 149 |
| JULY | 94 | 65 | 78 | 80 | 83 | 167 | 158 | 162 | 144 | 152 |
| AUGUST | 86 | 71 | 88 | 94 | 99 | 167 | 159 | 162 | 144 | 152 |
| SEPTEMBER | 104 | 93 | 99 | 103 | 103 | 161 | 158 | 158 | 148 | 148 |
| OCTOBER | 79 | 79 | 90 | 90 | 98 | 162 | 160 | 161 | 152 | 151 |
| NOVEMBER | 57 | 58 | 80 | 82 | 91 | 161 | 158 | 159 | 148 | 147 |
| DECEMBER | 53 | 58 | 59 | 61 | 53 | 167 | 160 | 151 | 152 | 151 |
| TOTAL | 884 | 826 | 900 | 930 | 991 | 1919 | 1908 | 1904 | 1733 | 1792 |

Note: Yearly totals have been rounded off and need not necessarily equal the sum of the rounded-off monthly figures. The yearly totals for 1995 and 1996 have been adjusted as a result of a program malfunction in the cumulative total for those years.

Table 2(b): Room Nights Sold and Offered, all hotels 2000 - 2001

ALL ARRIVALS

| MONTH | ROOM NIGHTS SOLD (00's) | | ROOM NIGHTS OFFERED (00's) | |
|-----------|----------------------------|------|-------------------------------|------|
| | 2000 | 2001 | 2000 | 2001 |
| JANUARY | 46 | 67 | 150 | 151 |
| FEBRUARY | 59 | 76 | 141 | 137 |
| MARCH | 78 | 102 | 151 | 151 |
| APRIL | 86 | 97 | 147 | 147 |
| MAY | 125 | 108 | 152 | 151 |
| JUNE | 106 | 111 | 148 | 147 |
| JULY | 96 | 101 | 151 | 151 |
| AUGUST | 94 | 100 | 151 | 151 |
| SEPTEMBER | 119 | 120 | 148 | 148 |
| OCTOBER | 98 | 112 | 151 | 152 |
| NOVEMBER | 78 | 87 | 147 | 148 |
| DECEMBER | 68 | 68 | 151 | 152 |
| TOTAL | 1054 | 1149 | 1790 | 1789 |

Note: Yearly totals have been rounded off and need not necessarily equal the sum of the rounded-off monthly figures.

ROOM NIGHTS SOLD, ALL ARRIVALS, 1998 - 2001

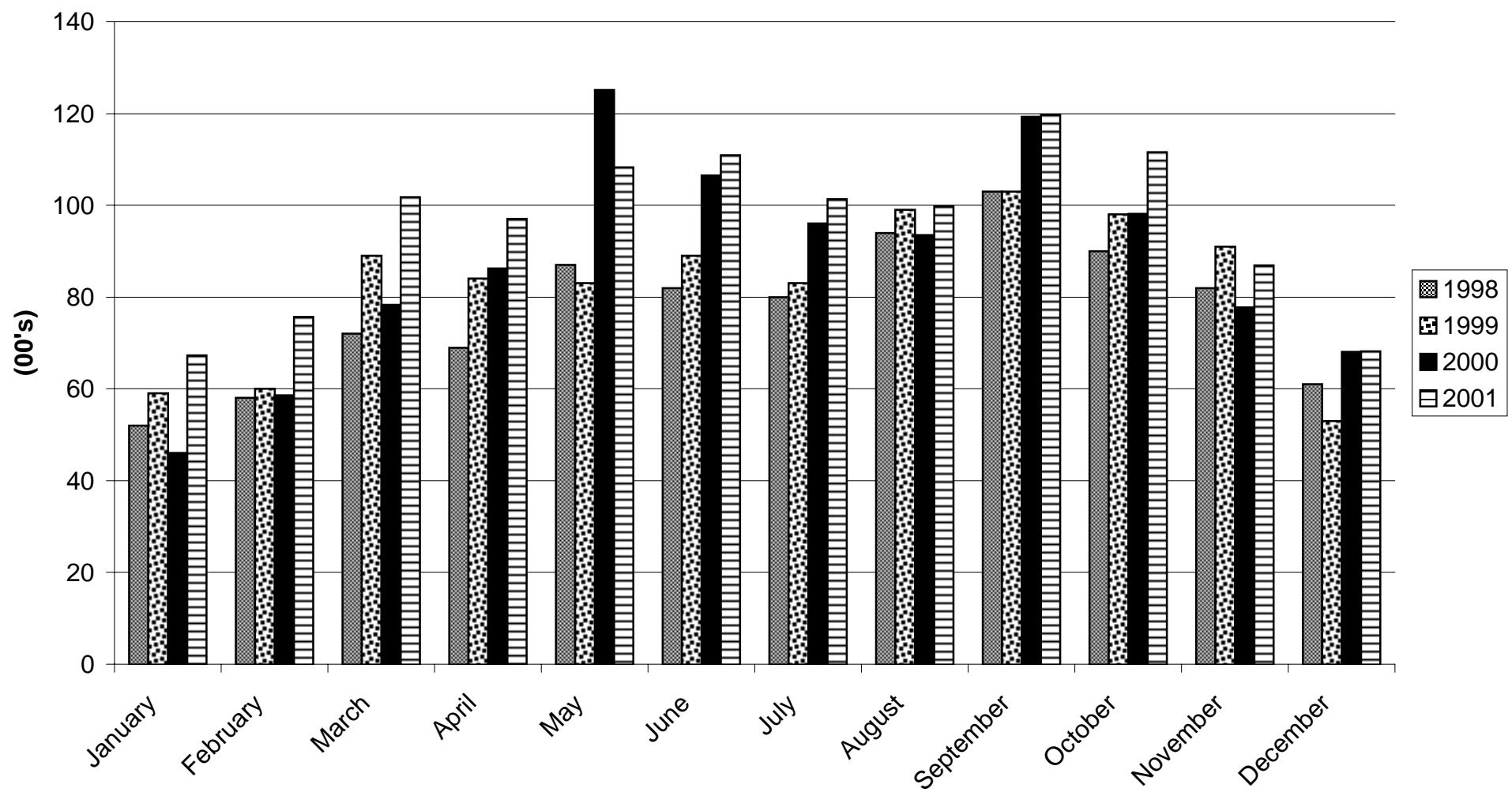


Table 2(c): Room Nights Sold and Offered, all hotels 1995 -1999

TOURIST ARRIVALS

| MONTH | ROOM NIGHTS SOLD (00's) | | | | | ROOM NIGHTS OFFERED (00's) | | | | |
|-----------|-------------------------|------|------|------|------|----------------------------|------|------|------|------|
| | 1995 | 1996 | 1997 | 1998 | 1999 | 1995 | 1996 | 1997 | 1998 | 1999 |
| JANUARY | 25 | 27 | 24 | 35 | 33 | 157 | 162 | 160 | 150 | 152 |
| FEBRUARY | 38 | 34 | 35 | 38 | 37 | 147 | 154 | 149 | 130 | 137 |
| MARCH | 49 | 44 | 45 | 54 | 52 | 159 | 165 | 173 | 150 | 152 |
| APRIL | 60 | 48 | 40 | 45 | 49 | 155 | 160 | 158 | 134 | 148 |
| MAY | 56 | 51 | 52 | 57 | 52 | 158 | 161 | 163 | 141 | 152 |
| JUNE | 65 | 50 | 47 | 53 | 55 | 157 | 154 | 158 | 140 | 149 |
| JULY | 64 | 43 | 44 | 50 | 50 | 167 | 158 | 162 | 144 | 152 |
| AUGUST | 62 | 47 | 49 | 61 | 61 | 167 | 159 | 162 | 144 | 152 |
| SEPTEMBER | 82 | 54 | 55 | 70 | 65 | 161 | 158 | 158 | 148 | 148 |
| OCTOBER | 63 | 48 | 45 | 60 | 63 | 162 | 160 | 161 | 152 | 151 |
| NOVEMBER | 44 | 35 | 40 | 48 | 52 | 161 | 158 | 159 | 148 | 147 |
| DECEMBER | 41 | 33 | 30 | 35 | 34 | 167 | 160 | 151 | 152 | 151 |
| TOTAL | 649 | 515 | 500 | 605 | 602 | 1919 | 1908 | 1904 | 1733 | 1792 |

Note: Yearly totals have been rounded off and need not necessarily equal the sum of the rounded-off monthly figures. The yearly totals for 1995 and 1996 have been adjusted as a result of a program malfunction in the cumulative total for those years.

Table 2(d): Room Nights Sold and Offered, all hotels 2000 - 2001

TOURIST ARRIVALS

| MONTH | ROOM NIGHTS SOLD (00's) | | ROOM NIGHTS OFFERED (00's) | |
|-----------|----------------------------|------|-------------------------------|------|
| | 2000 | 2001 | 2000 | 2001 |
| JANUARY | 30 | 40 | 150 | 151 |
| FEBRUARY | 35 | 46 | 141 | 137 |
| MARCH | 50 | 60 | 151 | 151 |
| APRIL | 56 | 53 | 147 | 147 |
| MAY | 77 | 64 | 152 | 151 |
| JUNE | 66 | 71 | 148 | 147 |
| JULY | 60 | 67 | 151 | 151 |
| AUGUST | 65 | 68 | 151 | 151 |
| SEPTEMBER | 80 | 82 | 148 | 148 |
| OCTOBER | 66 | 74 | 151 | 152 |
| NOVEMBER | 50 | 55 | 147 | 148 |
| DECEMBER | 41 | 41 | 151 | 152 |
| TOTAL | 675 | 721 | 1790 | 1789 |

Note: Yearly totals have been rounded off and need not necessarily equal the sum of the rounded-off monthly figures.

ROOM NIGHTS SOLD, TOURIST ARRIVALS, 1998 - 2001

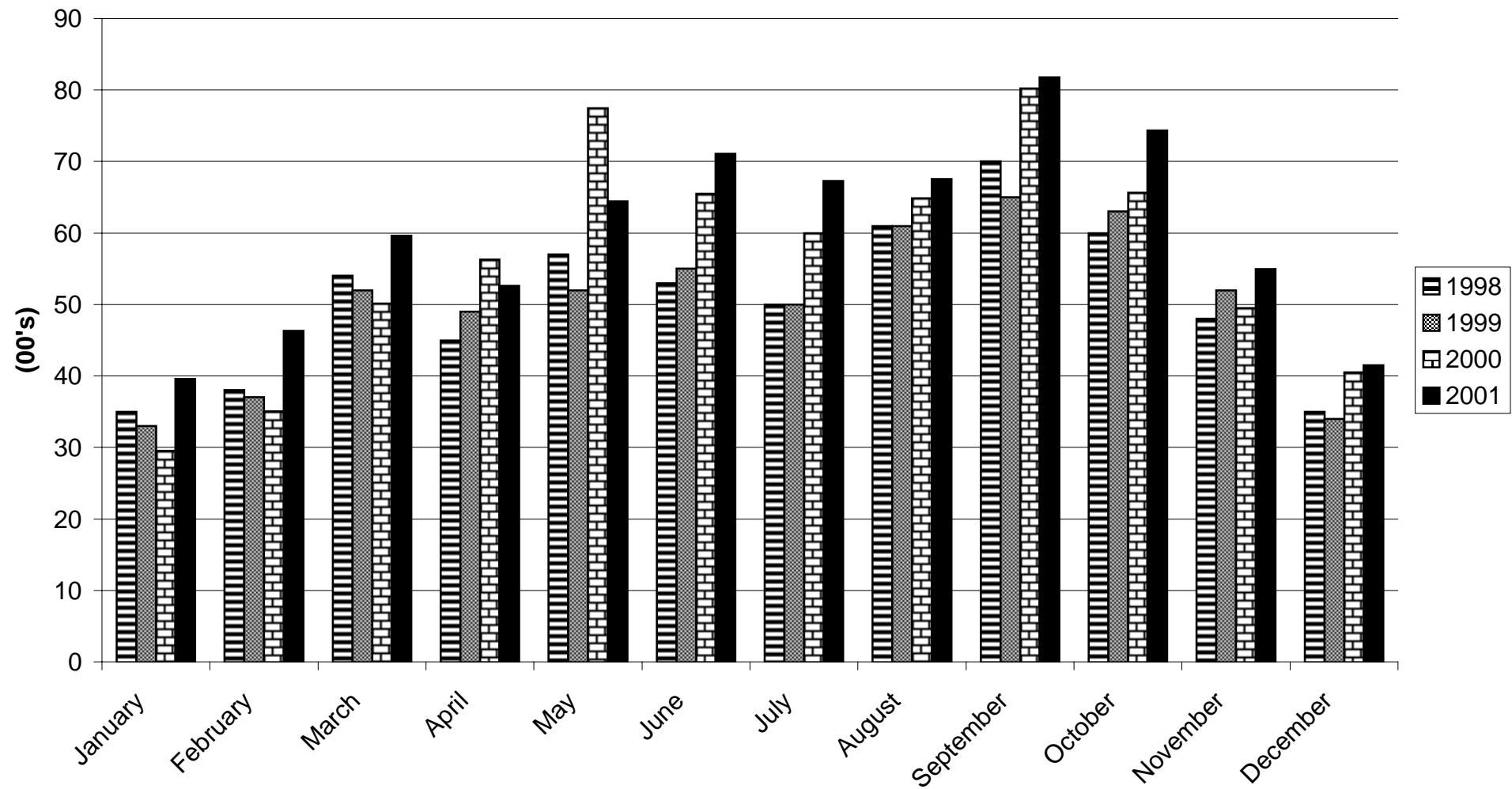


Table 3(a): Room Occupancy Rates, 1991 -1995

| MONTH | ALL ARRIVALS | | | | | TOURIST ARRIVALS | | | | |
|-----------|--------------|------|------|------|------|------------------|------|------|------|------|
| | 1991 | 1992 | 1993 | 1994 | 1995 | 1991 | 1992 | 1993 | 1994 | 1995 |
| JANUARY | 40.3 | 30.1 | 30.6 | 37.5 | 23.1 | 16.0 | 17.4 | 15.9 | 23.6 | 16.2 |
| FEBRUARY | 48.1 | 30.2 | 42.5 | 39.0 | 39.7 | 18.6 | 17.8 | 22.4 | 23.6 | 26.2 |
| MARCH | 50.6 | 41.7 | 45.6 | 45.5 | 42.1 | 15.3 | 25.1 | 28.0 | 27.3 | 30.8 |
| APRIL | 39.9 | 40.2 | 46.3 | 43.5 | 52.7 | 19.6 | 25.3 | 29.3 | 26.8 | 38.8 |
| MAY | 49.7 | 46.2 | 57.0 | 49.7 | 50.3 | 23.8 | 27.1 | 33.6 | 28.4 | 35.4 |
| JUNE | 49.1 | 44.5 | 55.7 | 48.9 | 54.2 | 20.3 | 26.3 | 36.1 | 31.6 | 41.2 |
| JULY | 47.3 | 45.8 | 48.9 | 51.4 | 56.0 | 24.0 | 23.3 | 29.8 | 31.9 | 38.1 |
| AUGUST | 48.8 | 38.1 | 48.9 | 42.5 | 51.4 | 22.9 | 24.7 | 31.7 | 28.0 | 37.3 |
| SEPTEMBER | 52.3 | 51.3 | 63.0 | 57.6 | 64.4 | 28.0 | 28.5 | 37.2 | 38.8 | 51.0 |
| OCTOBER | 54.4 | 46.9 | 58.3 | 50.4 | 48.5 | 25.3 | 27.3 | 35.3 | 32.2 | 38.7 |
| NOVEMBER | 38.0 | 43.8 | 46.2 | 36.5 | 35.2 | 20.2 | 25.5 | 29.5 | 24.7 | 27.0 |
| DECEMBER | 30.7 | 35.1 | 36.3 | 31.5 | 31.7 | 17.3 | 23.7 | 24.9 | 22.7 | 24.5 |
| TOTAL | 50.6 | 41.2 | 48.4 | 44.5 | 46.1 | 23.7 | 24.3 | 29.5 | 28.3 | 33.8 |

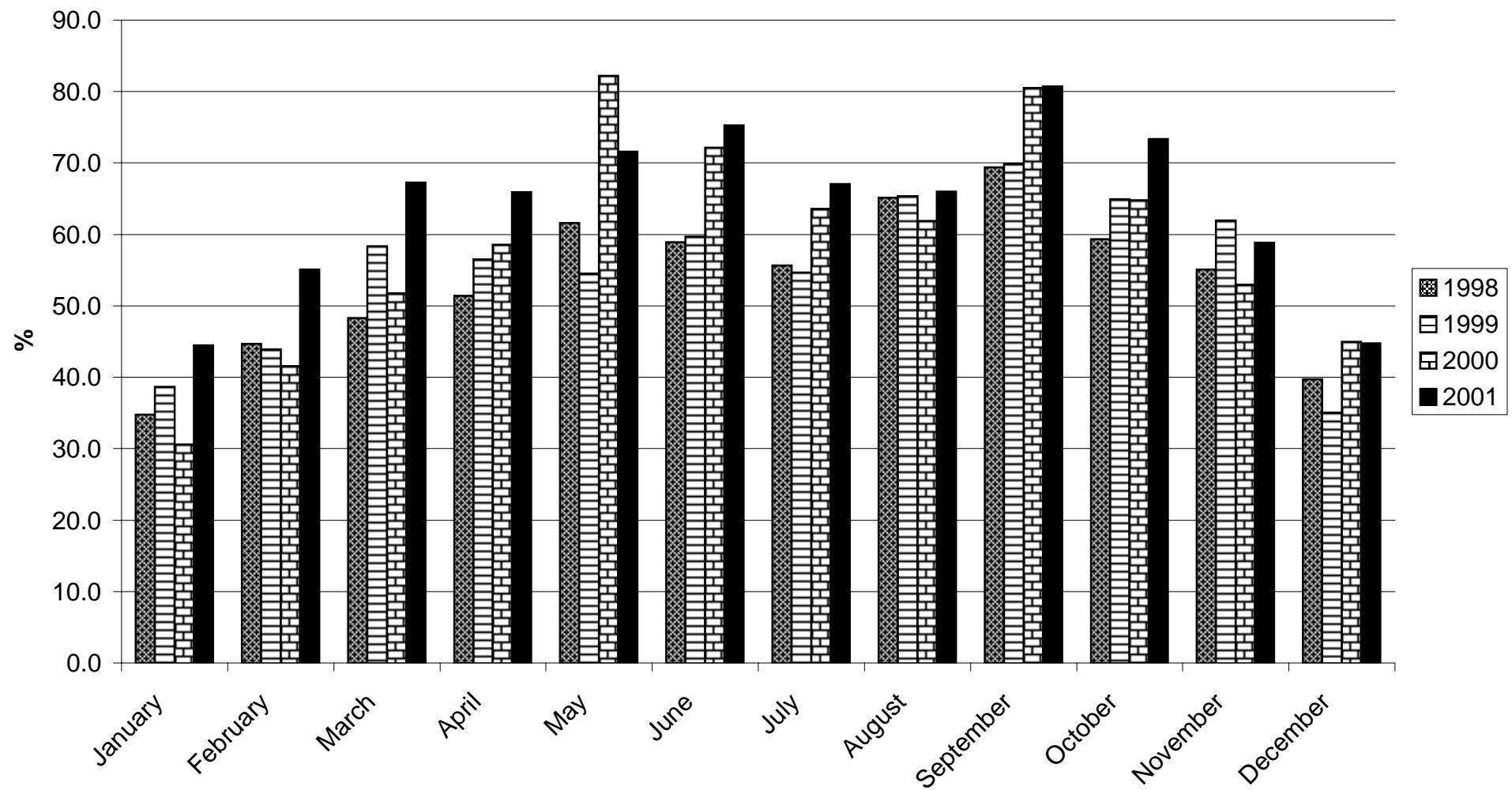
Note

Table 3(b): Room Occupancy Rates, 1996 - 2001

| MONTH | ALL ARRIVALS | | | | | | TOURIST ARRIVALS | | | | | |
|-----------|--------------|------|------|------|------|------|------------------|------|------|------|------|------|
| | 1996 | 1997 | 1998 | 1999 | 2000 | 2001 | 1996 | 1997 | 1998 | 1999 | 2000 | 2001 |
| JANUARY | 30.4 | 28.6 | 34.8 | 38.7 | 30.6 | 44.4 | 16.3 | 14.8 | 23.1 | 21.9 | 19.6 | 26.1 |
| FEBRUARY | 34.2 | 39.9 | 44.7 | 43.9 | 41.6 | 55.1 | 21.8 | 23.4 | 29.4 | 26.9 | 24.8 | 33.7 |
| MARCH | 42.6 | 41.7 | 48.3 | 58.4 | 51.7 | 67.3 | 26.9 | 26.3 | 36.0 | 34.0 | 33.1 | 39.4 |
| APRIL | 44.2 | 43.3 | 51.4 | 56.5 | 58.6 | 66.0 | 30.1 | 25.1 | 33.5 | 32.9 | 38.3 | 35.8 |
| MAY | 49.3 | 51.5 | 61.6 | 54.5 | 82.2 | 71.6 | 31.7 | 31.5 | 40.4 | 34.4 | 50.9 | 42.6 |
| JUNE | 51.8 | 52.2 | 58.9 | 59.7 | 72.2 | 75.3 | 32.6 | 30.0 | 37.7 | 37.1 | 44.4 | 48.2 |
| JULY | 41.0 | 48.3 | 55.7 | 54.6 | 63.6 | 67.0 | 27.4 | 27.0 | 34.6 | 32.6 | 39.6 | 44.5 |
| AUGUST | 44.5 | 54.3 | 65.1 | 65.4 | 61.9 | 66.0 | 29.7 | 30.2 | 42.4 | 40.2 | 42.9 | 44.7 |
| SEPTEMBER | 59.0 | 62.5 | 69.4 | 69.9 | 80.5 | 80.7 | 34.3 | 35.0 | 47.0 | 43.9 | 54.2 | 55.2 |
| OCTOBER | 49.4 | 56.1 | 59.3 | 64.9 | 64.8 | 73.3 | 30.2 | 28.2 | 39.5 | 41.6 | 43.4 | 48.9 |
| NOVEMBER | 37.0 | 50.7 | 55.1 | 62.0 | 52.9 | 58.8 | 22.5 | 25.4 | 32.2 | 35.0 | 33.7 | 37.2 |
| DECEMBER | 36.2 | 38.9 | 39.7 | 35.1 | 45.0 | 44.8 | 20.4 | 19.7 | 23.1 | 22.4 | 26.8 | 27.3 |
| TOTAL | 43.3 | 47.3 | 53.6 | 55.3 | 58.9 | 64.2 | 27.0 | 26.3 | 34.9 | 33.6 | 37.7 | 40.3 |

Note: The yearly total for 1996 has been adjusted as a result of a program irregularity in the cumulative total for that year.

ROOM OCCUPANCY RATES, ALL ARRIVALS, 1998 - 2001



ROOM OCCUPANCY RATES, TOURIST ARRIVALS, 1998 - 2001

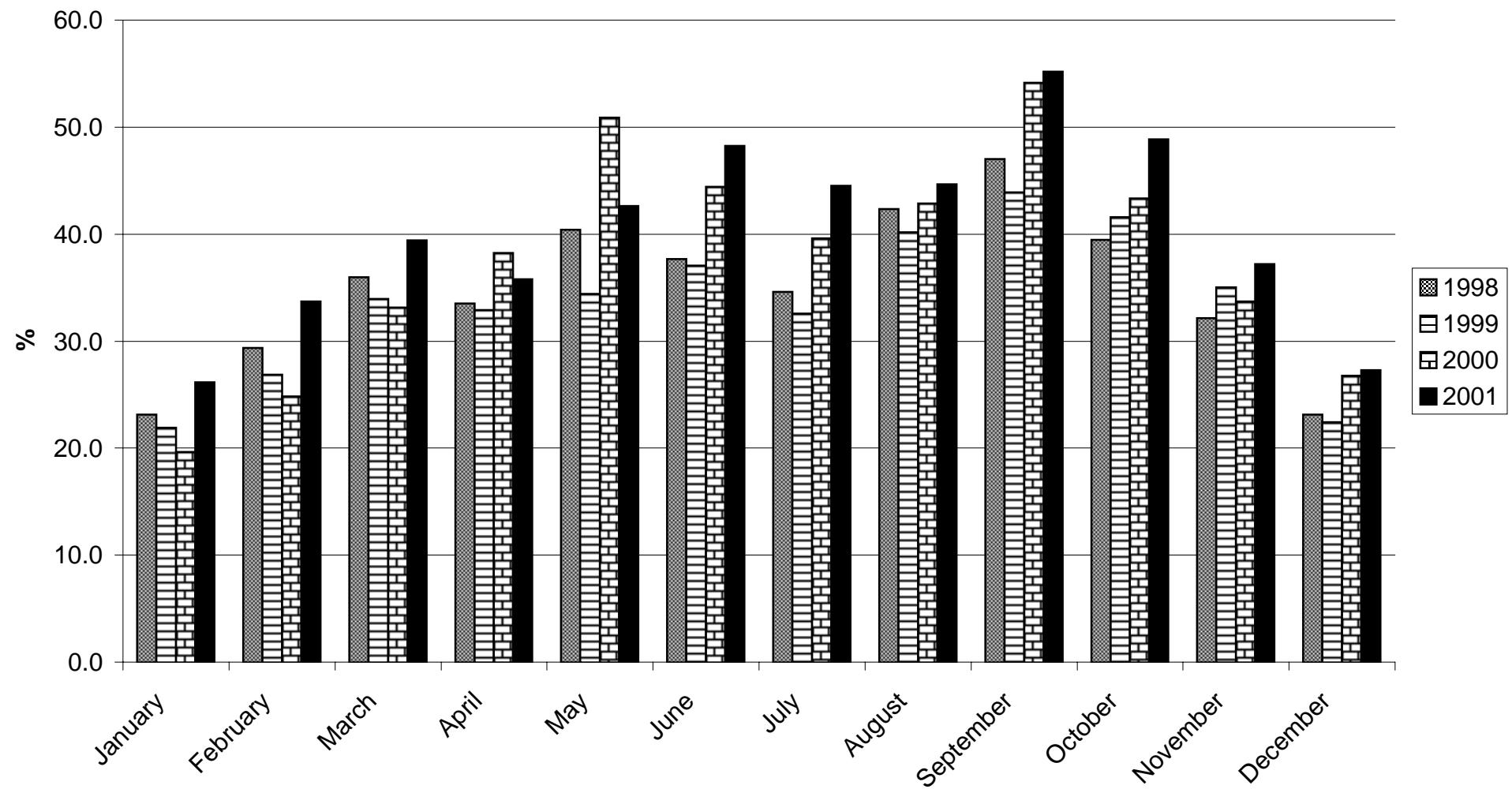


Table 4(a): Number of Arrivals by Month, all hotels 1975 -1981

| MONTH | ALL ARRIVALS (00's) | | | | | | | TOURIST ARRIVALS (00's) | | | | | | | |
|-----------|---------------------|------|------|------|------|------|------|-------------------------|------|------|------|------|------|------|------|
| | 1975 | 1976 | 1977 | 1978 | 1979 | 1980 | 1981 | 1974 | 1975 | 1976 | 1977 | 1978 | 1979 | 1980 | 1981 |
| JANUARY | 28 | 21 | 16 | 18 | 21 | 27 | 20 | 22 | 22 | 17 | 10 | 13 | 16 | 23 | 16 |
| FEBRUARY | 31 | 26 | 25 | 24 | 38 | 31 | 26 | 28 | 27 | 19 | 18 | 19 | 23 | 26 | 21 |
| MARCH | 39 | 34 | 28 | 31 | 40 | 37 | 33 | 32 | 33 | 28 | 20 | 22 | 27 | 31 | 26 |
| APRIL | 28 | 26 | 25 | 32 | 28 | 35 | 29 | 26 | 26 | 22 | 19 | 25 | 23 | 29 | 24 |
| MAY | 38 | 39 | 28 | 36 | 39 | 43 | 29 | 28 | 33 | 34 | 25 | 29 | 34 | 32 | 23 |
| JUNE | 39 | 29 | 30 | 41 | 41 | 44 | 28 | 32 | 32 | 27 | 26 | 35 | 34 | 27 | 23 |
| JULY | 50 | 35 | 31 | 35 | 45 | 34 | 31 | 33 | 45 | 31 | 27 | 29 | 39 | 29 | 21 |
| AUGUST | 57 | 36 | 34 | 38 | 46 | 39 | # | 35 | 53 | 31 | 28 | 30 | 37 | 34 | 23 |
| SEPTEMBER | 47 | 31 | 26 | 39 | 47 | 38 | 33 | 31 | 43 | 27 | 23 | 33 | 39 | 34 | 25 |
| OCTOBER | 46 | 30 | 26 | 40 | 46 | 37 | 31 | 37 | 41 | 24 | 24 | 33 | 38 | 31 | 25 |
| NOVEMBER | 33 | 23 | 25 | 35 | 32 | 26 | 23 | 28 | 29 | 17 | 17 | 27 | 26 | 20 | 18 |
| DECEMBER | 23 | 20 | 20 | 23 | 23 | 22 | 20 | 21 | 18 | 15 | 16 | 17 | 18 | 15 | 16 |
| TOTAL | 459 | 350 | 314 | 392 | 446 | 413 | 334 | 353 | 402 | 292 | 253 | 312 | 354 | 331 | 261 |

Note: Yearly totals have been rounded off and need not necessarily equal the sum of the rounded-off monthly figures.

Table 4(b): Number of Arrivals by Month, all hotels 1982 -1988

| MONTH | ALL ARRIVALS (00's) | | | | | | | TOURIST ARRIVALS (00's) | | | | | | |
|-----------|---------------------|------|------|------|------|------|------|-------------------------|------|------|------|------|------|------|
| | 1982 | 1983 | 1984 | 1985 | 1986 | 1987 | 1988 | 1982 | 1983 | 1984 | 1985 | 1986 | 1987 | 1988 |
| JANUARY | 16 | 16 | 18 | 26 | 31 | 41 | 46 | 11 | 11 | 11 | 10 | 24 | 37 | 32 |
| FEBRUARY | 25 | 23 | 25 | 45 | 40 | 46 | 47 | 18 | 16 | 13 | 27 | 29 | 35 | 36 |
| MARCH | 37 | 26 | 26 | 49 | 46 | 63 | 63 | 24 | 18 | 17 | 36 | 38 | 50 | 47 |
| APRIL | 34 | 30 | 29 | 46 | 44 | 62 | 61 | 23 | 19 | 16 | 33 | 36 | 50 | 48 |
| MAY | 33 | 34 | 38 | 46 | 57 | 58 | 60 | 26 | 21 | 20 | 37 | 40 | 38 | 46 |
| JUNE | 32 | 27 | 28 | 46 | 51 | 51 | 58 | 23 | 20 | 21 | 35 | 39 | 35 | 40 |
| JULY | 29 | 31 | 33 | 52 | 45 | 44 | 54 | 23 | 20 | 21 | 38 | 34 | 36 | 36 |
| AUGUST | 34 | 32 | 34 | 54 | 52 | 51 | 53 | 22 | 21 | 23 | 43 | 40 | 41 | 36 |
| SEPTEMBER | 33 | 36 | 35 | 54 | 55 | 62 | 58 | 23 | 25 | 26 | 41 | 44 | 48 | 38 |
| OCTOBER | 31 | 30 | 40 | 51 | 50 | 63 | 49 | 20 | 19 | 27 | 35 | 42 | 48 | 36 |
| NOVEMBER | 23 | 25 | 30 | 46 | 49 | 60 | 58 | 17 | 16 | 20 | 35 | 43 | 48 | 36 |
| DECEMBER | 22 | 21 | 21 | 36 | 46 | 52 | 42 | 15 | 14 | 12 | 24 | 29 | 34 | 26 |
| TOTAL | 349 | 331 | 357 | 551 | 566 | 653 | 649 | 245 | 220 | 227 | 394 | 438 | 500 | 457 |

Note: Yearly totals have been rounded off and need not necessarily equal the sum of the rounded-off monthly figures.

Table 4(c): Number of Arrivals by Month, all hotels 1989 -1995

| MONTH | ALL ARRIVALS (00's) | | | | | | | TOURIST ARRIVALS (00's) | | | | | | |
|-----------|---------------------|------|------|------|------|------|------|-------------------------|------|------|------|------|------|------|
| | 1989 | 1990 | 1991 | 1992 | 1993 | 1994 | 1995 | 1989 | 1990 | 1991 | 1992 | 1993 | 1994 | 1995 |
| JANUARY | 34 | 34 | 34 | 23 | 19 | 25 | 20 | 24 | 20 | 19 | 16 | 15 | 17 | 16 |
| FEBRUARY | 43 | 41 | 34 | 30 | 24 | 24 | 28 | 35 | 24 | 19 | 22 | 15 | 17 | 22 |
| MARCH | 52 | 79 | 39 | 34 | 29 | 31 | 34 | 41 | 30 | 23 | 27 | 21 | 21 | 24 |
| APRIL | 53 | 84 | 36 | 36 | 30 | 31 | 40 | 41 | 34 | 21 | 28 | 21 | 21 | 28 |
| MAY | 46 | 60 | 42 | 40 | 38 | 39 | 38 | 36 | 28 | 24 | 29 | 26 | 24 | 26 |
| JUNE | 50 | 53 | 32 | 41 | 35 | 33 | 39 | 42 | 23 | 21 | 28 | 24 | 23 | 27 |
| JULY | 66 | 63 | 39 | 38 | 33 | 34 | 46 | 39 | 31 | 25 | 26 | 22 | 24 | 33 |
| AUGUST | 59 | 46 | 35 | 36 | 33 | 33 | 44 | 41 | 25 | 24 | 29 | 25 | 23 | 31 |
| SEPTEMBER | 74 | 58 | 43 | 41 | 44 | 43 | 57 | 44 | 31 | 24 | 26 | 29 | 29 | 41 |
| OCTOBER | 77 | 50 | 47 | 39 | 45 | 39 | 41 | 53 | 26 | 25 | 27 | 29 | 27 | 32 |
| NOVEMBER | 67 | 41 | 26 | 28 | 35 | 25 | 31 | 44 | 21 | 16 | 20 | 23 | 17 | 25 |
| DECEMBER | 58 | 39 | 25 | 24 | 25 | 22 | 32 | 35 | 20 | 17 | 19 | 19 | 16 | 25 |
| TOTAL | 679 | 648 | 432 | 410 | 391 | 379 | 451 | 475 | 313 | 260 | 299 | 270 | 259 | 331 |

Note: Yearly totals have been rounded off and need not necessarily equal the sum of the rounded-off monthly figures.

Table 4(d): Number of Arrivals by Month, all hotels 1996 - 2001

| MONTH | ALL ARRIVALS (00's) | | | | | | TOURIST ARRIVALS (00's) | | | | | |
|-----------|---------------------|------|------|------|------|------|-------------------------|------|------|------|------|------|
| | 1996 | 1997 | 1998 | 1999 | 2000 | 2001 | 1996 | 1997 | 1999 | 1999 | 2000 | 2001 |
| JANUARY | 28 | 24 | 30 | 26 | 22 | 31 | 20 | 15 | 16 | 17 | 15 | 23 |
| FEBRUARY | 34 | 32 | 28 | 26 | 28 | 33 | 25 | 19 | 17 | 17 | 19 | 24 |
| MARCH | 40 | 33 | 31 | 36 | 39 | 45 | 27 | 19 | 21 | 23 | 28 | 32 |
| APRIL | 41 | 39 | 34 | 37 | 42 | 43 | 30 | 22 | 23 | 23 | 30 | 31 |
| MAY | 42 | 48 | 38 | 36 | 48 | 50 | 26 | 28 | 25 | 25 | 35 | 35 |
| JUNE | 41 | 47 | 35 | 38 | 48 | 50 | 26 | 27 | 24 | 25 | 36 | 34 |
| JULY | 38 | 43 | 34 | 34 | 40 | 50 | 27 | 28 | 23 | 22 | 29 | 37 |
| AUGUST | 39 | 55 | 42 | 43 | 46 | 53 | 30 | 33 | 30 | 28 | 35 | 41 |
| SEPTEMBER | 47 | 54 | 40 | 42 | 56 | 54 | 30 | 31 | 30 | 27 | 41 | 41 |
| OCTOBER | 43 | 39 | 42 | 43 | 48 | 51 | 31 | 28 | 29 | 30 | 36 | 38 |
| NOVEMBER | 33 | 38 | 36 | 37 | 39 | 43 | 22 | 20 | 24 | 23 | 29 | 34 |
| DECEMBER | 35 | 32 | 28 | 24 | 33 | 35 | 25 | 19 | 18 | 17 | 24 | 25 |
| TOTAL | 461 | 484 | 416 | 421 | 489 | 538 | 319 | 289 | 279 | 277 | 359 | 394 |

Note: Yearly totals have been rounded off and need not necessarily equal the sum of the rounded-off monthly figures.

ALL ARRIVALS AT HOTELS, 1996 - 2001

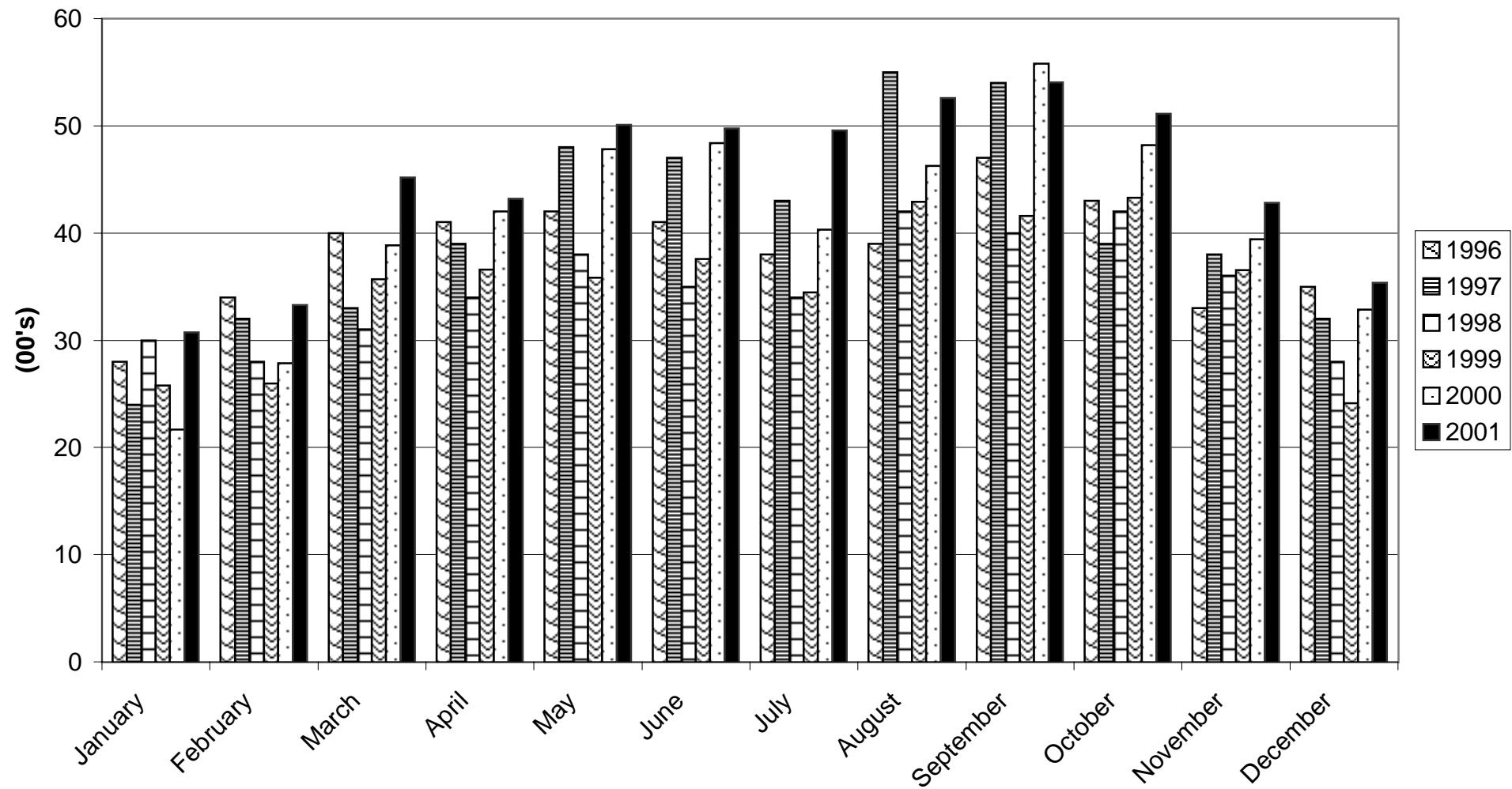


Table 5(a): Guest Nights Sold/Offered, % Sleeper Occupancy, all hotels 1975 -1978

ALL ARRIVALS

| MONTH | GNS (000's) | | | | GNO (000's) | | | | % SLEEPER OCCUPANCY | | | |
|-----------|-------------|------|------|------|-------------|------|------|------|---------------------|------|------|------|
| | 1975 | 1976 | 1977 | 1978 | 1975 | 1976 | 1977 | 1978 | 1975 | 1976 | 1977 | 1978 |
| JANUARY | 15 | 12 | 10 | 9 | 47 | 50 | 44 | 45 | 32.2 | 23.4 | 23.0 | 19.3 |
| FEBRUARY | 18 | 14 | 17 | 12 | 43 | 47 | 40 | 40 | 43.4 | 29.0 | 41.3 | 30.2 |
| MARCH | 22 | 20 | 18 | 16 | 49 | 50 | 46 | 45 | 44.1 | 39.2 | 39.0 | 35.0 |
| APRIL | 21 | 17 | 15 | 21 | 48 | 47 | 44 | 44 | 43.8 | 35.6 | 33.9 | 46.4 |
| MAY | 30 | 21 | 17 | 22 | 51 | 48 | 45 | 46 | 59.7 | 45.1 | 37.6 | 48.4 |
| JUNE | 33 | 26 | 21 | 32 | 50 | 46 | 44 | 45 | 67.0 | 56.9 | 47.6 | 71.2 |
| JULY | 37 | 29 | 22 | 30 | 49 | 48 | 43 | 46 | 76.4 | 61.4 | 51.0 | 65.8 |
| AUGUST | 42 | 33 | 26 | 30 | 51 | 48 | 43 | 45 | 81.4 | 69.5 | 60.0 | 66.8 |
| SEPTEMBER | 33 | 25 | 21 | 30 | 50 | 44 | 44 | 46 | 66.8 | 56.1 | 48.8 | 64.3 |
| OCTOBER | 29 | 24 | 19 | 25 | 50 | 48 | 46 | 47 | 57.6 | 49.2 | 40.9 | 53.6 |
| NOVEMBER | 16 | 13 | 12 | 17 | 47 | 42 | 44 | 44 | 33.4 | 30.8 | 27.2 | 39.4 |
| DECEMBER | 11 | 11 | 11 | 13 | 48 | 45 | 45 | 45 | 24.1 | 24.8 | 24.0 | 29.1 |
| TOTAL | 307 | 245 | 209 | 257 | 583 | 563 | 528 | 538 | 53.0 | 43.5 | 39.4 | 47.8 |

Note: Yearly totals have been rounded off and need not necessarily equal the sum of the rounded-off monthly figures.

Table 5(b): Guest Nights Sold/Offered, % Sleeper Occupancy, all hotels 1979 -1982

ALL ARRIVALS

| MONTH | GNS (000's) | | | | GNO (000's) | | | | % SLEEPER OCCUPANCY | | | |
|-----------|-------------|------|------|------|-------------|------|------|------|---------------------|------|------|------|
| | 1979 | 1980 | 1981 | 1982 | 1979 | 1980 | 1981 | 1982 | 1979 | 1980 | 1981 | 1982 |
| JANUARY | 10 | 12 | 10 | 9 | 45 | 45 | 44 | 43 | 23.3 | 26.6 | 23.2 | 20.2 |
| FEBRUARY | 17 | 14 | 13 | 14 | 42 | 42 | 40 | 40 | 40.3 | 32.9 | 31.9 | 35.2 |
| MARCH | 20 | 21 | 17 | 19 | 47 | 46 | 44 | 44 | 43.1 | 46.4 | 38.8 | 42.4 |
| APRIL | 17 | 23 | 18 | 22 | 46 | 47 | 44 | 44 | 38.0 | 48.5 | 40.3 | 50.5 |
| MAY | 24 | 22 | 16 | 23 | 47 | 48 | 44 | 45 | 50.9 | 46.9 | 37.1 | 50.0 |
| JUNE | 33 | 28 | 18 | 24 | 47 | 47 | 42 | 45 | 69.2 | 60.2 | 42.0 | 54.7 |
| JULY | 35 | 26 | 17 | 24 | 48 | 48 | 42 | 46 | 71.8 | 53.1 | 40.2 | 51.9 |
| AUGUST | 37 | 31 | 19 | 24 | 48 | 47 | 43 | 45 | 76.9 | 64.9 | 43.5 | 52.0 |
| SEPTEMBER | 39 | 30 | 19 | 22 | 47 | 47 | 43 | 43 | 82.2 | 63.0 | 44.1 | 51.7 |
| OCTOBER | 34 | 24 | 18 | 19 | 47 | 46 | 47 | 45 | 73.2 | 52.2 | 39.1 | 42.6 |
| NOVEMBER | 18 | 14 | 13 | 12 | 47 | 44 | 42 | 44 | 38.8 | 31.8 | 30.1 | 27.9 |
| DECEMBER | 12 | 11 | 10 | 11 | 48 | 44 | 44 | 45 | 24.7 | 26.2 | 23.6 | 25.6 |
| TOTAL | 296 | 256 | 188 | 223 | 559 | 551 | 519 | 529 | 53.0 | 46.5 | 36.2 | 42.2 |

Note: Yearly totals have been rounded off and need not necessarily equal the sum of the rounded-off monthly figures.

Table 5(c): Guest Nights Sold/Offered, % Sleeper Occupancy, all hotels 1983 -1986

ALL ARRIVALS

| MONTH | GNS (000's) | | | | GNO (000's) | | | | % SLEEPER OCCUPANCY | | | |
|-----------|-------------|------|------|------|-------------|------|------|------|---------------------|------|------|------|
| | 1983 | 1984 | 1985 | 1986 | 1983 | 1984 | 1985 | 1986 | 1983 | 1984 | 1985 | 1986 |
| JANUARY | 9 | 9 | 11 | 13 | 45 | 46 | 45 | 43 | 19.0 | 20.7 | 24.3 | 30.1 |
| FEBRUARY | 11 | 13 | 18 | 15 | 41 | 43 | 41 | 38 | 27.7 | 30.0 | 42.7 | 39.0 |
| MARCH | 16 | 15 | 25 | 21 | 46 | 47 | 46 | 43 | 34.8 | 32.5 | 54.0 | 48.7 |
| APRIL | 16 | 18 | 25 | 18 | 45 | 45 | 45 | 42 | 35.9 | 39.9 | 56.8 | 42.0 |
| MAY | 20 | 23 | 23 | 25 | 46 | 46 | 47 | 45 | 43.2 | 50.5 | 50.3 | 57.2 |
| JUNE | 23 | 23 | 31 | 29 | 45 | 45 | 45 | 43 | 49.7 | 50.8 | 69.4 | 67.9 |
| JULY | 20 | 22 | 28 | 23 | 47 | 45 | 48 | 44 | 42.3 | 50.1 | 58.0 | 51.8 |
| AUGUST | 25 | 25 | 32 | 27 | 47 | 47 | 48 | 46 | 54.0 | 53.0 | 67.7 | 59.7 |
| SEPTEMBER | 25 | 27 | 32 | 29 | 46 | 44 | 46 | 44 | 54.6 | 61.0 | 68.2 | 64.8 |
| OCTOBER | 21 | 25 | 27 | 26 | 47 | 46 | 48 | 45 | 43.7 | 53.2 | 55.6 | 59.3 |
| NOVEMBER | 13 | 15 | 17 | 23 | 45 | 45 | 46 | 43 | 30.2 | 32.3 | 36.9 | 54.1 |
| DECEMBER | 11 | 11 | 13 | 17 | 46 | 47 | 47 | 44 | 24.4 | 22.9 | 27.3 | 38.5 |
| TOTAL | 210 | 226 | 282 | 266 | 546 | 546 | 552 | 520 | 38.4 | 41.3 | 51.0 | 51.3 |

Note: Yearly totals have been rounded off and need not necessarily equal the sum of the rounded-off monthly figures.

Table 5(d): Guest Nights Sold/Offered, % Sleeper Occupancy, all hotels 1987 -1990

ALL ARRIVALS

| MONTH | GNS (000's) | | | | GNO (000's) | | | | % SLEEPER OCCUPANCY | | | |
|-----------|-------------|------|------|------|-------------|------|------|------|---------------------|------|------|------|
| | 1987 | 1988 | 1989 | 1990 | 1987 | 1988 | 1989 | 1990 | 1987 | 1988 | 1989 | 1990 |
| JANUARY | 19 | 16 | 15 | 11 | 46 | 46 | 42 | 37 | 42.1 | 35.8 | 35.2 | 31.2 |
| FEBRUARY | 18 | 19 | 18 | 14 | 42 | 44 | 40 | 37 | 43.9 | 42.6 | 46.0 | 37.3 |
| MARCH | 26 | 26 | 22 | 19 | 46 | 48 | 42 | 42 | 57.5 | 53.6 | 52.0 | 45.3 |
| APRIL | 24 | 26 | 23 | 23 | 43 | 45 | 42 | 41 | 55.6 | 57.1 | 54.8 | 55.4 |
| MAY | 25 | 26 | 19 | 21 | 45 | 47 | 44 | 42 | 55.7 | 55.1 | 41.9 | 50.4 |
| JUNE | 22 | 29 | 19 | 15 | 44 | 47 | 43 | 39 | 49.1 | 61.6 | 43.9 | 37.3 |
| JULY | 20 | 27 | 20 | 18 | 45 | 48 | 43 | 42 | 44.5 | 55.8 | 46.8 | 43.8 |
| AUGUST | 26 | 24 | 19 | 15 | 45 | 48 | 43 | 41 | 57.7 | 50.4 | 45.1 | 35.2 |
| SEPTEMBER | 29 | 26 | 19 | 18 | 45 | 44 | 42 | 41 | 65.6 | 60.4 | 46.0 | 44.4 |
| OCTOBER | 26 | 26 | 19 | 18 | 44 | 46 | 40 | 40 | 58.8 | 56.4 | 46.2 | 44.5 |
| NOVEMBER | 24 | 22 | 14 | 12 | 44 | 43 | 38 | 40 | 54.4 | 51.4 | 38.2 | 30.2 |
| DECEMBER | 20 | 19 | 13 | 13 | 46 | 45 | 42 | 39 | 42.5 | 42.6 | 31.2 | 32.4 |
| TOTAL | 279 | 286 | 220 | 197 | 535 | 551 | 501 | 481 | 52.3 | 52.0 | 44.0 | 40.8 |

Note: Yearly totals have been rounded off and need not necessarily equal the sum of the rounded-off monthly figures.

Table 5(e): Guest Nights Sold/Offered, % Sleeper Occupancy, all hotels 1991 -1994

ALL ARRIVALS

| MONTH | GNS (000's) | | | | GNO (000's) | | | | % SLEEPER OCCUPANCY | | | |
|-----------|-------------|------|------|------|-------------|------|------|------|---------------------|------|------|------|
| | 1991 | 1992 | 1993 | 1994 | 1991 | 1992 | 1993 | 1994 | 1991 | 1992 | 1993 | 1994 |
| JANUARY | 12 | 9 | 7 | 10 | 40 | 42 | 33 | 34 | 29.4 | 20.6 | 21.5 | 29.4 |
| FEBRUARY | 13 | 9 | 9 | 9 | 37 | 41 | 30 | 30 | 34.5 | 22.8 | 30.1 | 31.3 |
| MARCH | 17 | 14 | 12 | 12 | 44 | 46 | 33 | 33 | 37.5 | 29.6 | 36.2 | 37.2 |
| APRIL | 14 | 14 | 12 | 12 | 41 | 42 | 32 | 31 | 34.0 | 32.6 | 38.3 | 39.2 |
| MAY | 17 | 15 | 16 | 15 | 41 | 43 | 34 | 35 | 40.2 | 35.6 | 45.6 | 42.5 |
| JUNE | 16 | 16 | 15 | 14 | 44 | 47 | 32 | 33 | 35.8 | 34.8 | 48.0 | 40.6 |
| JULY | 16 | 16 | 14 | 15 | 43 | 45 | 32 | 35 | 37.9 | 35.2 | 41.8 | 42.4 |
| AUGUST | 16 | 14 | 14 | 13 | 40 | 44 | 33 | 35 | 41.2 | 32.2 | 44.0 | 37.0 |
| SEPTEMBER | 17 | 16 | 18 | 16 | 44 | 41 | 32 | 33 | 39.2 | 39.7 | 56.2 | 48.9 |
| OCTOBER | 18 | 15 | 17 | 15 | 43 | 42 | 34 | 35 | 42.5 | 34.6 | 50.9 | 43.9 |
| NOVEMBER | 13 | 10 | 13 | 9 | 41 | 32 | 32 | 33 | 31.1 | 32.6 | 39.4 | 27.8 |
| DECEMBER | 10 | 9 | 10 | 9 | 45 | 33 | 33 | 34 | 22.4 | 27.0 | 29.6 | 25.2 |
| TOTAL | 178 | 157 | 157 | 149 | 502 | 497 | 391 | 401 | 35.5 | 31.6 | 40.2 | 37.2 |

Note: Yearly totals have been rounded off and need not necessarily equal the sum of the rounded-off monthly figures.

Table 5(f): Guest Nights Sold/Offered, % Sleeper Occupancy, all hotels 1995 -1998

ALL ARRIVALS

| MONTH | GNS (000's) | | | | GNO (000's) | | | | % SLEEPER OCCUPANCY | | | |
|-----------|-------------|------|------|------|-------------|------|------|------|---------------------|------|------|------|
| | 1995 | 1996 | 1997 | 1998 | 1995 | 1996 | 1997 | 1998 | 1995 | 1996 | 1997 | 1998 |
| JANUARY | 6 | 8 | 8 | 7 | 32 | 32 | 31 | 30 | 19.0 | 24.9 | 24.1 | 24.8 |
| FEBRUARY | 10 | 9 | 10 | 9 | 28 | 30 | 29 | 25 | 34.9 | 29.9 | 34.1 | 35.4 |
| MARCH | 10 | 12 | 10 | 11 | 31 | 32 | 31 | 28 | 33.4 | 36.3 | 33.0 | 38.8 |
| APRIL | 13 | 12 | 11 | 11 | 25 | 31 | 31 | 26 | 49.5 | 39.1 | 36.3 | 42.4 |
| MAY | 13 | 14 | 14 | 12 | 31 | 32 | 32 | 27 | 41.4 | 43.0 | 45.0 | 45.6 |
| JUNE | 14 | 13 | 13 | 13 | 30 | 30 | 30 | 28 | 46.3 | 37.2 | 44.4 | 45.9 |
| JULY | 15 | 12 | 14 | 13 | 32 | 31 | 31 | 29 | 48.2 | 39.0 | 44.1 | 43.9 |
| AUGUST | 15 | 13 | 16 | 16 | 32 | 31 | 31 | 29 | 46.2 | 42.3 | 51.3 | 54.4 |
| SEPTEMBER | 18 | 16 | 16 | 17 | 31 | 31 | 31 | 28 | 58.0 | 51.9 | 50.7 | 59.8 |
| OCTOBER | 13 | 13 | 14 | 15 | 32 | 31 | 31 | 29 | 41.1 | 42.8 | 44.1 | 50.2 |
| NOVEMBER | 9 | 10 | 10 | 12 | 31 | 30 | 31 | 28 | 28.1 | 31.3 | 31.7 | 43.8 |
| DECEMBER | 9 | 9 | 9 | 9 | 32 | 31 | 31 | 29 | 26.7 | 29.0 | 28.2 | 32.2 |
| TOTAL | 144 | 141 | 144 | 145 | 369 | 372 | 370 | 335 | 39.2 | 37.8 | 39.0 | 43.1 |

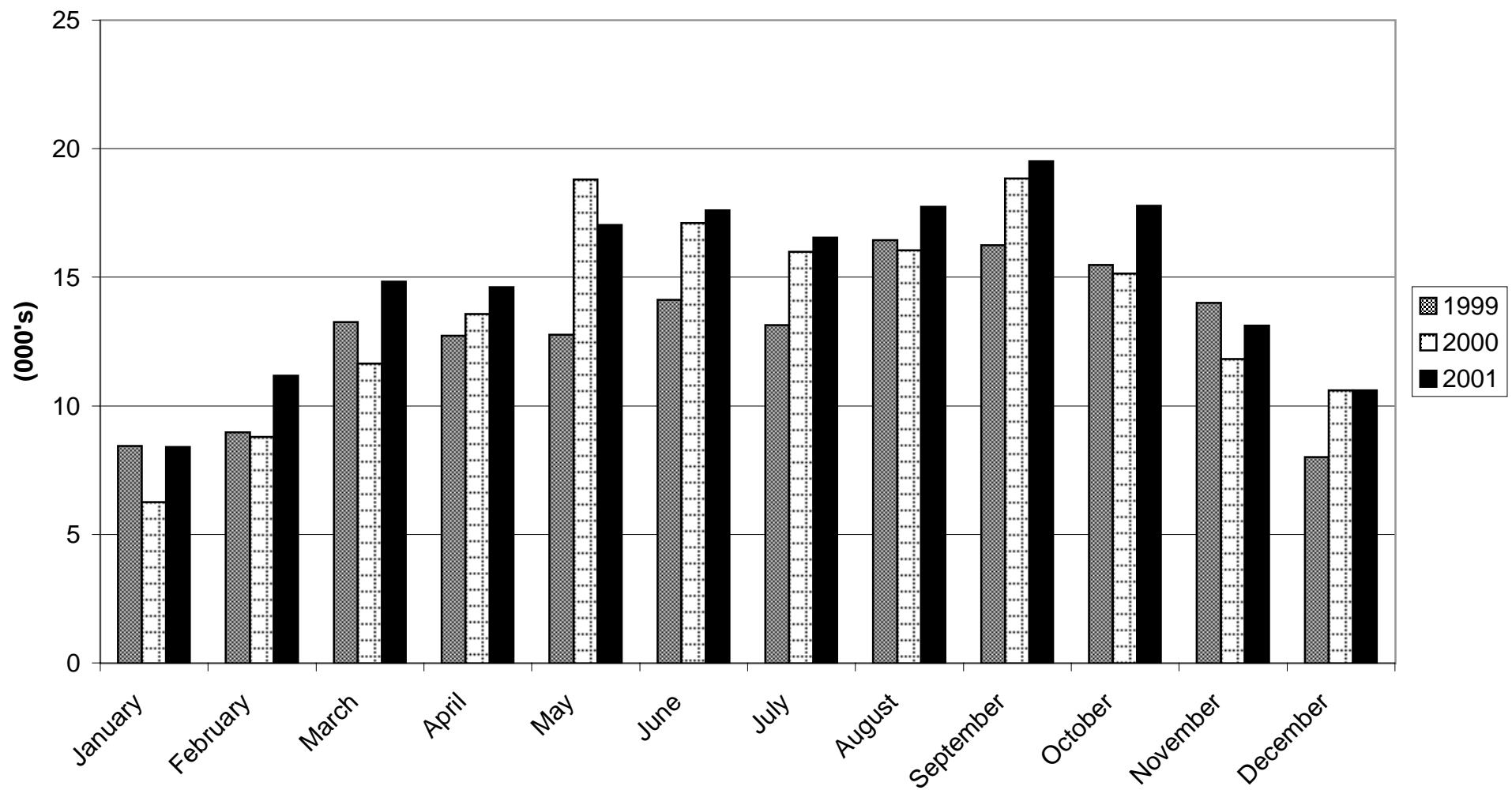
Note: Yearly totals have been rounded off and need not necessarily equal the sum of the rounded-off monthly figures.

Table 5(g): ALL ARRIVALS - Guest Nights Sold/Offered, % Sleeper Occupancy, all hotels 1999 - 2001

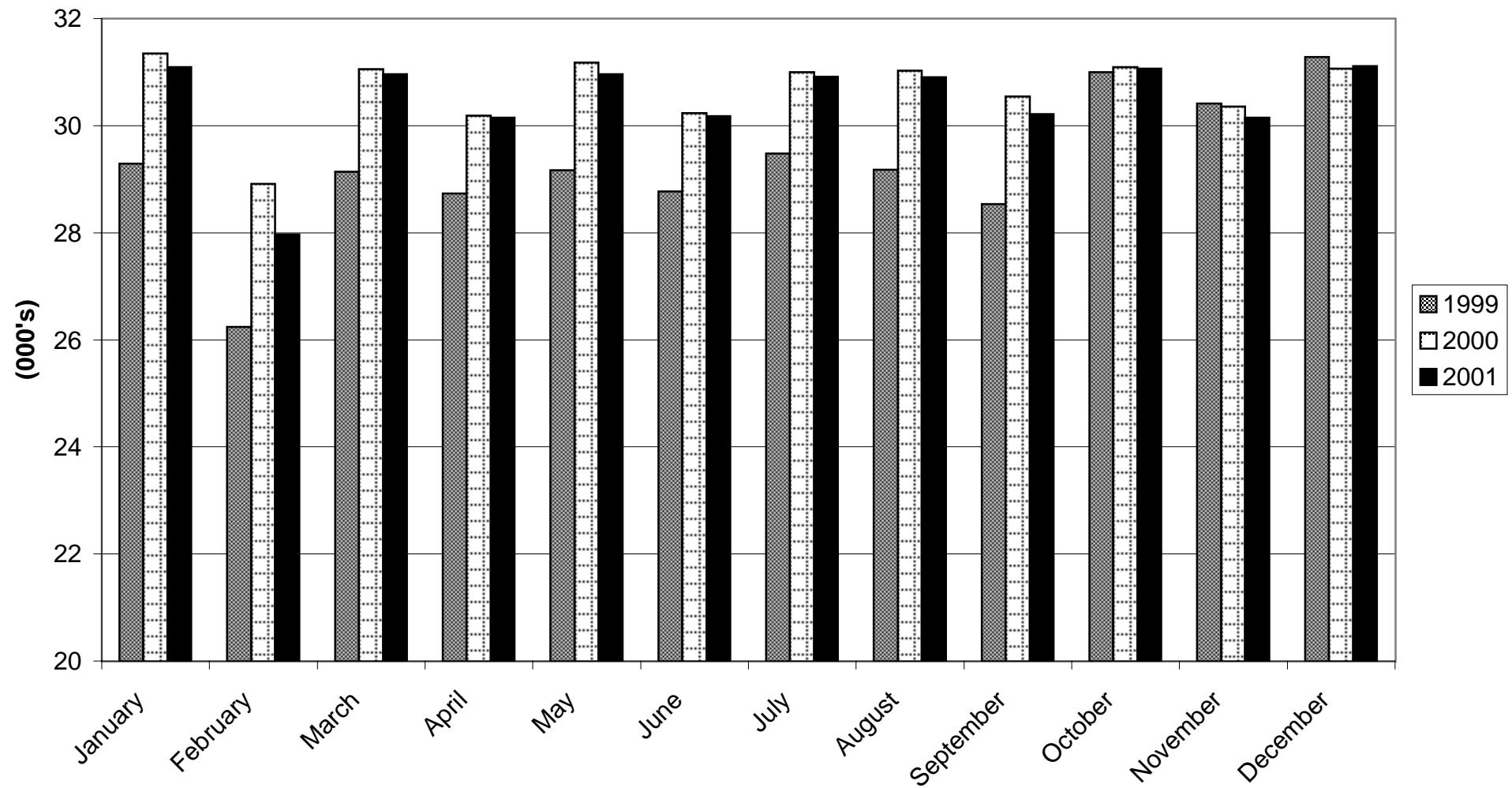
| MONTH | GUEST NIGHTS SOLD (000's) | | | GUEST NIGHTS OFFERED (000's) | | | % SLEEPER OCCUPANCY | | |
|-----------|------------------------------|------|------|---------------------------------|------|------|------------------------|------|------|
| | 1999 | 2000 | 2001 | 1999 | 2000 | 2001 | 1999 | 2000 | 2001 |
| JANUARY | 8 | 6 | 8 | 29 | 31 | 31 | 28.8 | 20.0 | 27.0 |
| FEBRUARY | 9 | 9 | 11 | 26 | 29 | 28 | 34.2 | 30.4 | 40.0 |
| MARCH | 13 | 12 | 15 | 29 | 31 | 31 | 45.5 | 37.5 | 47.9 |
| APRIL | 13 | 14 | 15 | 29 | 30 | 30 | 44.3 | 45.0 | 48.4 |
| MAY | 13 | 19 | 17 | 29 | 31 | 31 | 43.7 | 60.3 | 55.0 |
| JUNE | 14 | 17 | 18 | 29 | 30 | 30 | 49.1 | 56.6 | 58.3 |
| JULY | 13 | 16 | 17 | 29 | 31 | 31 | 44.5 | 50.2 | 53.5 |
| AUGUST | 16 | 16 | 18 | 29 | 31 | 31 | 56.3 | 51.8 | 57.4 |
| SEPTEMBER | 16 | 19 | 20 | 29 | 31 | 30 | 56.9 | 61.7 | 64.6 |
| OCTOBER | 15 | 15 | 18 | 31 | 31 | 31 | 50.0 | 48.7 | 57.3 |
| NOVEMBER | 14 | 12 | 13 | 30 | 30 | 30 | 46.0 | 38.9 | 43.5 |
| DECEMBER | 8 | 11 | 11 | 31 | 31 | 31 | 25.6 | 34.1 | 34.1 |
| TOTAL | 154 | 164 | 179 | 351 | 368 | 366 | 43.8 | 44.6 | 48.9 |

Note: Yearly totals have been rounded off and need not necessarily equal the sum of the rounded-off monthly figures.

GUEST NIGHTS SOLD, ALL ARRIVALS, 1999 - 2001



GUEST NIGHTS OFFERED, ALL ARRIVALS, 1999 - 2001



% SLEEPER OCCUPANCY, ALL ARRIVALS, 1999 - 2001

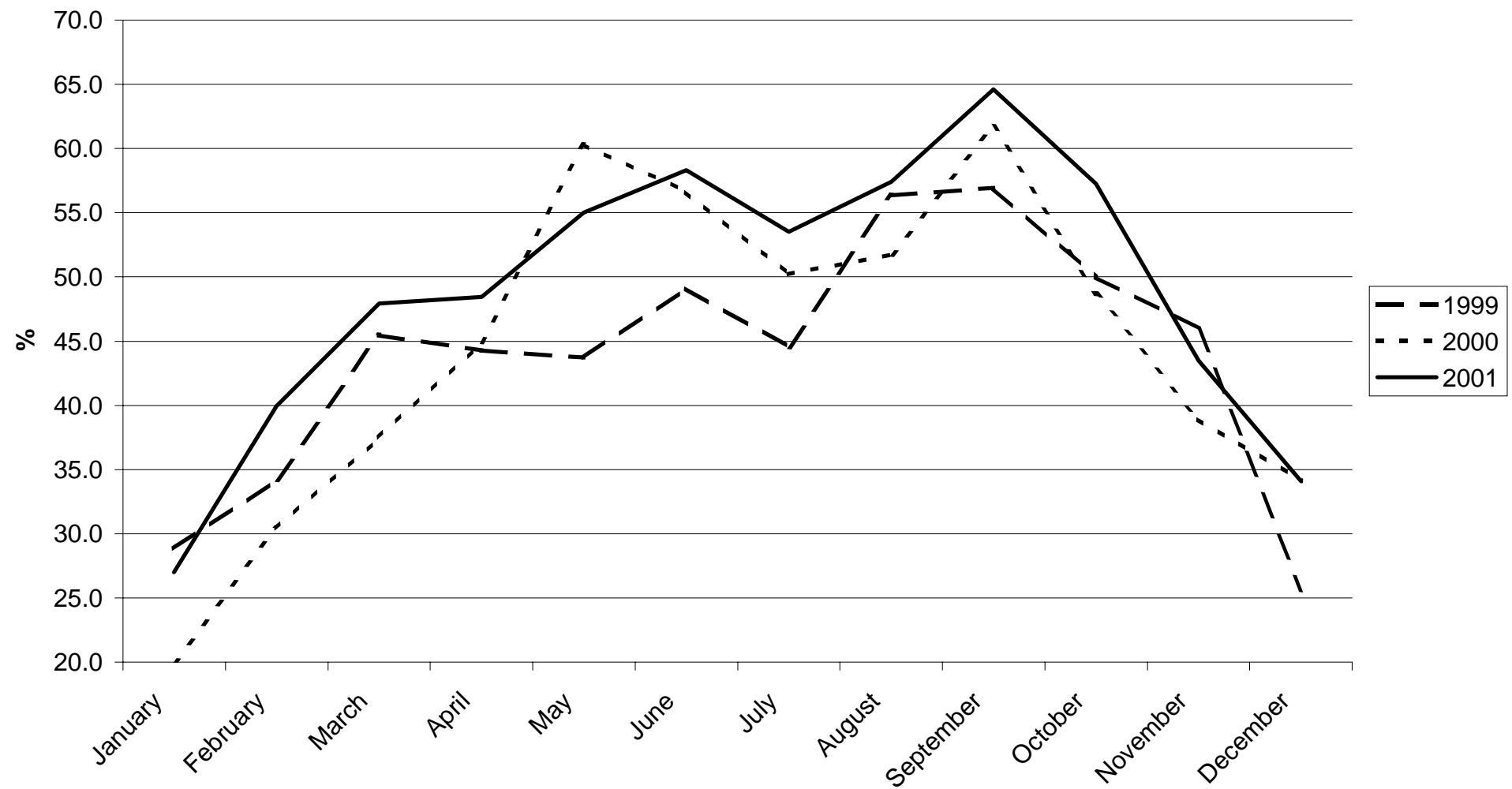


Table 6(a): Guest Nights Sold/Offered, % Sleeper Occupancy, all hotels 1975 -1978

TOURIST ARRIVALS

| MONTH | GNS (000's) | | | | GNO (000's) | | | | % SLEEPER OCCUPANCY | | | |
|-----------|-------------|------|------|------|-------------|------|------|------|---------------------|------|------|------|
| | 1975 | 1976 | 1977 | 1978 | 1975 | 1976 | 1977 | 1978 | 1975 | 1976 | 1977 | 1978 |
| JANUARY | 12 | 9 | 6 | 6 | 47 | 50 | 44 | 45 | 26.2 | 17.9 | 13.2 | 14.4 |
| FEBRUARY | 15 | 10 | 13 | 10 | 43 | 47 | 40 | 40 | 36.4 | 21.7 | 31.0 | 24.1 |
| MARCH | 18 | 17 | 15 | 13 | 49 | 50 | 46 | 45 | 37.0 | 33.2 | 32.1 | 28.7 |
| APRIL | 18 | 15 | 12 | 18 | 48 | 47 | 44 | 44 | 37.1 | 31.7 | 27.7 | 39.5 |
| MAY | 24 | 19 | 16 | 19 | 51 | 48 | 45 | 46 | 46.4 | 39.6 | 34.3 | 42.3 |
| JUNE | 26 | 24 | 19 | 26 | 50 | 46 | 44 | 45 | 52.4 | 52.0 | 44.1 | 58.0 |
| JULY | 33 | 26 | 20 | 27 | 49 | 48 | 43 | 46 | 67.1 | 55.5 | 45.5 | 59.1 |
| AUGUST | 36 | 31 | 22 | 27 | 51 | 48 | 43 | 45 | 70.1 | 64.0 | 52.0 | 59.6 |
| SEPTEMBER | 29 | 23 | 18 | 26 | 50 | 44 | 44 | 46 | 59.0 | 52.4 | 42.1 | 57.0 |
| OCTOBER | 26 | 21 | 16 | 22 | 50 | 48 | 46 | 47 | 51.7 | 44.7 | 35.2 | 47.6 |
| NOVEMBER | 14 | 11 | 9 | 15 | 47 | 42 | 44 | 44 | 29.3 | 25.3 | 21.4 | 33.9 |
| DECEMBER | 9 | 9 | 9 | 10 | 48 | 45 | 45 | 45 | 19.8 | 21.0 | 19.3 | 23.2 |
| TOTAL | 260 | 215 | 175 | 219 | 583 | 563 | 528 | 538 | 44.8 | 38.3 | 33.1 | 40.9 |

Note: Yearly totals have been rounded off and need not necessarily equal the sum of the rounded-off monthly figures.

Table 6(b): Guest Nights Sold/Offered, % Sleeper Occupancy, all hotels 1979 -1982

TOURIST ARRIVALS

| MONTH | GNS (000's) | | | | GNO (000's) | | | | % SLEEPER OCCUPANCY | | | |
|-----------|-------------|------|------|------|-------------|------|------|------|---------------------|------|------|------|
| | 1979 | 1980 | 1981 | 1982 | 1979 | 1980 | 1981 | 1982 | 1979 | 1980 | 1981 | 1982 |
| JANUARY | 8 | 10 | 8 | 7 | 45 | 45 | 44 | 43 | 18.0 | 22.2 | 18.0 | 15.3 |
| FEBRUARY | 11 | 11 | 9 | 10 | 42 | 42 | 40 | 40 | 25.3 | 26.4 | 21.4 | 24.8 |
| MARCH | 14 | 17 | 13 | 13 | 47 | 46 | 44 | 44 | 30.4 | 36.4 | 30.4 | 30.4 |
| APRIL | 15 | 17 | 14 | 16 | 46 | 47 | 44 | 44 | 31.3 | 37.1 | 31.1 | 36.1 |
| MAY | 21 | 17 | 13 | 16 | 47 | 48 | 44 | 45 | 44.3 | 35.9 | 30.4 | 35.2 |
| JUNE | 27 | 22 | 14 | 19 | 47 | 47 | 42 | 45 | 57.4 | 46.3 | 32.7 | 42.2 |
| JULY | 30 | 23 | 12 | 19 | 48 | 48 | 42 | 46 | 62.7 | 46.7 | 28.5 | 40.5 |
| AUGUST | 30 | 28 | 15 | 18 | 48 | 47 | 43 | 45 | 63.4 | 59.3 | 34.6 | 40.2 |
| SEPTEMBER | 34 | 25 | 16 | 16 | 47 | 47 | 43 | 43 | 72.3 | 53.6 | 37.2 | 43.4 |
| OCTOBER | 27 | 21 | 15 | 14 | 47 | 46 | 47 | 45 | 57.4 | 45.7 | 32.1 | 29.9 |
| NOVEMBER | 13 | 11 | 10 | 9 | 47 | 44 | 42 | 44 | 27.1 | 25.1 | 24.4 | 21.4 |
| DECEMBER | 9 | 8 | 8 | 8 | 48 | 44 | 44 | 45 | 19.5 | 19.2 | 18.0 | 18.3 |
| TOTAL | 239 | 210 | 147 | 165 | 559 | 551 | 519 | 529 | 42.8 | 38.2 | 28.3 | 31.1 |

Note: Yearly totals have been rounded off and need not necessarily equal the sum of the rounded-off monthly figures.

Table 6(c): Guest Nights Sold/Offered, % Sleeper Occupancy, all hotels 1983 -1986

TOURIST ARRIVALS

| MONTH | GNS (000's) | | | | GNO (000's) | | | | % SLEEPER OCCUPANCY | | | |
|-----------|-------------|------|------|------|-------------|------|------|------|---------------------|------|------|------|
| | 1983 | 1984 | 1985 | 1986 | 1983 | 1984 | 1985 | 1986 | 1983 | 1984 | 1985 | 1986 |
| JANUARY | 7 | 7 | 8 | 10 | 45 | 46 | 45 | 43 | 15.5 | 15.0 | 16.5 | 22.1 |
| FEBRUARY | 8 | 8 | 14 | 12 | 41 | 43 | 41 | 38 | 20.7 | 19.4 | 33.8 | 31.0 |
| MARCH | 11 | 12 | 19 | 16 | 46 | 47 | 46 | 43 | 24.7 | 24.6 | 42.2 | 38.1 |
| APRIL | 10 | 13 | 18 | 13 | 45 | 45 | 45 | 42 | 23.4 | 28.4 | 40.2 | 30.7 |
| MAY | 14 | 15 | 18 | 19 | 46 | 46 | 47 | 45 | 29.4 | 33.2 | 39.4 | 41.9 |
| JUNE | 18 | 18 | 24 | 23 | 45 | 45 | 45 | 43 | 38.7 | 40.6 | 52.9 | 52.8 |
| JULY | 16 | 18 | 23 | 18 | 47 | 45 | 48 | 44 | 33.6 | 40.0 | 47.5 | 41.0 |
| AUGUST | 19 | 20 | 27 | 21 | 47 | 47 | 48 | 46 | 41.9 | 42.0 | 57.0 | 46.3 |
| SEPTEMBER | 19 | 22 | 26 | 21 | 46 | 44 | 46 | 44 | 41.7 | 50.2 | 56.7 | 48.1 |
| OCTOBER | 14 | 19 | 19 | 20 | 47 | 46 | 48 | 45 | 30.5 | 41.0 | 40.2 | 45.3 |
| NOVEMBER | 10 | 11 | 13 | 18 | 45 | 45 | 46 | 43 | 21.2 | 24.6 | 28.4 | 41.7 |
| DECEMBER | 9 | 8 | 9 | 12 | 46 | 47 | 47 | 44 | 18.4 | 17.4 | 18.8 | 27.5 |
| TOTAL | 155 | 171 | 218 | 203 | 546 | 546 | 552 | 520 | 28.4 | 31.3 | 39.6 | 38.6 |

Note: Yearly totals have been rounded off and need not necessarily equal the sum of the rounded-off monthly figures.

Table 6(d): Guest Nights Sold/Offered, % Sleeper Occupancy, all hotels 1987 -1990

TOURIST ARRIVALS

| MONTH | GNS (000's) | | | | GNO (000's) | | | | % SLEEPER OCCUPANCY | | | |
|-----------|-------------|------|------|------|-------------|------|------|------|---------------------|------|------|------|
| | 1987 | 1988 | 1989 | 1990 | 1987 | 1988 | 1989 | 1990 | 1987 | 1988 | 1989 | 1990 |
| JANUARY | 15 | 13 | 10 | 8 | 46 | 46 | 42 | 37 | 33.6 | 27.5 | 23.7 | 22.7 |
| FEBRUARY | 15 | 14 | 13 | 10 | 42 | 44 | 40 | 37 | 34.8 | 32.2 | 33.4 | 27.1 |
| MARCH | 21 | 19 | 15 | 13 | 46 | 48 | 42 | 42 | 46.3 | 39.8 | 36.2 | 31.0 |
| APRIL | 19 | 20 | 16 | 14 | 43 | 45 | 42 | 41 | 44.9 | 44.8 | 37.0 | 34.0 |
| MAY | 18 | 19 | 12 | 12 | 45 | 47 | 44 | 42 | 38.6 | 40.3 | 27.9 | 29.4 |
| JUNE | 16 | 20 | 14 | 10 | 44 | 47 | 43 | 39 | 36.9 | 43.5 | 32.7 | 24.3 |
| JULY | 15 | 19 | 13 | 12 | 45 | 48 | 43 | 42 | 34.3 | 39.2 | 30.6 | 27.4 |
| AUGUST | 19 | 17 | 13 | 10 | 45 | 48 | 43 | 41 | 42.5 | 34.5 | 30.6 | 23.1 |
| SEPTEMBER | 22 | 17 | 12 | 12 | 45 | 44 | 42 | 41 | 49.7 | 37.8 | 29.8 | 30.0 |
| OCTOBER | 21 | 17 | 14 | 11 | 44 | 46 | 40 | 40 | 46.4 | 37.9 | 34.0 | 27.8 |
| NOVEMBER | 18 | 14 | 11 | 8 | 44 | 43 | 38 | 40 | 41.8 | 32.5 | 27.6 | 19.5 |
| DECEMBER | 14 | 11 | 9 | 8 | 46 | 45 | 42 | 39 | 29.8 | 24.3 | 21.7 | 20.9 |
| TOTAL | 213 | 200 | 152 | 128 | 535 | 551 | 501 | 481 | 40.0 | 36.2 | 30.4 | 26.5 |

Note: Yearly totals have been rounded off and need not necessarily equal the sum of the rounded-off monthly figures.

Table 6(e): Guest Nights Sold/Offered, % Sleeper Occupancy, all hotels 1991 -1994

TOURIST ARRIVALS

| MONTH | GNS (000's) | | | | GNO (000's) | | | | % SLEEPER OCCUPANCY | | | |
|-----------|-------------|------|------|------|-------------|------|------|------|---------------------|------|------|------|
| | 1991 | 1992 | 1993 | 1994 | 1991 | 1992 | 1993 | 1994 | 1991 | 1992 | 1993 | 1994 |
| JANUARY | 7 | 5 | 4 | 7 | 40 | 42 | 33 | 34 | 17.7 | 12.9 | 12.4 | 19.5 |
| FEBRUARY | 8 | 6 | 5 | 6 | 37 | 41 | 30 | 30 | 20.2 | 15.4 | 17.7 | 21.1 |
| MARCH | 8 | 9 | 8 | 8 | 44 | 46 | 33 | 33 | 19.1 | 19.3 | 23.0 | 24.5 |
| APRIL | 9 | 9 | 8 | 9 | 41 | 42 | 32 | 31 | 21.9 | 21.7 | 25.2 | 27.1 |
| MAY | 10 | 9 | 10 | 10 | 41 | 43 | 34 | 35 | 23.3 | 20.7 | 28.5 | 28.5 |
| JUNE | 8 | 10 | 10 | 9 | 44 | 47 | 32 | 33 | 19.4 | 22.0 | 32.7 | 28.3 |
| JULY | 10 | 10 | 8 | 10 | 43 | 45 | 32 | 35 | 23.2 | 21.3 | 26.2 | 28.7 |
| AUGUST | 8 | 10 | 10 | 8 | 40 | 44 | 33 | 35 | 21.3 | 22.0 | 30.5 | 25.6 |
| SEPTEMBER | 8 | 9 | 12 | 12 | 44 | 41 | 32 | 33 | 18.2 | 22.7 | 36.8 | 35.2 |
| OCTOBER | 10 | 9 | 11 | 11 | 43 | 42 | 34 | 35 | 23.3 | 20.8 | 33.2 | 30.4 |
| NOVEMBER | 7 | 6 | 9 | 7 | 41 | 32 | 32 | 33 | 16.4 | 20.1 | 27.8 | 20.6 |
| DECEMBER | 6 | 6 | 7 | 6 | 45 | 33 | 33 | 34 | 12.9 | 17.5 | 21.8 | 18.9 |
| TOTAL | 99 | 98 | 103 | 103 | 502 | 497 | 391 | 401 | 19.7 | 19.8 | 26.4 | 25.8 |

Note: Yearly totals have been rounded off and need not necessarily equal the sum of the rounded-off monthly figures.

Table 6(f): Guest Nights Sold/Offered, % Sleeper Occupancy, all hotels 1995 -1998

TOURIST ARRIVALS

| MONTH | GNS (000's) | | | | GNO (000's) | | | | % SLEEPER OCCUPANCY | | | |
|-----------|-------------|------|------|------|-------------|------|------|------|---------------------|------|------|------|
| | 1995 | 1996 | 1997 | 1998 | 1995 | 1996 | 1997 | 1998 | 1995 | 1996 | 1997 | 1998 |
| JANUARY | 5 | 5 | 5 | 4 | 32 | 32 | 31 | 30 | 15.1 | 16.4 | 15.2 | 14.4 |
| FEBRUARY | 7 | 7 | 6 | 5 | 28 | 30 | 29 | 25 | 25.8 | 22.8 | 22.3 | 21.4 |
| MARCH | 8 | 9 | 7 | 7 | 31 | 32 | 31 | 28 | 26.4 | 26.7 | 21.3 | 25.8 |
| APRIL | 10 | 10 | 7 | 7 | 25 | 31 | 31 | 26 | 38.1 | 30.9 | 23.9 | 28.8 |
| MAY | 9 | 10 | 10 | 8 | 31 | 32 | 32 | 27 | 30.8 | 30.9 | 29.9 | 30.6 |
| JUNE | 11 | 9 | 9 | 9 | 30 | 30 | 30 | 28 | 37.2 | 30.5 | 28.9 | 30.5 |
| JULY | 11 | 9 | 9 | 8 | 32 | 31 | 31 | 29 | 36.2 | 29.3 | 28.6 | 28.4 |
| AUGUST | 11 | 10 | 11 | 10 | 32 | 31 | 31 | 29 | 34.8 | 32.0 | 34.5 | 36.5 |
| SEPTEMBER | 14 | 10 | 11 | 12 | 31 | 31 | 31 | 28 | 45.6 | 34.3 | 34.8 | 41.5 |
| OCTOBER | 11 | 10 | 9 | 10 | 32 | 31 | 31 | 29 | 34.1 | 30.9 | 28.3 | 34.6 |
| NOVEMBER | 7 | 7 | 6 | 8 | 31 | 30 | 31 | 28 | 23.8 | 21.5 | 20.9 | 27.1 |
| DECEMBER | 7 | 6 | 6 | 6 | 32 | 31 | 31 | 29 | 21.8 | 20.7 | 18.9 | 19.5 |
| TOTAL | 113 | 101 | 95 | 95 | 369 | 372 | 370 | 335 | 30.7 | 27.2 | 25.6 | 28.2 |

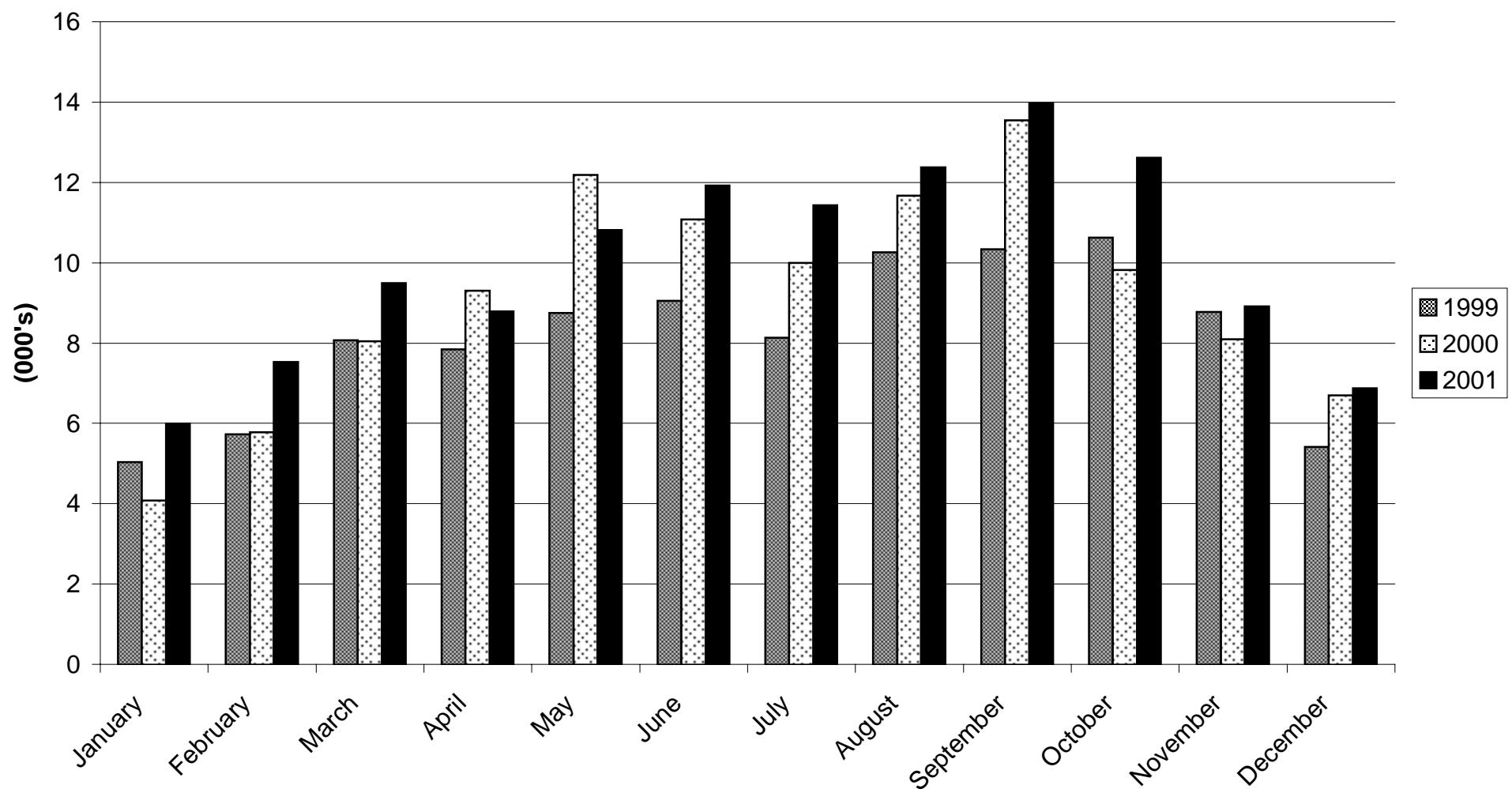
Note: Yearly totals have been rounded off and need not necessarily equal the sum of the rounded-off monthly figures.

Table 6(g): TOURIST ARRIVALS - Guest Nights Sold/Offered, % Sleeper Occupancy, all hotels 1999 - 2001

| MONTH | GUEST NIGHTS SOLD (000's) | | | GUEST NIGHTS OFFERED (000's) | | | % SLEEPER OCCUPANCY | | |
|-----------|------------------------------|------|------|---------------------------------|------|------|------------------------|------|------|
| | 1999 | 2000 | 2001 | 1999 | 2000 | 2001 | 1999 | 2000 | 2001 |
| JANUARY | 5 | 4 | 6 | 29 | 31 | 31 | 17.2 | 13.0 | 19.3 |
| FEBRUARY | 6 | 6 | 8 | 26 | 29 | 28 | 21.8 | 20.0 | 26.9 |
| MARCH | 8 | 8 | 9 | 29 | 31 | 31 | 27.7 | 25.9 | 30.7 |
| APRIL | 8 | 9 | 9 | 29 | 30 | 30 | 27.3 | 30.8 | 29.1 |
| MAY | 9 | 12 | 11 | 29 | 31 | 31 | 30.0 | 39.1 | 34.9 |
| JUNE | 9 | 11 | 12 | 29 | 30 | 30 | 31.4 | 36.6 | 39.5 |
| JULY | 8 | 10 | 11 | 29 | 31 | 31 | 27.6 | 33.4 | 37.0 |
| AUGUST | 10 | 12 | 12 | 29 | 31 | 31 | 35.2 | 37.6 | 40.0 |
| SEPTEMBER | 10 | 14 | 14 | 29 | 31 | 30 | 36.2 | 44.3 | 46.3 |
| OCTOBER | 11 | 10 | 13 | 31 | 31 | 31 | 34.3 | 31.6 | 40.6 |
| NOVEMBER | 9 | 8 | 9 | 30 | 30 | 30 | 28.8 | 26.7 | 29.6 |
| DECEMBER | 5 | 7 | 7 | 31 | 31 | 31 | 17.3 | 21.6 | 22.1 |
| TOTAL | 98 | 111 | 121 | 351 | 368 | 366 | 27.9 | 30.1 | 33.0 |

Note: Yearly totals have been rounded off and need not necessarily equal the sum of the rounded-off monthly figures.

GUEST NIGHTS SOLD, TOURIST ARRIVALS, 1999 - 2001



% SLEEPER OCCUPANCY, TOURIST ARRIVALS, 1999- 2001



Table 7(a): Average Length of Stay per person (nights), all hotels 1975 - 2001

ALL ARRIVALS

| YEAR | JAN | FEB | MAR | APR | MAY | JUN | JUL | AUG | SEP | OCT | NOV | DEC | TOTAL |
|------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-------|
| 1975 | 5.4 | 6.0 | 5.6 | 7.4 | 8.0 | 8.6 | 7.5 | 7.3 | 7.0 | 6.2 | 4.7 | 4.9 | 6.7 |
| 1976 | 5.5 | 5.3 | 5.8 | 6.6 | 5.5 | 8.9 | 8.4 | 9.2 | 8.1 | 8.0 | 5.6 | 5.5 | 7.0 |
| 1977 | 6.4 | 6.6 | 6.3 | 6.0 | 6.1 | 7.1 | 7.1 | 8.0 | 8.2 | 7.1 | 4.8 | 5.2 | 6.6 |
| 1978 | 4.8 | 5.1 | 5.2 | 6.4 | 6.1 | 7.9 | 8.8 | 8.0 | 7.6 | 6.3 | 5.0 | 5.7 | 6.6 |
| 1979 | 5.0 | 4.5 | 5.0 | 6.2 | 6.2 | 8.0 | 7.7 | 7.9 | 8.3 | 7.5 | 5.6 | 5.2 | 6.6 |
| 1980 | 4.5 | 4.5 | 5.8 | 6.5 | 5.2 | 6.5 | 7.6 | 7.9 | 7.8 | 6.4 | 5.2 | 5.3 | 6.2 |
| 1981 | 5.1 | 4.9 | 5.2 | 6.0 | 5.7 | 6.4 | 5.5 | 5.9 | 5.8 | 5.8 | 5.5 | 5.1 | 5.6 |
| 1982 | 5.6 | 5.6 | 5.1 | 6.5 | 6.3 | 7.6 | 8.2 | 6.9 | 6.7 | 6.3 | 5.3 | 5.2 | 6.4 |
| 1983 | 5.3 | 5.0 | 6.0 | 5.4 | 5.8 | 8.3 | 6.4 | 7.9 | 7.0 | 7.0 | 5.4 | 5.4 | 6.3 |
| 1984 | 5.3 | 5.2 | 5.9 | 6.2 | 6.1 | 8.0 | 6.8 | 7.4 | 7.7 | 6.1 | 4.9 | 5.1 | 6.3 |
| 1985 | 4.3 | 3.9 | 5.1 | 5.5 | 5.1 | 6.7 | 5.3 | 6.0 | 5.8 | 5.2 | 3.7 | 3.6 | 5.1 |
| 1986 | 4.3 | 3.7 | 4.6 | 4.0 | 4.5 | 5.7 | 5.0 | 5.2 | 5.2 | 5.3 | 4.8 | 3.7 | 4.7 |
| 1987 | 4.7 | 4.0 | 4.2 | 3.9 | 4.4 | 4.2 | 4.6 | 5.1 | 4.7 | 4.1 | 4.0 | 3.7 | 4.2 |
| 1988 | 3.6 | 4.1 | 4.1 | 4.3 | 4.3 | 4.9 | 5.0 | 4.6 | 4.6 | 5.2 | 3.8 | 4.6 | 4.4 |
| 1989 | 4.4 | 4.2 | 4.2 | 4.3 | 4.0 | 3.7 | 3.0 | 3.3 | 2.6 | 2.4 | 2.2 | 2.2 | 3.2 |
| 1990 | 3.3 | 3.4 | 2.4 | 2.7 | 3.5 | 2.8 | 2.9 | 3.2 | 3.1 | 3.6 | 3.0 | 3.3 | 3.0 |
| 1991 | 3.5 | 3.8 | 4.3 | 3.9 | 4.0 | 5.0 | 4.2 | 4.7 | 4.0 | 3.9 | 4.8 | 3.9 | 4.1 |
| 1992 | 3.7 | 3.1 | 4.0 | 3.8 | 3.9 | 4.0 | 4.2 | 3.9 | 3.9 | 3.7 | 3.7 | 3.7 | 3.8 |
| 1993 | 3.7 | 3.8 | 4.1 | 4.1 | 4.1 | 4.3 | 4.1 | 4.4 | 4.1 | 3.8 | 3.6 | 4.0 | 4.0 |
| 1994 | 4.0 | 4.0 | 4.0 | 4.0 | 3.8 | 4.0 | 4.4 | 3.9 | 3.8 | 3.9 | 3.7 | 3.8 | 3.9 |
| 1995 | 3.0 | 3.6 | 3.1 | 3.1 | 3.3 | 3.6 | 3.3 | 3.4 | 3.2 | 3.2 | 2.8 | 2.7 | 3.2 |
| 1996 | 2.8 | 2.6 | 2.9 | 3.0 | 3.2 | 3.3 | 3.2 | 3.4 | 3.4 | 3.1 | 2.9 | 2.6 | 3.1 |
| 1997 | 3.1 | 3.0 | 3.1 | 2.9 | 3.0 | 2.9 | 3.2 | 2.9 | 2.9 | 3.5 | 2.6 | 2.7 | 3.0 |
| 1998 | 2.5 | 3.2 | 3.5 | 3.2 | 3.3 | 3.7 | 3.7 | 3.7 | 4.2 | 3.5 | 3.5 | 3.3 | 3.5 |
| 1999 | 3.3 | 3.5 | 3.7 | 3.5 | 3.6 | 3.8 | 3.8 | 3.8 | 3.9 | 3.6 | 3.8 | 3.3 | 3.7 |
| 2000 | 2.9 | 3.2 | 3.0 | 3.2 | 3.9 | 3.5 | 3.9 | 3.5 | 3.4 | 3.1 | 3.0 | 3.2 | 3.4 |
| 2001 | 2.7 | 3.4 | 3.3 | 3.4 | 3.4 | 3.5 | 3.3 | 3.4 | 3.6 | 3.5 | 3.1 | 3.0 | 3.3 |

AVERAGE LENGTH OF STAY, ALL ARRIVALS, 1999 - 2001



Table 7(b): Average Length of Stay per person (nights), all hotels 1975 - 2001

TOURIST ARRIVALS

| YEAR | JAN | FEB | MAR | APR | MAY | JUN | JUL | AUG | SEP | OCT | NOV | DEC | TOTAL |
|------|-----|-----|-----|-----|-----|-----|-----|------|------|-----|-----|-----|-------|
| 1975 | 5.5 | 5.7 | 5.5 | 7.0 | 7.1 | 8.1 | 7.2 | 6.8 | 6.8 | 6.4 | 4.7 | 5.3 | 6.5 |
| 1976 | 5.2 | 5.3 | 5.9 | 6.7 | 5.5 | 9.0 | 8.7 | 10.0 | 8.7 | 8.8 | 6.2 | 6.1 | 7.4 |
| 1977 | 5.9 | 7.0 | 7.2 | 6.5 | 6.8 | 7.3 | 7.2 | 8.0 | 7.9 | 6.7 | 5.6 | 5.4 | 6.9 |
| 1978 | 5.0 | 5.1 | 5.8 | 7.1 | 6.7 | 7.6 | 9.4 | 8.8 | 8.1 | 6.8 | 5.4 | 6.2 | 7.1 |
| 1979 | 4.9 | 4.5 | 5.4 | 6.3 | 6.1 | 7.9 | 7.7 | 8.1 | 8.8 | 7.2 | 5.0 | 5.2 | 6.8 |
| 1980 | 4.3 | 4.3 | 5.5 | 6.0 | 5.4 | 8.0 | 7.7 | 8.2 | 7.5 | 6.7 | 5.5 | 5.6 | 6.3 |
| 1981 | 5.0 | 4.1 | 5.1 | 5.8 | 6.3 | 6.1 | 5.6 | 6.4 | 6.4 | 5.9 | 5.7 | 5.0 | 5.6 |
| 1982 | 6.1 | 5.4 | 5.5 | 7.0 | 6.1 | 8.2 | 8.0 | 8.2 | 10.1 | 6.7 | 5.6 | 5.4 | 6.7 |
| 1983 | 6.6 | 5.4 | 6.2 | 5.7 | 6.6 | 8.4 | 7.8 | 9.2 | 7.7 | 7.5 | 5.8 | 6.3 | 7.1 |
| 1984 | 6.4 | 6.3 | 6.6 | 8.0 | 7.8 | 8.8 | 8.4 | 8.7 | 8.5 | 7.1 | 5.7 | 6.6 | 7.5 |
| 1985 | 7.3 | 5.2 | 5.4 | 5.4 | 4.9 | 6.8 | 6.0 | 6.3 | 6.5 | 5.5 | 3.7 | 3.6 | 5.5 |
| 1986 | 4.0 | 4.2 | 4.3 | 3.7 | 4.7 | 5.8 | 5.2 | 5.3 | 4.8 | 4.9 | 4.2 | 4.1 | 4.6 |
| 1987 | 4.2 | 4.1 | 4.3 | 3.9 | 4.6 | 4.6 | 4.3 | 4.6 | 4.6 | 4.3 | 3.8 | 4.0 | 4.3 |
| 1988 | 3.9 | 3.9 | 4.0 | 4.3 | 4.1 | 5.1 | 5.2 | 4.6 | 4.4 | 4.9 | 3.9 | 4.3 | 4.4 |
| 1989 | 4.2 | 3.8 | 3.7 | 3.8 | 3.5 | 3.4 | 3.3 | 3.2 | 2.8 | 2.6 | 2.4 | 2.6 | 3.2 |
| 1990 | 4.1 | 4.3 | 4.4 | 4.1 | 4.3 | 4.3 | 3.7 | 3.8 | 3.9 | 4.2 | 3.7 | 4.1 | 4.1 |
| 1991 | 3.8 | 3.9 | 3.6 | 4.3 | 4.0 | 4.1 | 4.0 | 3.5 | 3.3 | 3.9 | 4.2 | 3.4 | 3.8 |
| 1992 | 3.3 | 2.9 | 3.3 | 3.2 | 3.1 | 3.6 | 3.6 | 3.4 | 3.6 | 3.2 | 3.2 | 3.0 | 3.3 |
| 1993 | 2.7 | 3.5 | 3.7 | 3.8 | 3.8 | 4.4 | 3.8 | 4.1 | 4.1 | 3.9 | 3.8 | 3.8 | 3.8 |
| 1994 | 4.0 | 3.8 | 3.9 | 4.0 | 4.0 | 4.1 | 4.2 | 3.9 | 4.0 | 3.9 | 4.0 | 3.9 | 4.0 |
| 1995 | 3.1 | 3.3 | 3.4 | 3.4 | 3.6 | 4.2 | 3.5 | 3.6 | 3.4 | 3.4 | 3.0 | 2.8 | 3.4 |
| 1996 | 2.7 | 2.8 | 3.2 | 3.2 | 3.8 | 3.6 | 3.3 | 3.3 | 3.5 | 3.1 | 2.9 | 2.6 | 3.2 |
| 1997 | 3.2 | 3.3 | 3.5 | 3.4 | 3.4 | 3.3 | 3.2 | 3.2 | 3.5 | 3.1 | 3.2 | 3.0 | 3.3 |
| 1998 | 2.8 | 3.1 | 3.4 | 3.2 | 3.4 | 3.5 | 3.5 | 3.5 | 3.9 | 3.5 | 3.3 | 3.0 | 3.4 |
| 1999 | 3.0 | 3.4 | 3.5 | 3.4 | 3.5 | 3.6 | 3.6 | 3.6 | 3.9 | 3.6 | 3.8 | 3.2 | 3.5 |
| 2000 | 2.6 | 3.0 | 2.9 | 3.1 | 3.5 | 3.1 | 3.5 | 3.3 | 3.3 | 2.7 | 2.8 | 2.7 | 3.1 |
| 2001 | 2.6 | 3.2 | 3.0 | 2.9 | 3.1 | 3.5 | 3.1 | 3.0 | 3.4 | 3.3 | 2.6 | 2.6 | 3.1 |

AVERAGE LENGTH OF STAY, TOURIST ARRIVALS, 1999 - 2001

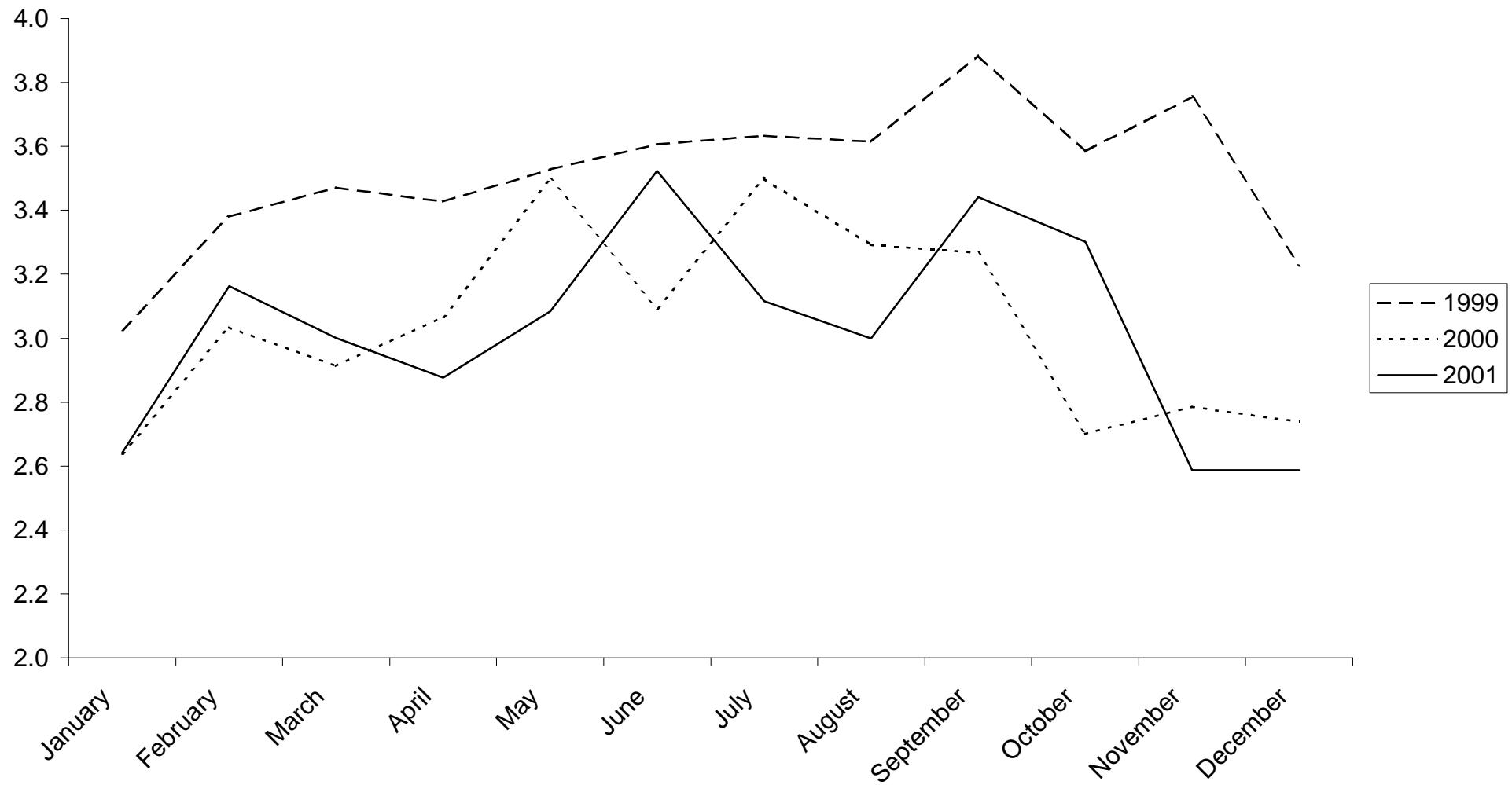
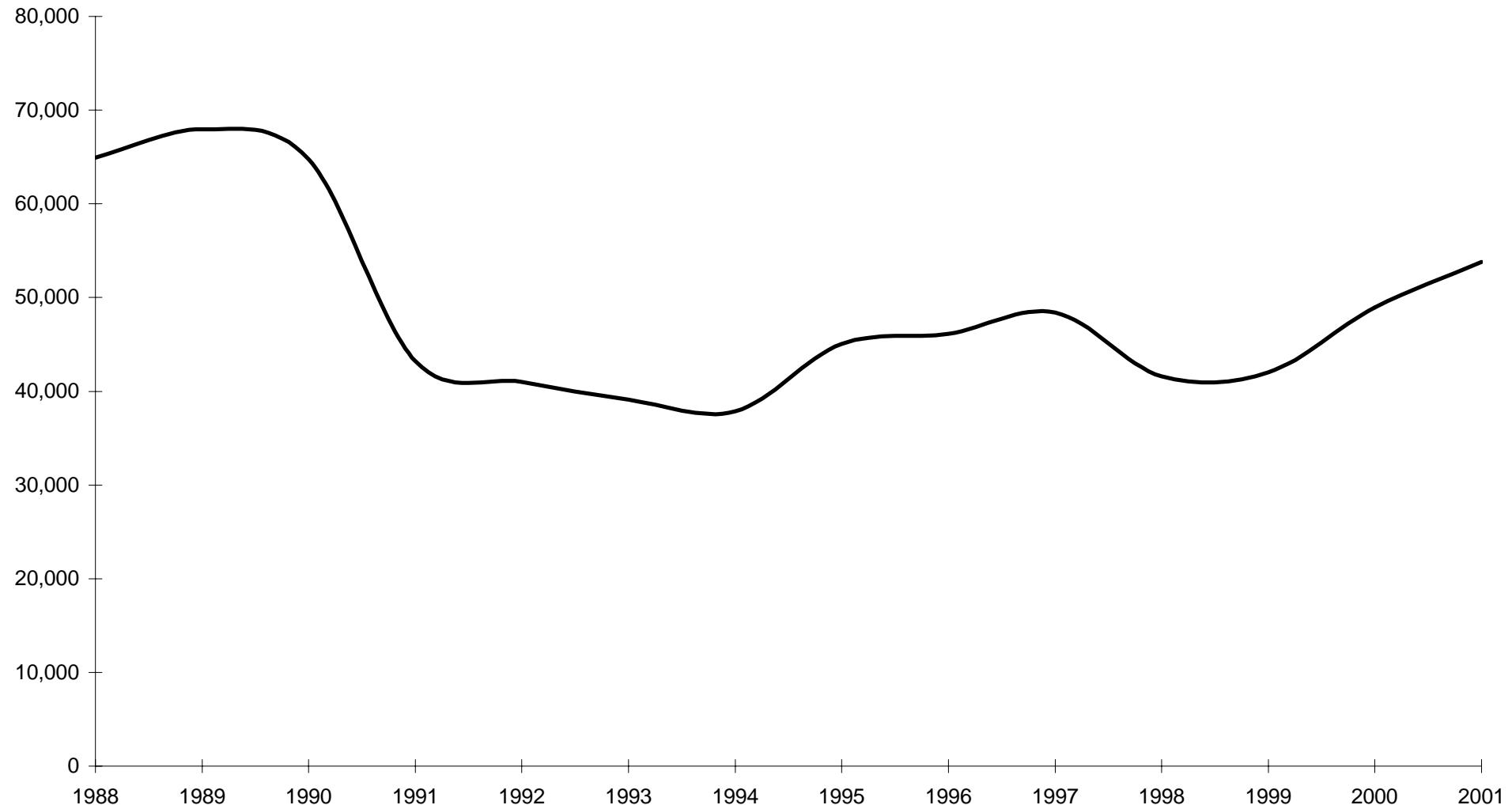


Table 8: Summary of Hotel Statistics, 1968 - 2001

| YEAR | ARRIVALS IN HOTELS | SLEEPER NIGHTS | % OCCUPANCY | AV. LENGTH OF STAY (NIGHTS) |
|------|--------------------|----------------|-------------|-----------------------------|
| 1968 | 55,160 | 211,501 | 57.2 | 3.8 |
| 1969 | 48,755 | 235,235 | 57.6 | 4.8 |
| 1970 | 41,774 | 231,785 | 48.8 | 5.5 |
| 1971 | 35,740 | 214,071 | 42.4 | 6.0 |
| 1972 | 33,359 | 234,228 | 51.5 | 7.0 |
| 1973 | 37,012 | 248,238 | 51.2 | 6.7 |
| 1974 | 39,758 | 271,225 | 49.5 | 6.8 |
| 1975 | 45,894 | 307,913 | 53.0 | 6.7 |
| 1976 | 34,933 | 244,804 | 43.1 | 7.0 |
| 1977 | 31,401 | 207,593 | 39.4 | 6.6 |
| 1978 | 39,102 | 257,295 | 47.8 | 6.6 |
| 1979 | 44,569 | 296,335 | 53.0 | 6.6 |
| 1980 | 41,308 | 255,862 | 46.5 | 6.2 |
| 1981 | 33,417 | 187,679 | 36.2 | 5.6 |
| 1982 | 34,896 | 223,429 | 42.2 | 6.4 |
| 1983 | 33,142 | 209,930 | 38.4 | 6.3 |
| 1984 | 35,690 | 225,873 | 41.3 | 6.3 |
| 1985 | 55,119 | 281,525 | 51.0 | 5.1 |
| 1986 | 56,525 | 266,223 | 51.3 | 4.6 |
| 1987 | 64,349 | 279,377 | 52.3 | 4.3 |
| 1988 | 64,942 | 286,295 | 52.0 | 4.4 |
| 1989 | 67,934 | 220,083 | 44.0 | 3.2 |
| 1990 | 64,793 | 196,516 | 40.8 | 3.0 |
| 1991 | 43,193 | 178,053 | 35.5 | 4.1 |
| 1992 | 40,986 | 156,947 | 31.6 | 3.8 |
| 1993 | 39,123 | 157,215 | 40.2 | 4.0 |
| 1994 | 37,851 | 149,292 | 37.2 | 3.9 |
| 1995 | 45,056 | 144,453 | 39.2 | 3.2 |
| 1996 | 46,142 | 140,596 | 37.8 | 3.1 |
| 1997 | 48,420 | 143,972 | 39.0 | 3.0 |
| 1998 | 41,616 | 144,538 | 43.1 | 3.5 |
| 1999 | 42,031 | 153,583 | 43.7 | 3.7 |
| 2000 | 48,949 | 164,232 | 44.6 | 3.4 |
| 2001 | 53,776 | 178,951 | 48.9 | 3.3 |

Source: 1968 - 1970: Gibraltar Tourist Office
 1971 to date: Statistics Office

ARRIVALS AT HOTELS, 1988 - 2001



AVERAGE LENGTH OF STAY, 1988 - 2001

